



***SNC* FORMER PLC.**

**THE OPPORTUNITY DAY
@ Stock Exchange of Thailand
Aug 06, 2007**

AGENDA



HIGHLIGHT SUMMARY OF Q2/2007

OVERVIEW OF THE INDUSTRIES

FINANCIAL PERFORMANCE Q2/2007

PROGRESS OF SPEC

BUSINESS PLAN 2007

QUESTION & ANSWER

Highlights of the Year Q2/2007

ACTUAL SALES
Q2/2007

716 MILLION THB (37% INCREASED FROM Q2/2006)

- **AUTOMOBILE PARTS**

101 MILLION THB (12% INCREASED FROM Q2/2006)

- **AIR-CONDITIONING PARTS**

476 MILLION THB (43% INCREASED FROM Q2/2006)

- **COMPRESSOR PARTS**

59 MILLION THB (25% INCREASED FROM Q2/2006)

- **METAL SHEET**

68 MILLION THB (35% INCREASED FROM Q2/2006)

- **FTM & OTHERS**

12 MILLION THB (NOT OPERATED IN Q2/2006)

Highlights of the Year Q2/2007

NET PROFIT
Q2/2007

62 MILLION THB (54% INCREASED FROM Q2/2006)

**EARNING PER
SHARE Q2/2007**

0.31 THB PER SHARE (0.20 THB PER SHARE IN Q2/2006)

INTERIM DIVIDEND
H1/2007

0.30 THB PER SHARE (0.20 THB PER SHARE IN H1/2006)

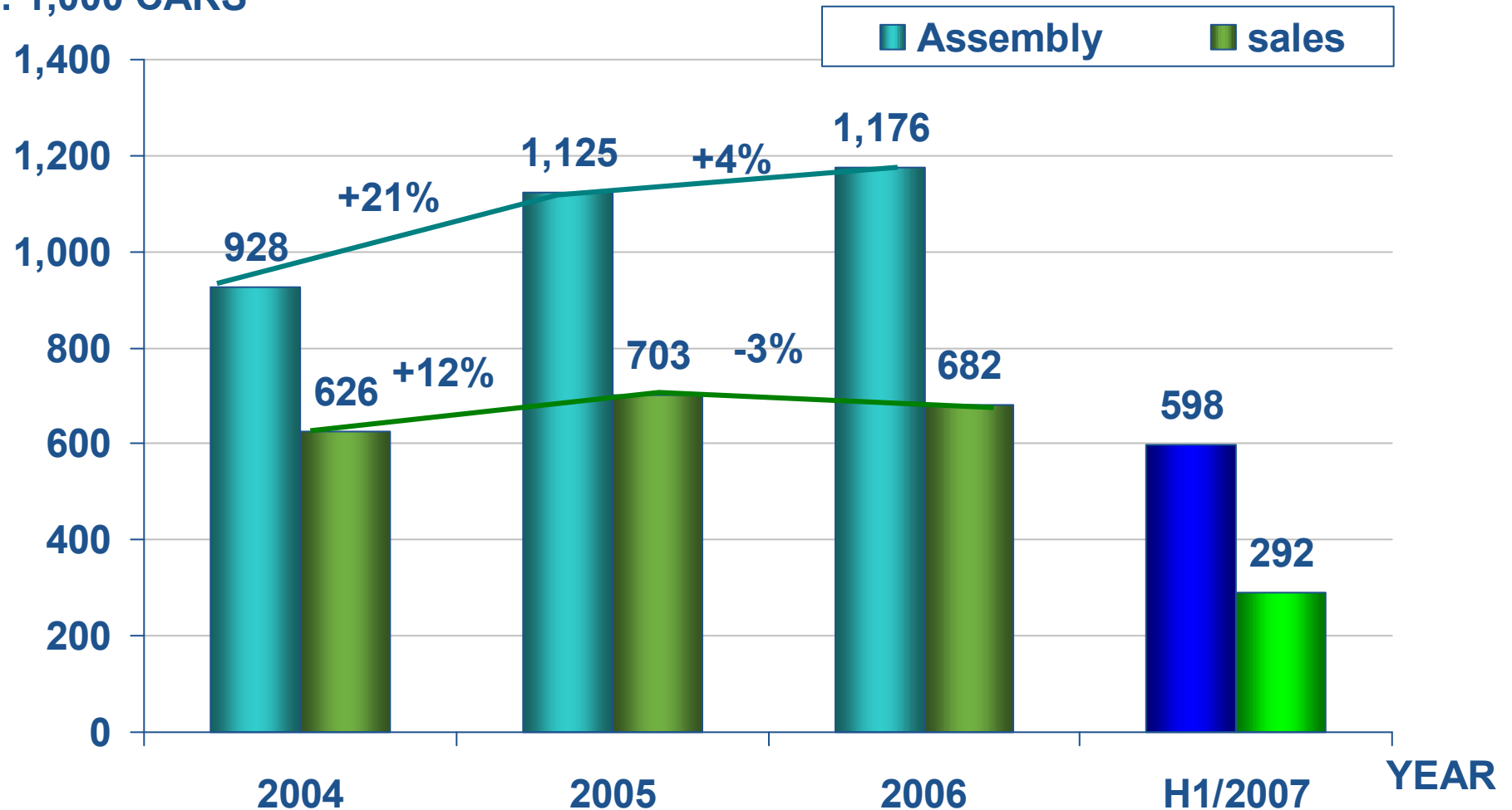


OVERVIEW OF THE INDUSTRIES (2004-2007)

**AUTOMOBILE
AIR-CONDITIONER
COMPRESSOR
REFRIGERATOR
LAUNDRY MACHINE**

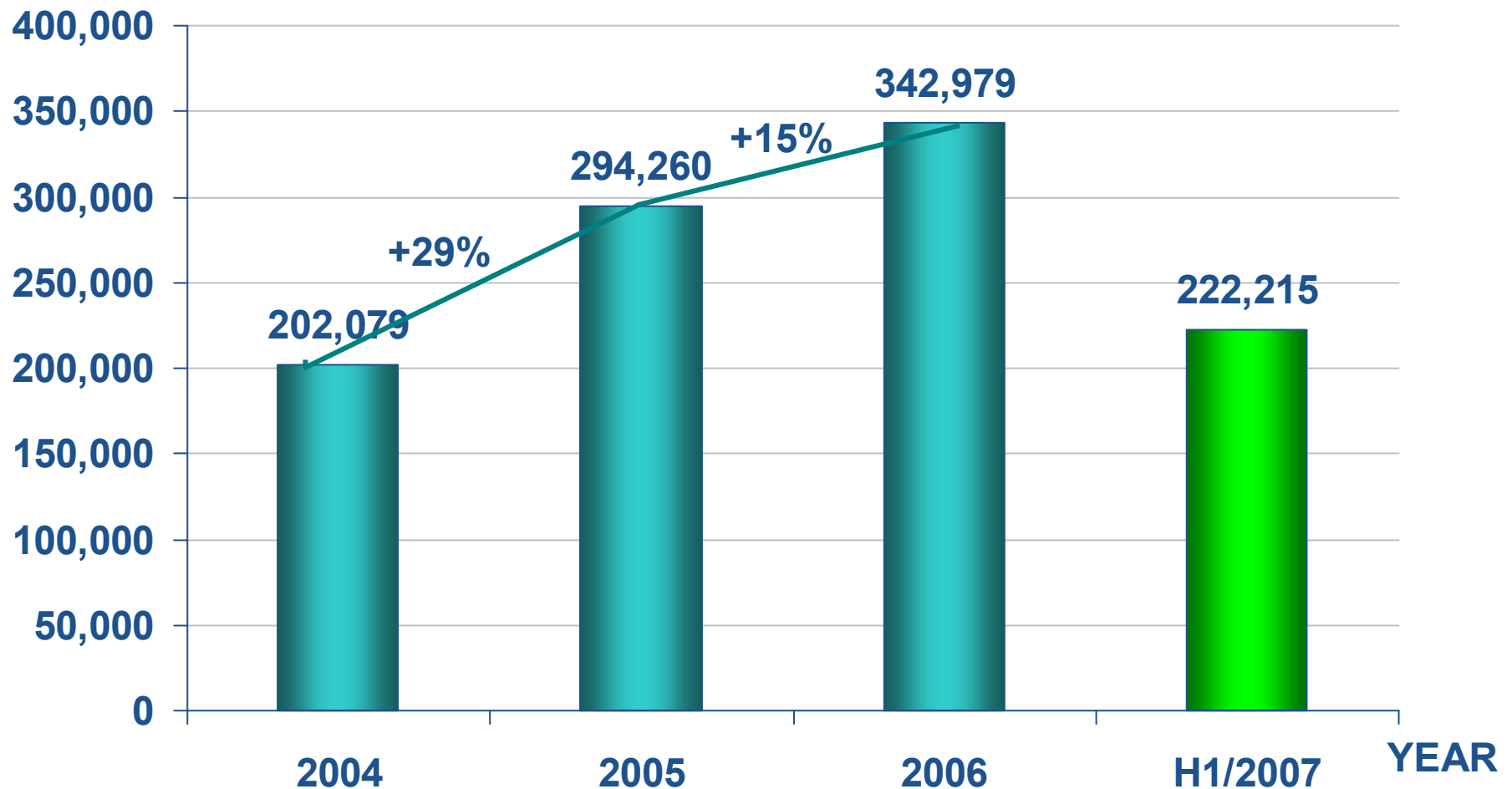
AUTOMOBILE ASSEMBLY & SALES (2004-2007)

UNIT : 1,000 CARS

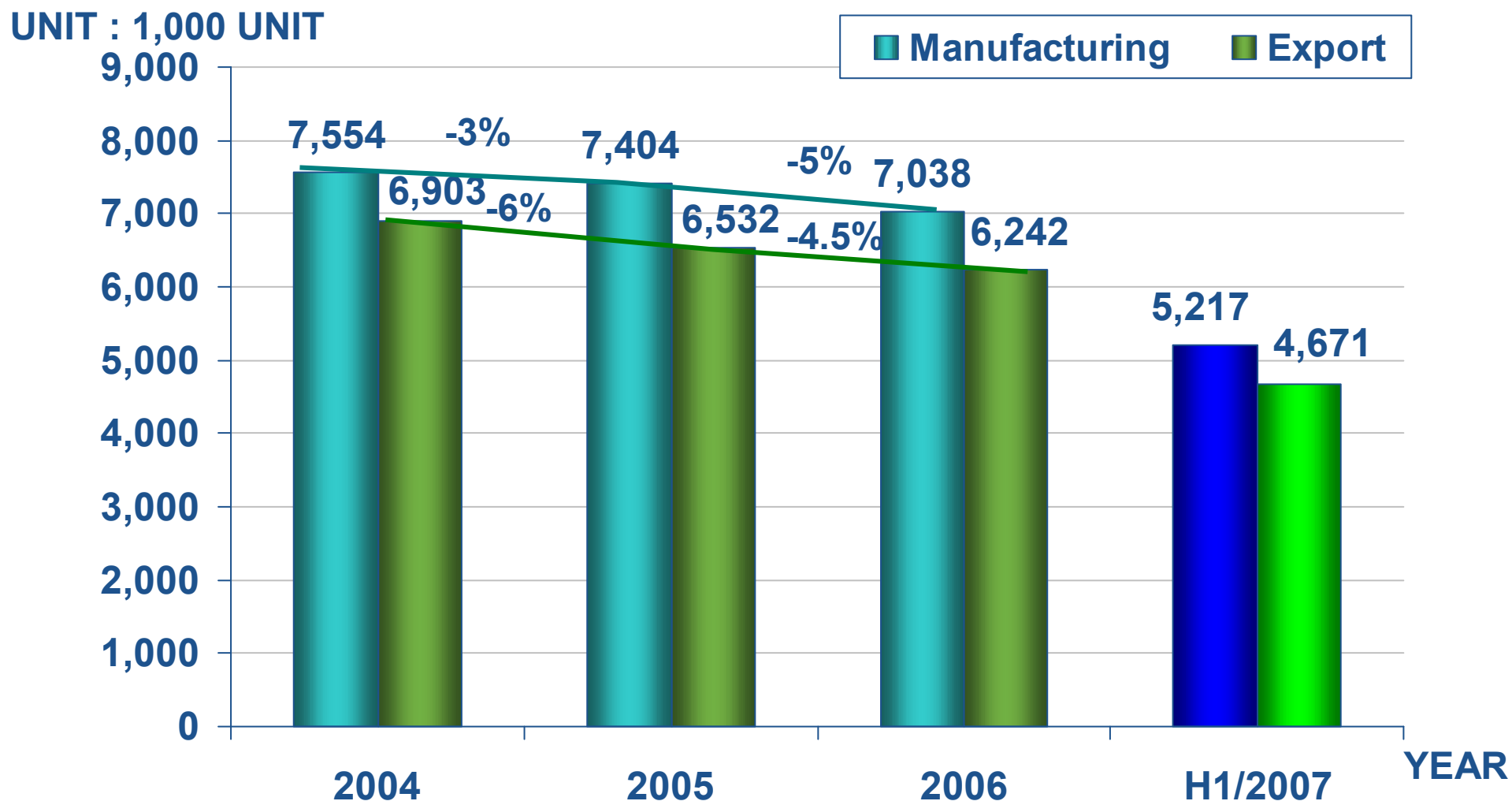


EXPORT CARS AND AUTOMOTIVE PARTS (2004-2007)

UNIT : MILLION BAHT

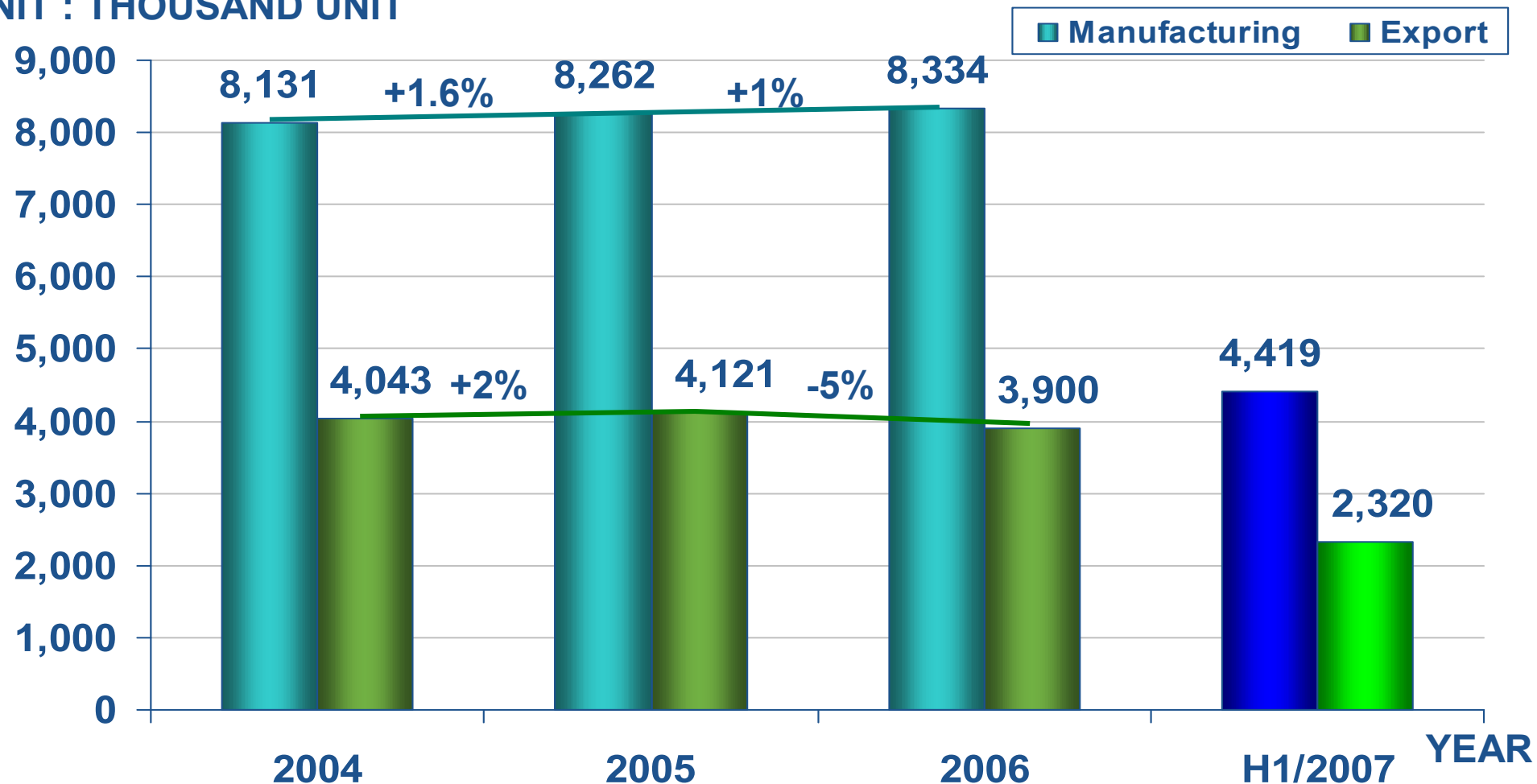


AIR-CONDITIONER MANUFACTURING & EXPORT (2004-2007)



COMPRESSOR MANUFACTURING & EXPORT (2004-2007)

UNIT : THOUSAND UNIT



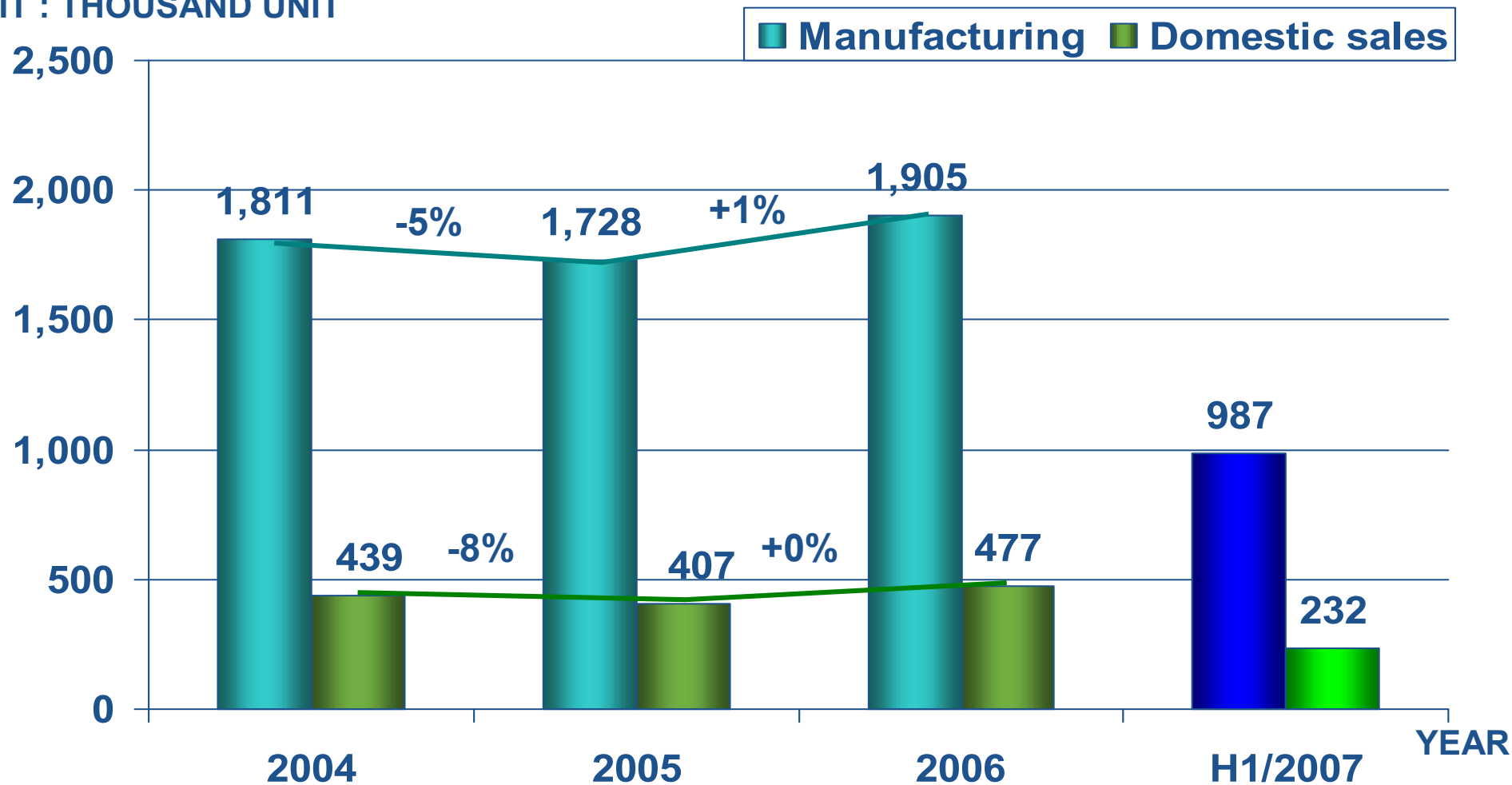
REFRIGERATOR MANUFACTURING & EXPORT (2004-2007)

UNIT : THOUSAND UNIT



LAUNDRY MACHINE MANUFACTURING & DOMESTIC SALES (2004-2007)

UNIT : THOUSAND UNIT





FINANCIAL PERFORMANCE Q2/2007

MR. RATTAPOOM NANTAPATAWEE



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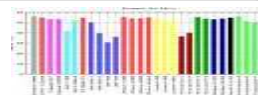
FINANCIAL PERFORMANCE



OPERATING RESULTS

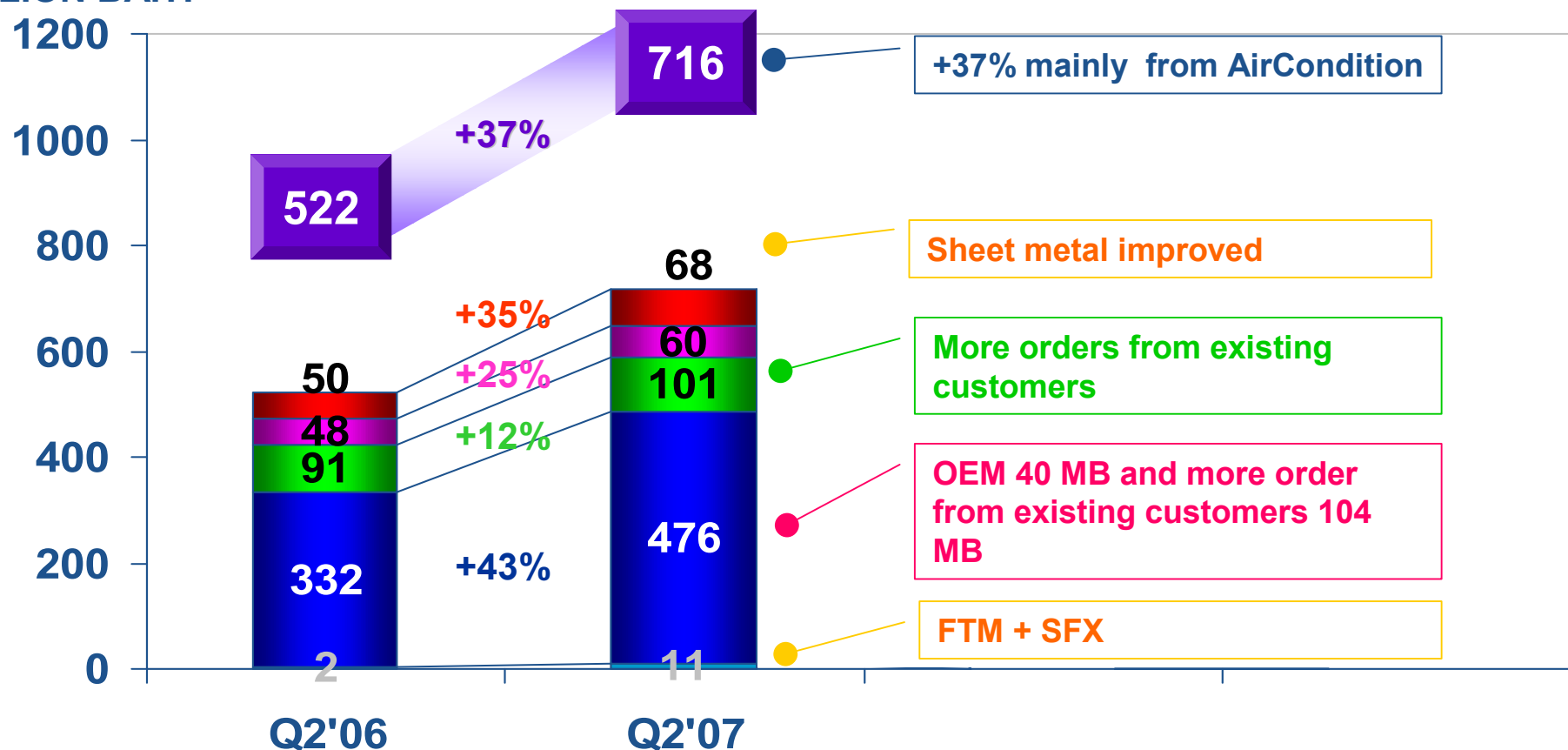


FINANCIAL RATIO



SALES : SEGMENT

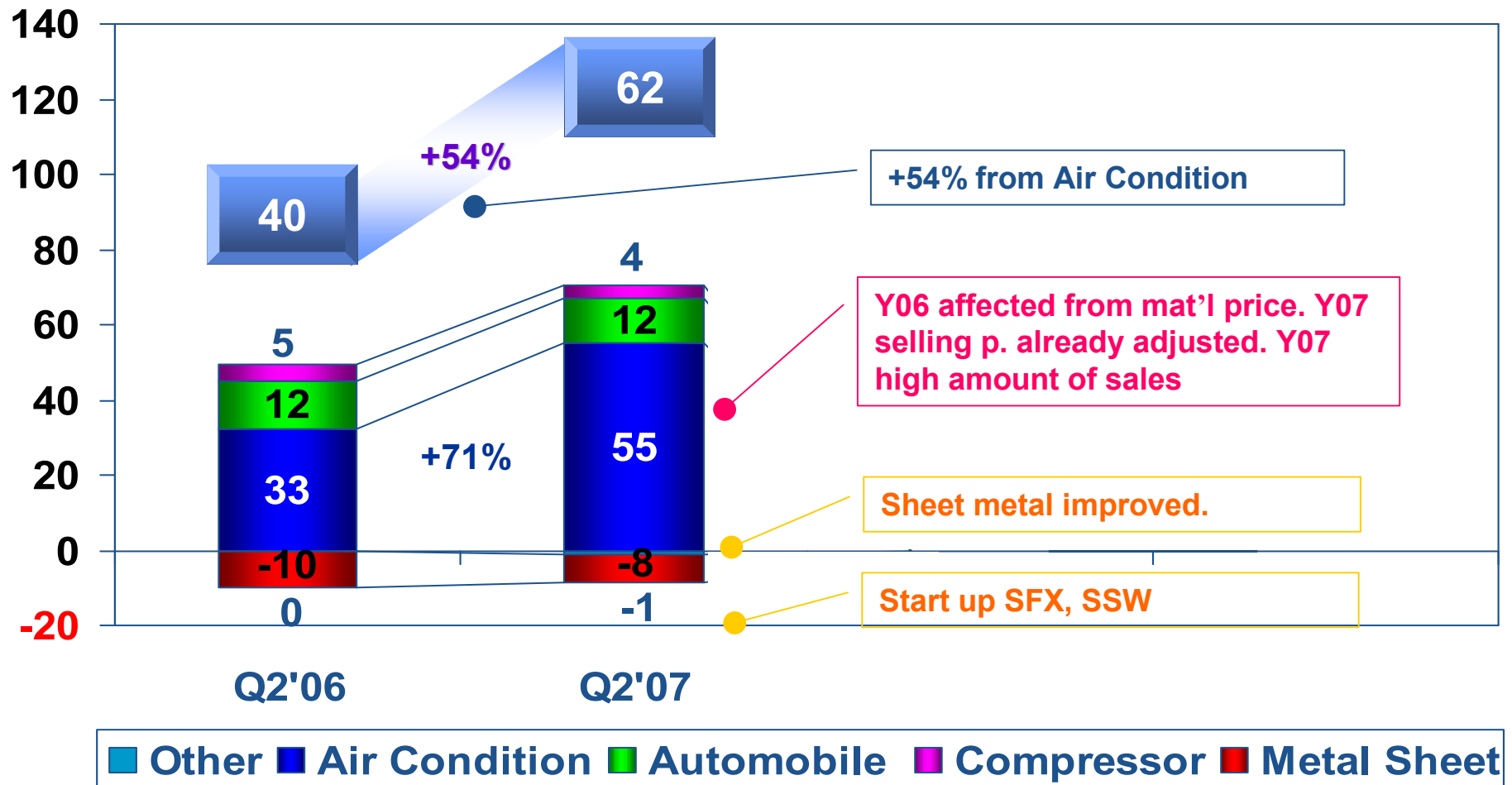
MILLION BAHT



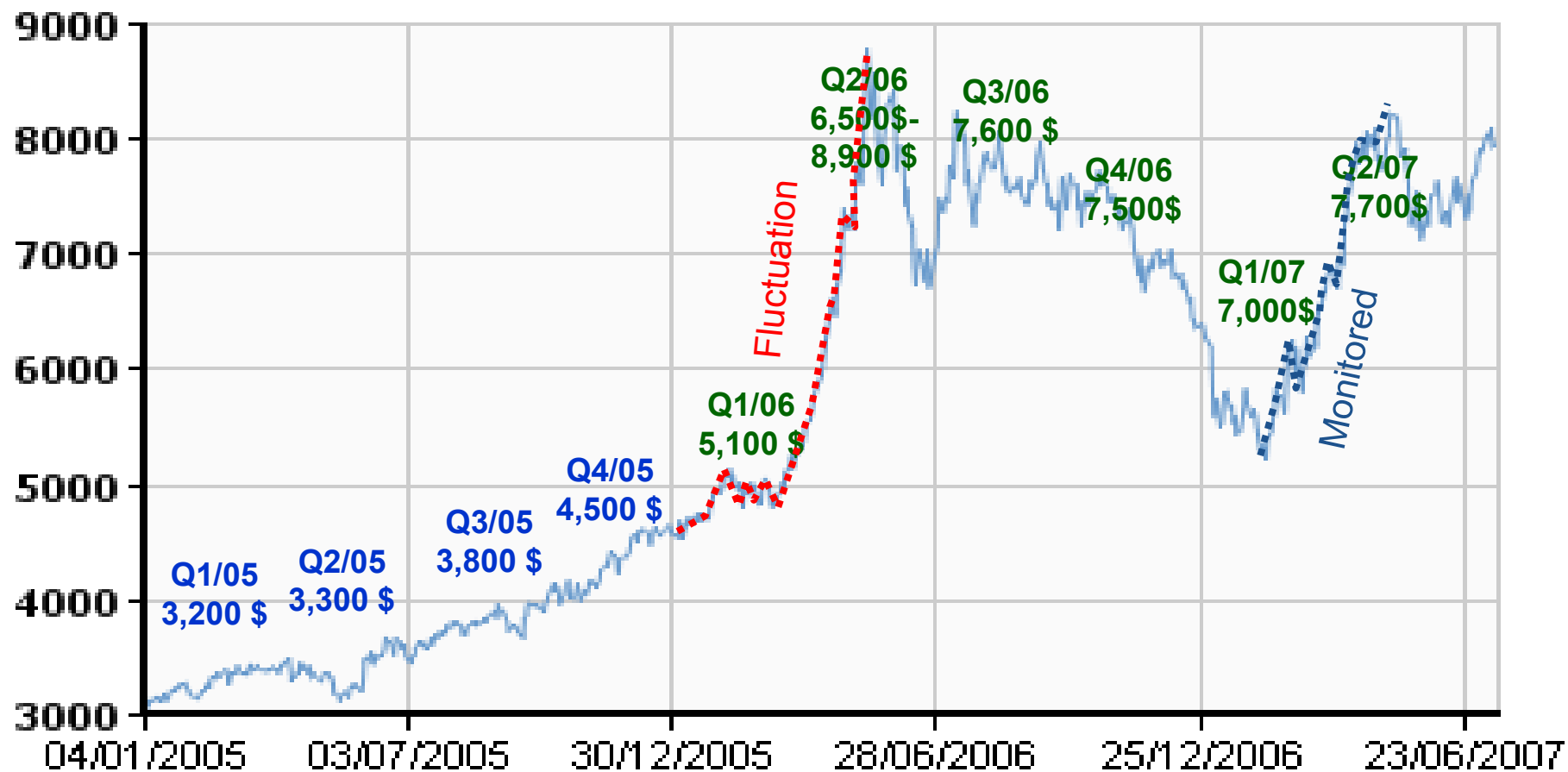
■ Other ■ Air Condition ■ Automobile ■ Compressor ■ Sheet Metal

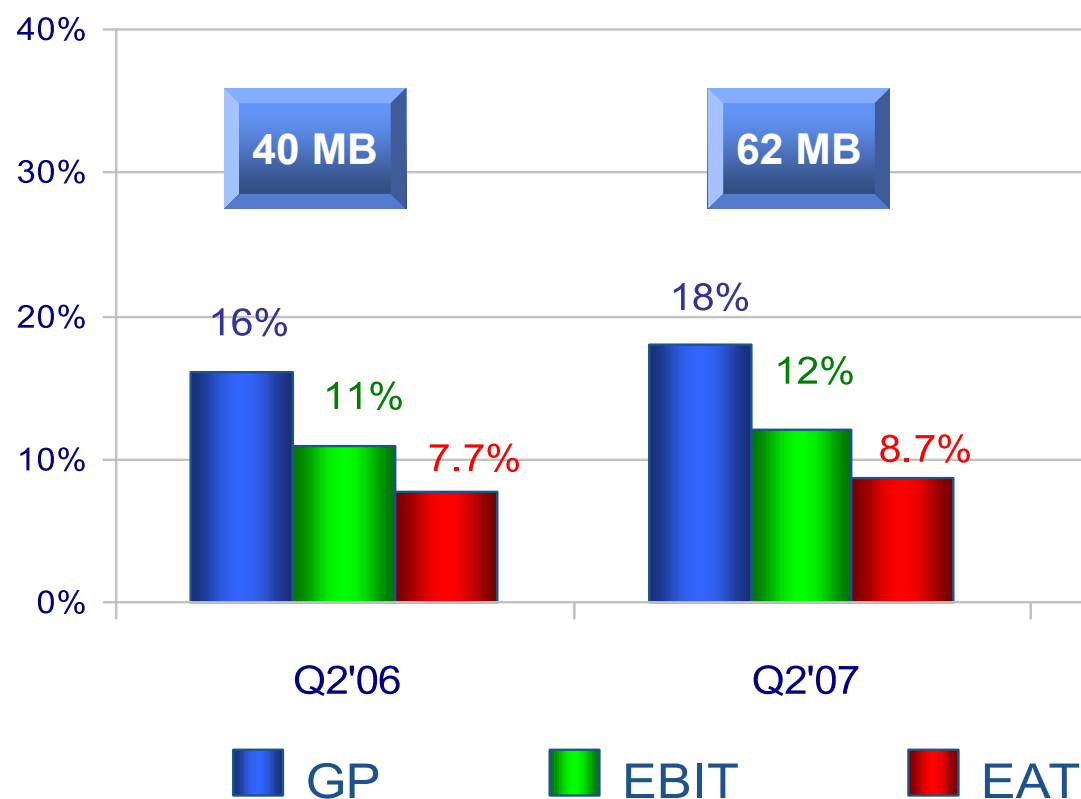
EAT : SEGMENT

MILLION BAHT



Copper price

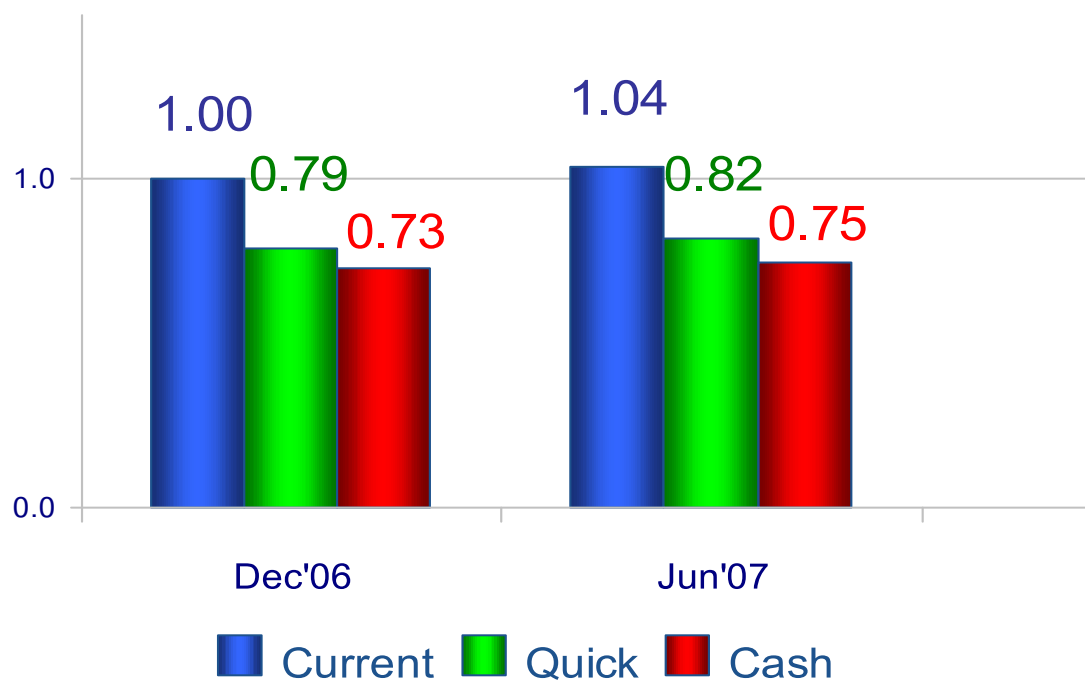




%GP increased due to

- Closely monitor copper price
- Closely control over production cost
- Economic of scale from Aircondition
- The growth of sheet metal

LIQUIDITY



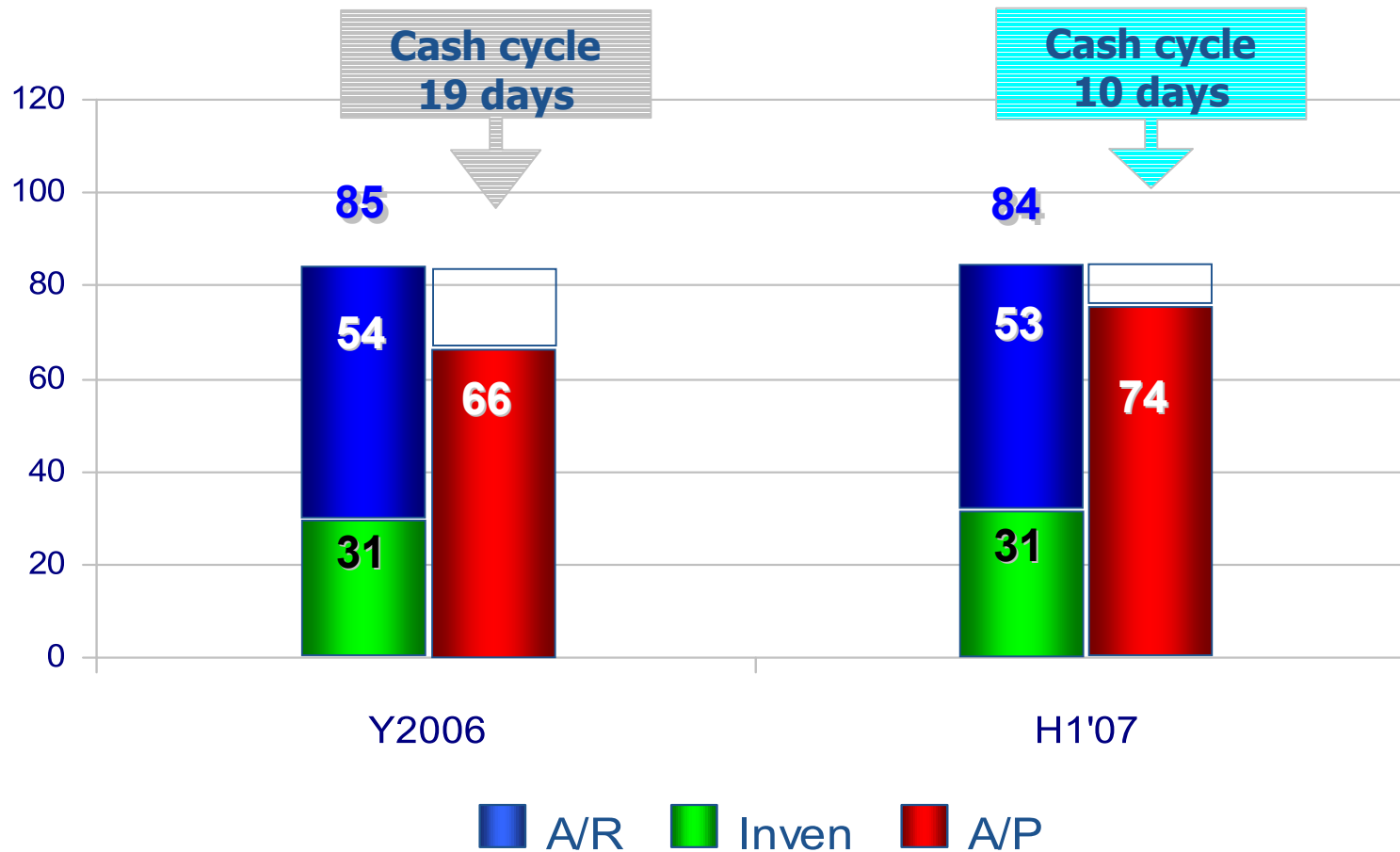
CA:

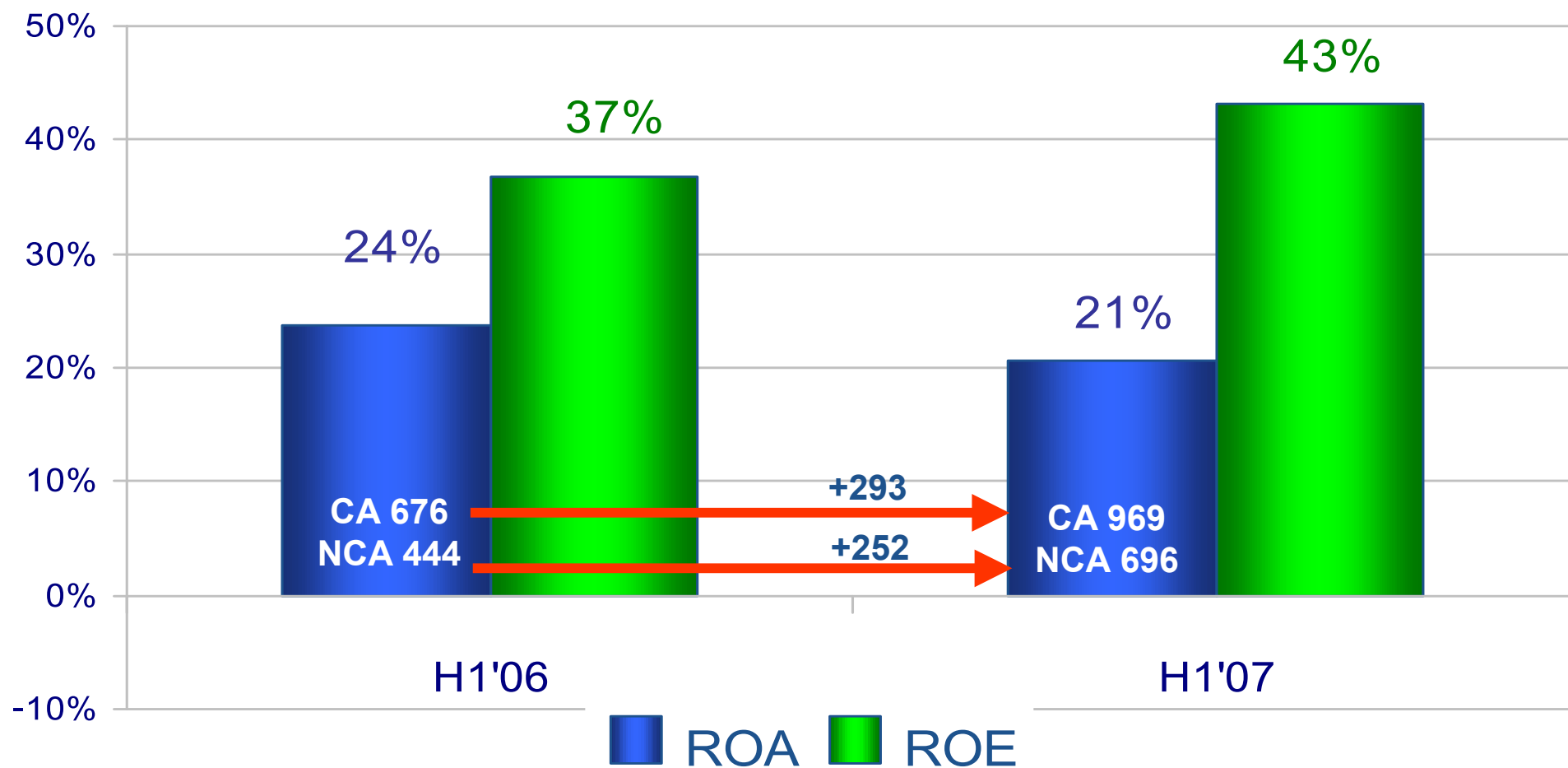
- Cash 300 MB
- AR 509 MB
- Inven 237 MB

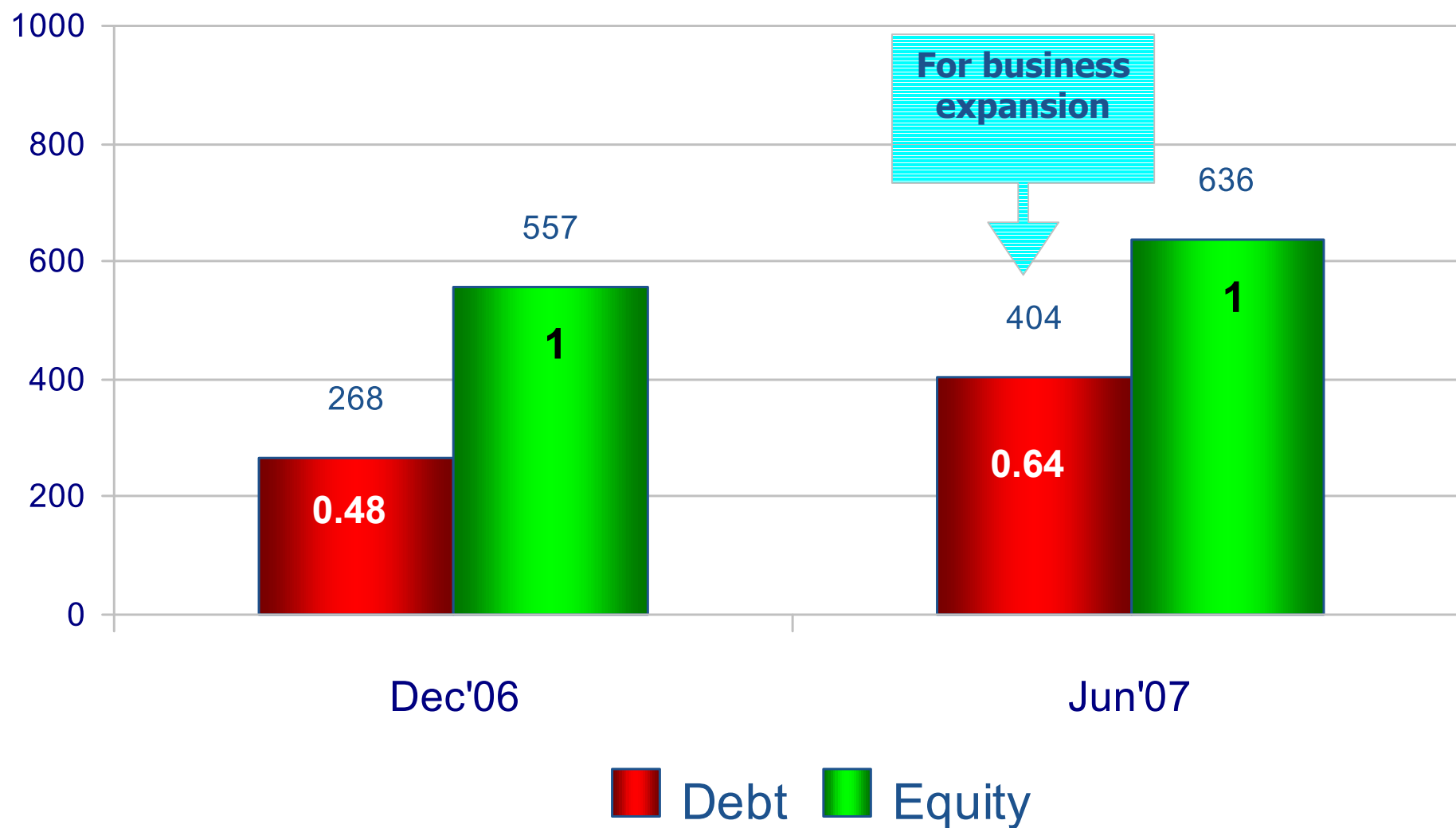
CL:

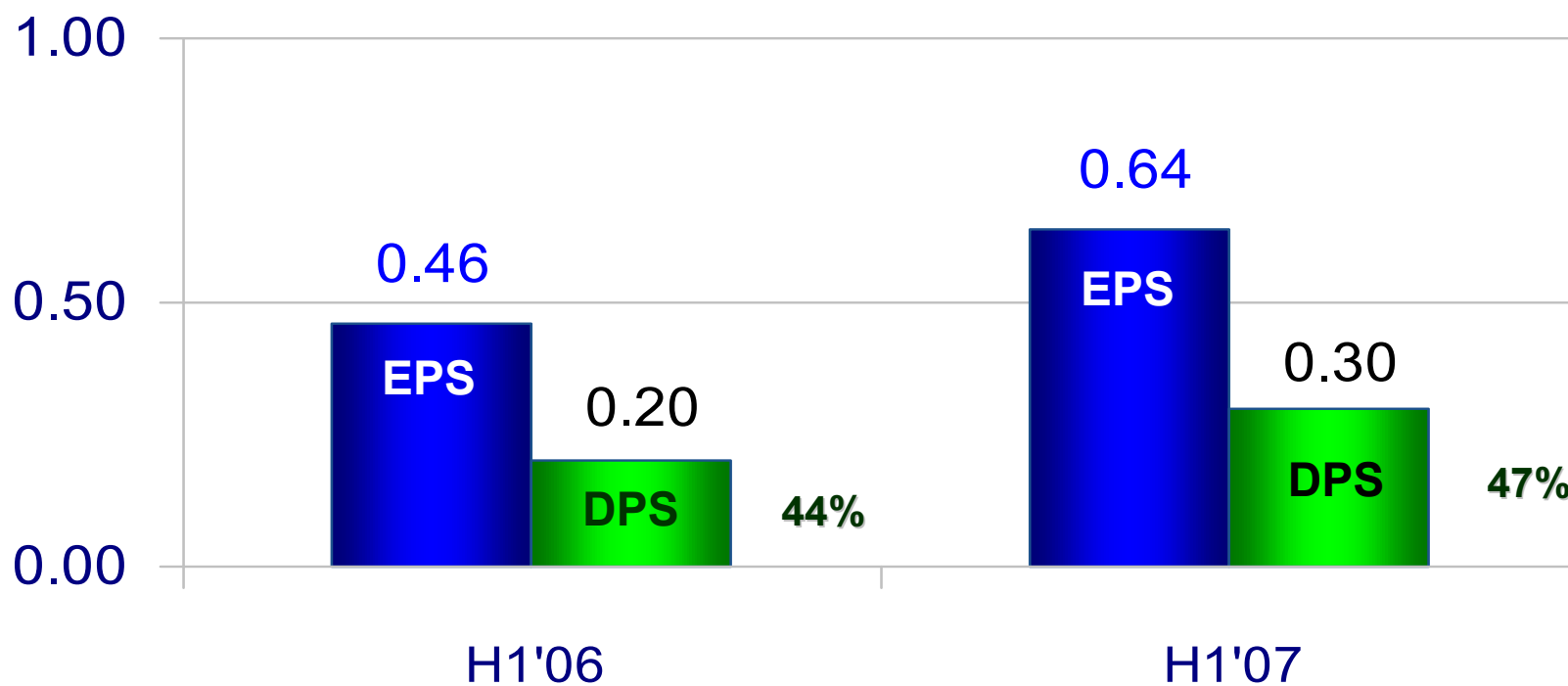
- P/N 215 MB
- AP 605 MB
- AP M/C 108 MB
- Loan 60 MB

CASH CYCLE











SNC GROUP



What's New in SNC GROUP ?

- | | | |
|---|------|---|
| 1 | SNC | NEW INVESTMENT (SNC 2 nd BRANCH) |
| 2 | SPEC | PRODUCT DEVELOPMENT CENTER (PDC) |
| 3 | SPEC | COIL CENTER (CC) |
| 4 | SPEC | UPDATE STATUS OF NEW CUSTOMERS |



What's New in SNC GROUP ?

1

SNC

NEW INVESTMENT (SNC 2nd BRANCH)

2

SPEC

PRODUCT DEVELOPMENT CENTER (PDC)

3

SPEC

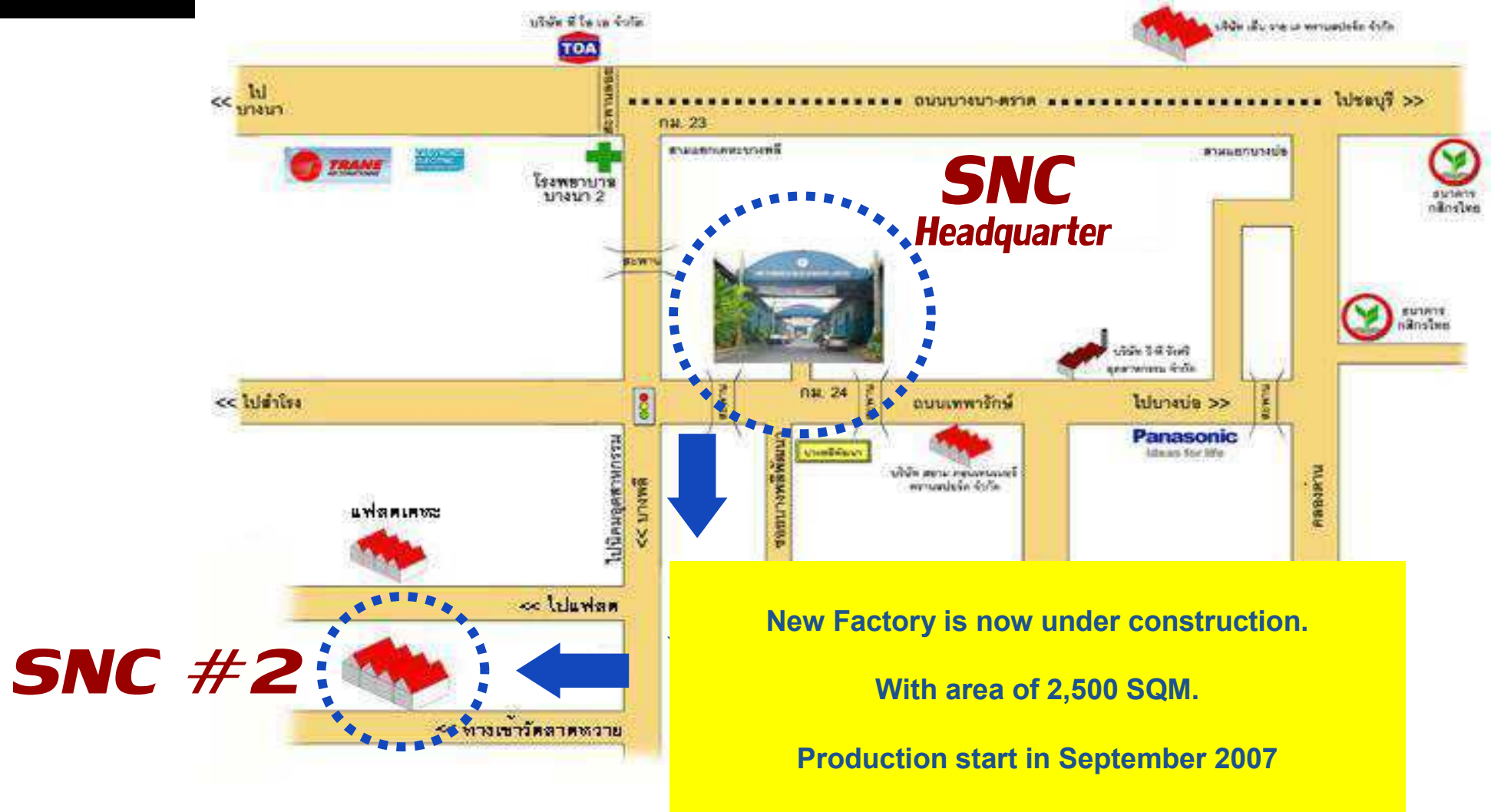
COIL CENTER (CC)

4

SPEC

UPDATE STATUS OF NEW CUSTOMERS

New Factory close to Headquarter



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New Factory

AUG 2007



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SNC



SUMMARY OF MACHINARIES FOR SNC Branch #2

Machine	Brand	Spec	Qty.	Total Qty.
Press Machine	Li Fu	45 Ton	3	
		80 Ton	2	
		160 Ton	2	
		200 Ton	2	
		300 Ton	2	
				11



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Product Development Center (PDC)

ศูนย์พัฒนาผลิตภัณฑ์

640 SQM



Entrance

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Product Development Center (PDC)

May 2007



July 2007



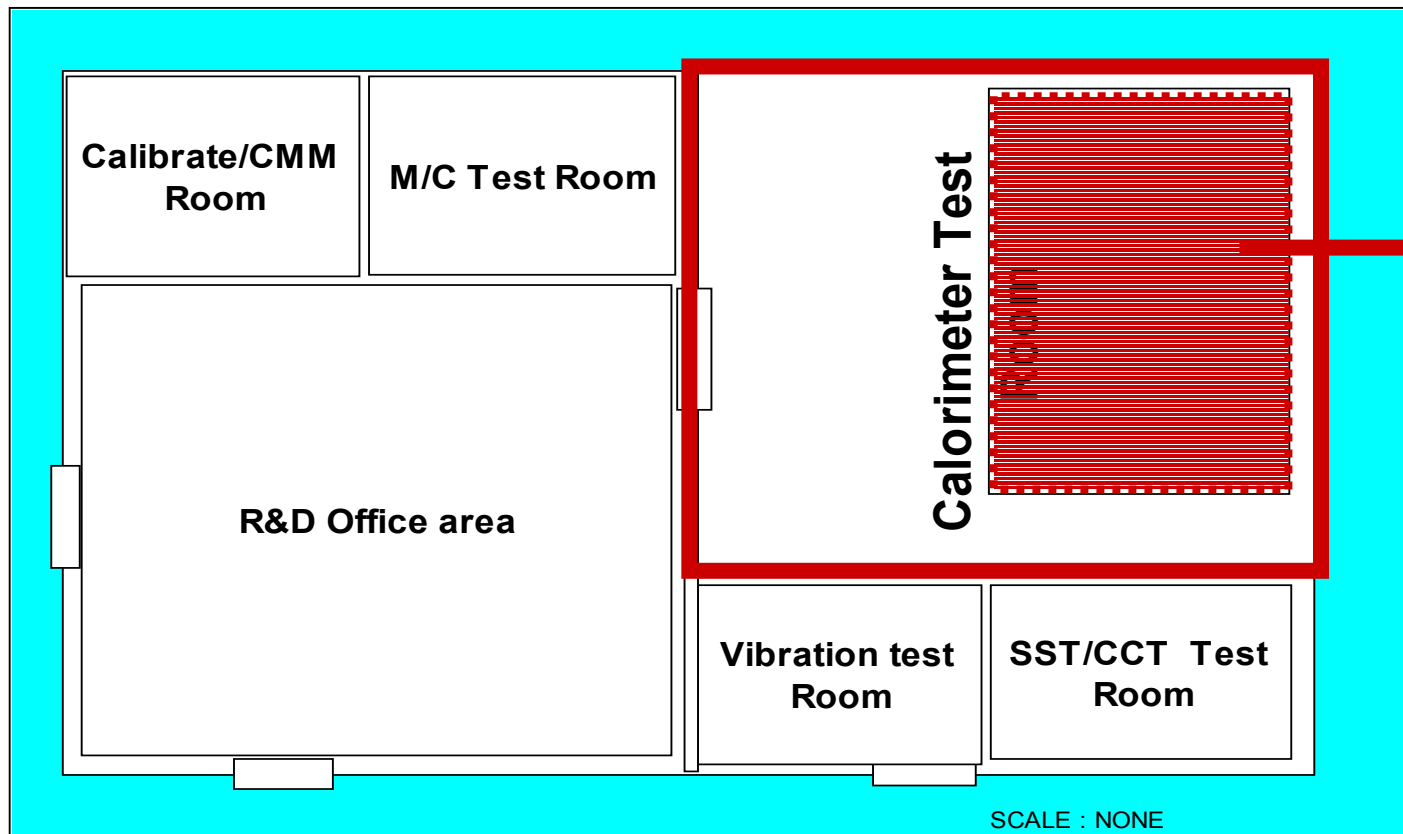
June 2007



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SNC

Product Development Center (PDC) – Lay Out



ห้องทดสอบปริมาณความร้อน

Calorimeter Room

PERFORMANCE TEST

- COOLING CAPACITY
- RADIATION CAPACITY
- HEAT PUMP RATED HEATING CAPACITY
- CIRCULATION AIR VOLUME
- CONDENSER WATER REMOVAL
- FREEZING OPERATION
- VOLTAGE, AMPERE, INPUT POWER , COP

SPECIFICATION

- ENDOTHERMIC QUANTITY (INDOOR).... 9,000 ~ 60,000 BTUH
- CALORIFIC POWER (OUTDOOR) 9,500 ~ 60,000 BTUH
- AIR FLOW(INDOOR) 175 ~ 2,000 CFM
- TEMPERATURE -15°C ~ +60 °C
- HUMIDITY 20% ~ 95% RH

REFERENCE

- STANDARD JIS9612-1999,ASHREA8611,ISO5151-1994



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ห้องทดสอบปริมาณความร้อน

Calorimeter Room

ห้องทดสอบ Out door



ห้องทดสอบปริมาณความร้อน Calorimeter Room

ห้องทดสอบ In door



Calorimeter เครื่องมือที่ใช้ในการวัดปริมาณความร้อนที่เกิดขึ้นระหว่างกระบวนการต่างๆ

Salt Spray / Cyclic Corrosion Test Room

TEST ITEM

- SST TEST
- CCT TEST

SPECIFICATION

- RATED FORCE3 ton (f)
- MAX. ACCELERATION980 m/s
- MAX. PAYLOAD500 kg
- FREQUENCY RANG5 ~ 2500 Hz

REFERENCE

- STANDARD JIS-D-1601

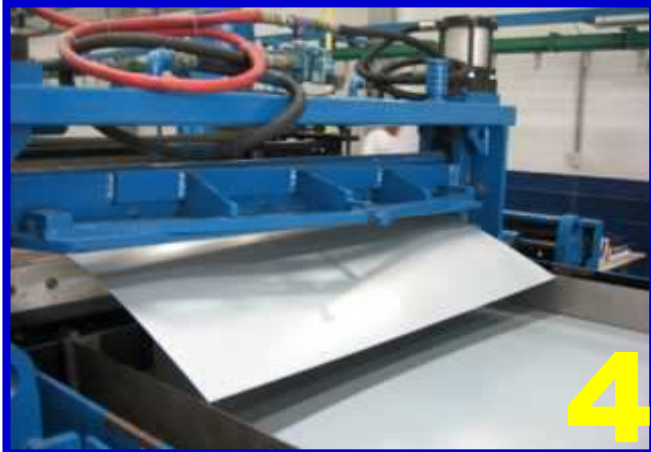




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Coil Center (CC) for Cut Size





What's New in SNC GROUP ?

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Update Status of New Customers

- ❖ **CELESTICA** – Control Box (Telecommunication System)
- ❖ **DAIKYO** – Body (Komatsu)
- ❖ **KOBAYASHI** – Components (Motorcycle)
- ❖ **MCP** – Case (Air Condition)
- ❖ **SANYO** – Case (Freezer)

NOW
Mass Production

- ❖ **TRANE** – Case (Air Condition)



Wait For Sample Approval

- ❖ **TOM** – Case (Photocopier Machines)



SNC GROUP

Business Results

@ Stock Exchange of Thailand
6 Aug 2007



BUSINESS RESULT Q2 2007

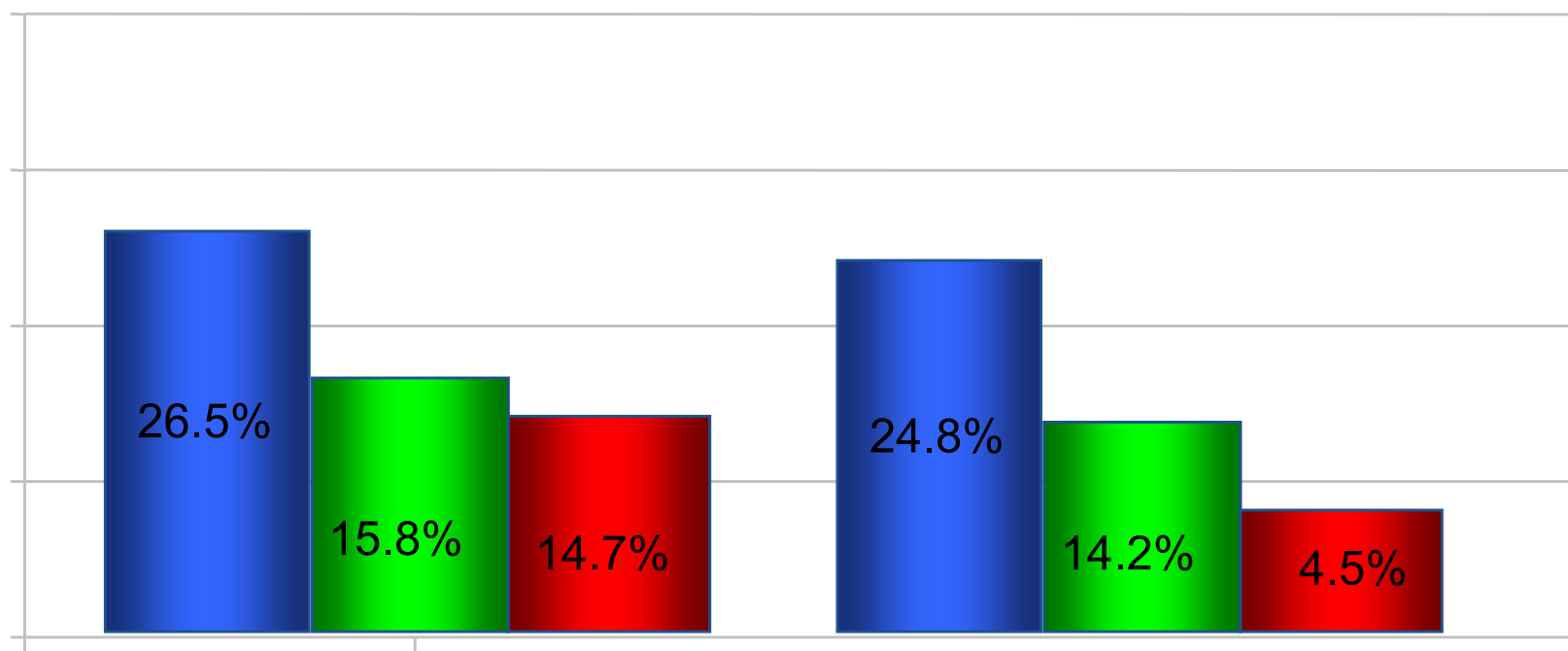
STRATEGIC PROGRESS

OPERATIONAL PROGRESS

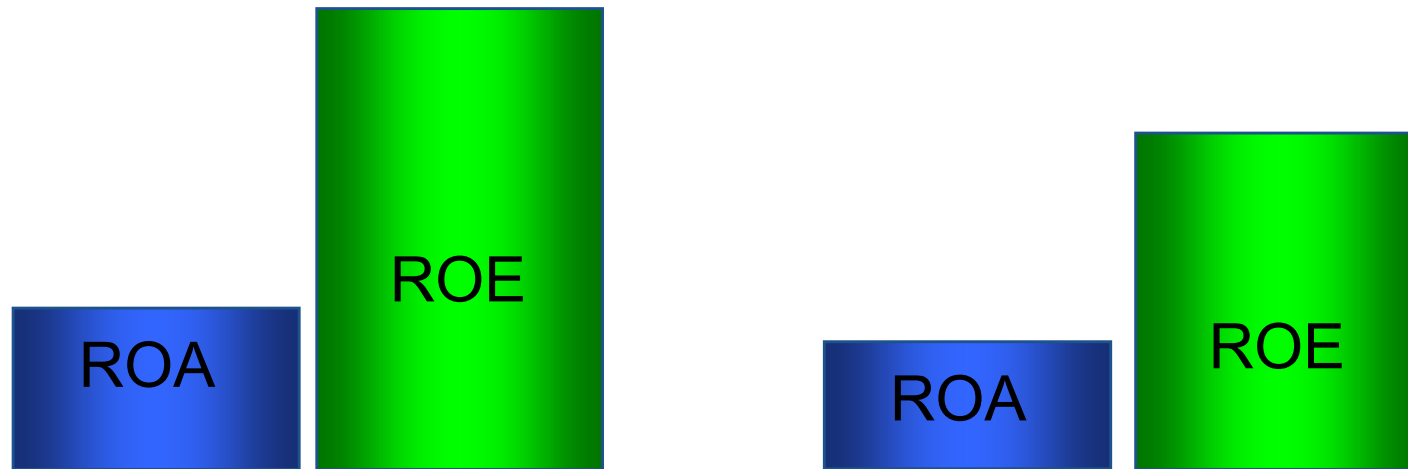
Company Overview



Financial Highlights



Financial Highlights



Sales & Profit

Q1'07

14.2

26.5 %

14.7 %

Million Baht

H1'07

24.1

25.8%

10.5%

FTM Fresh-Tech Manufacturing Co., Ltd.



Strategic Progress

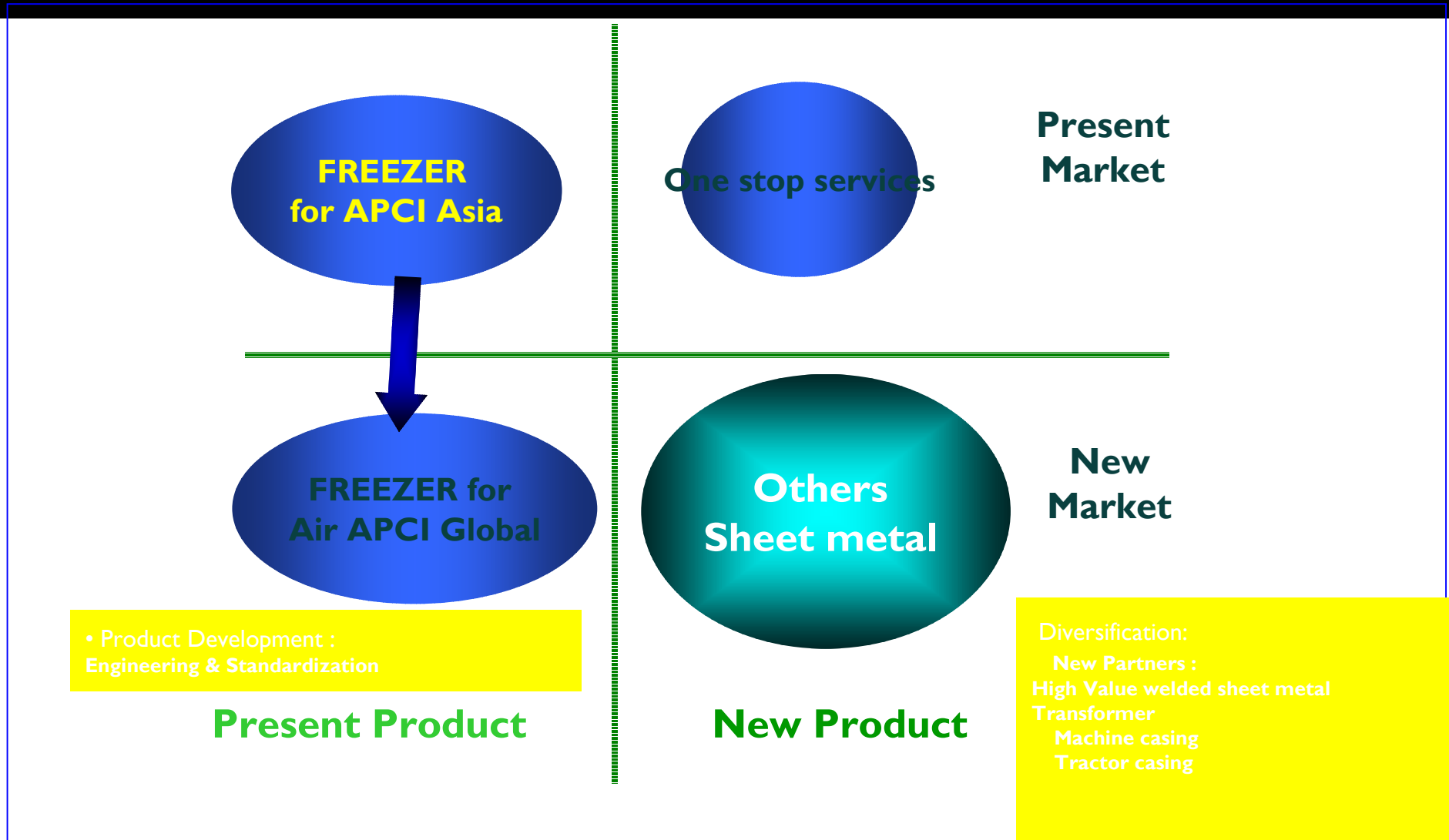
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SNC

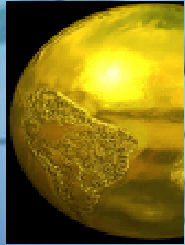


Fresh-Tech Manufacturing Co., Ltd.

Business Growth Strategy



FTM Fresh-Tech Manufacturing Co., Ltd.



THE WORLD-CLASS
STAINLESS STEEL
APPLICATIONS PROVIDER

Thank You



Padej Montburinont



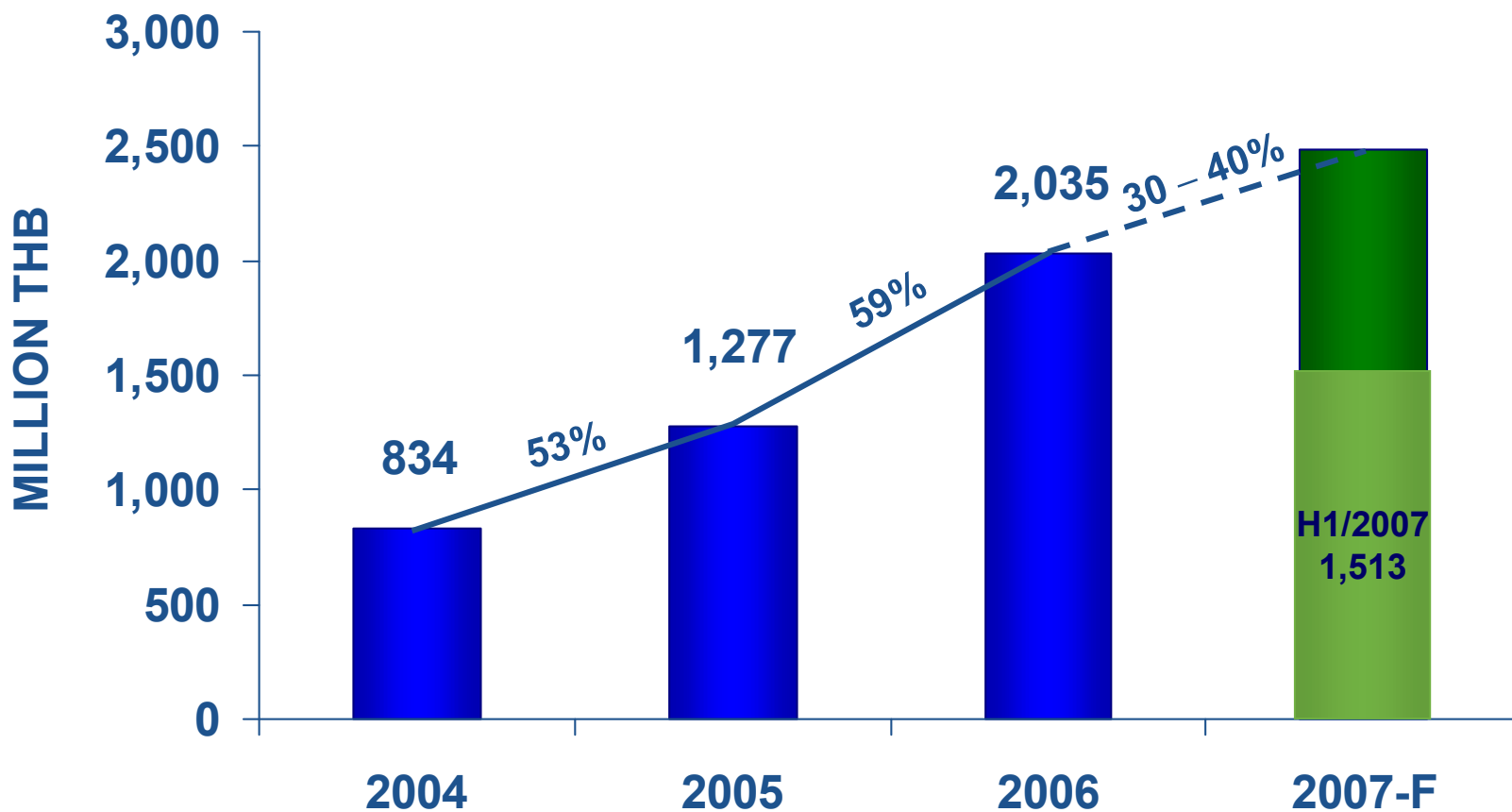
BUSINESS PLAN 2004-2007

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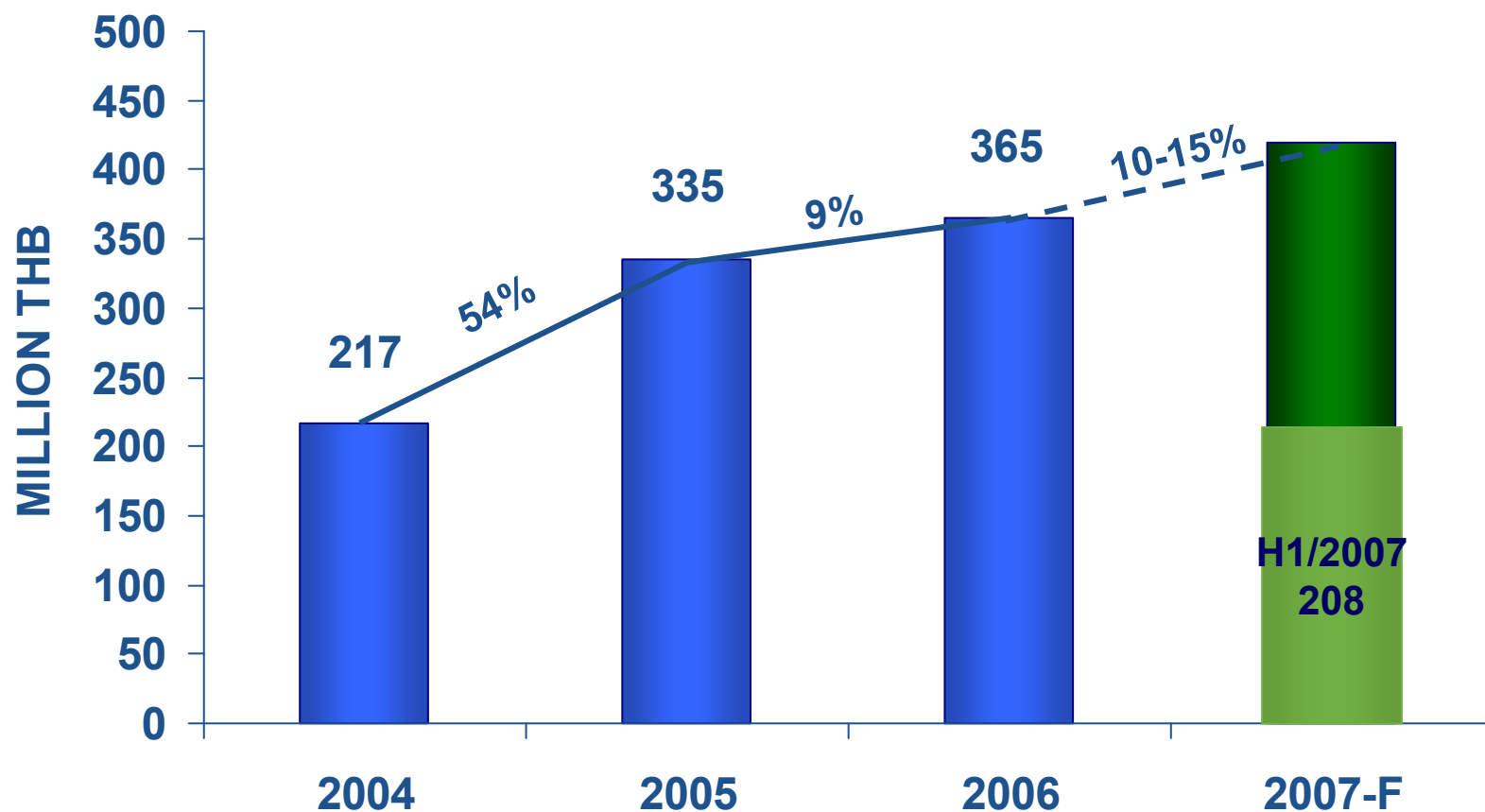
BUSINESS PLAN 2004 - 2007

SNC GROUP



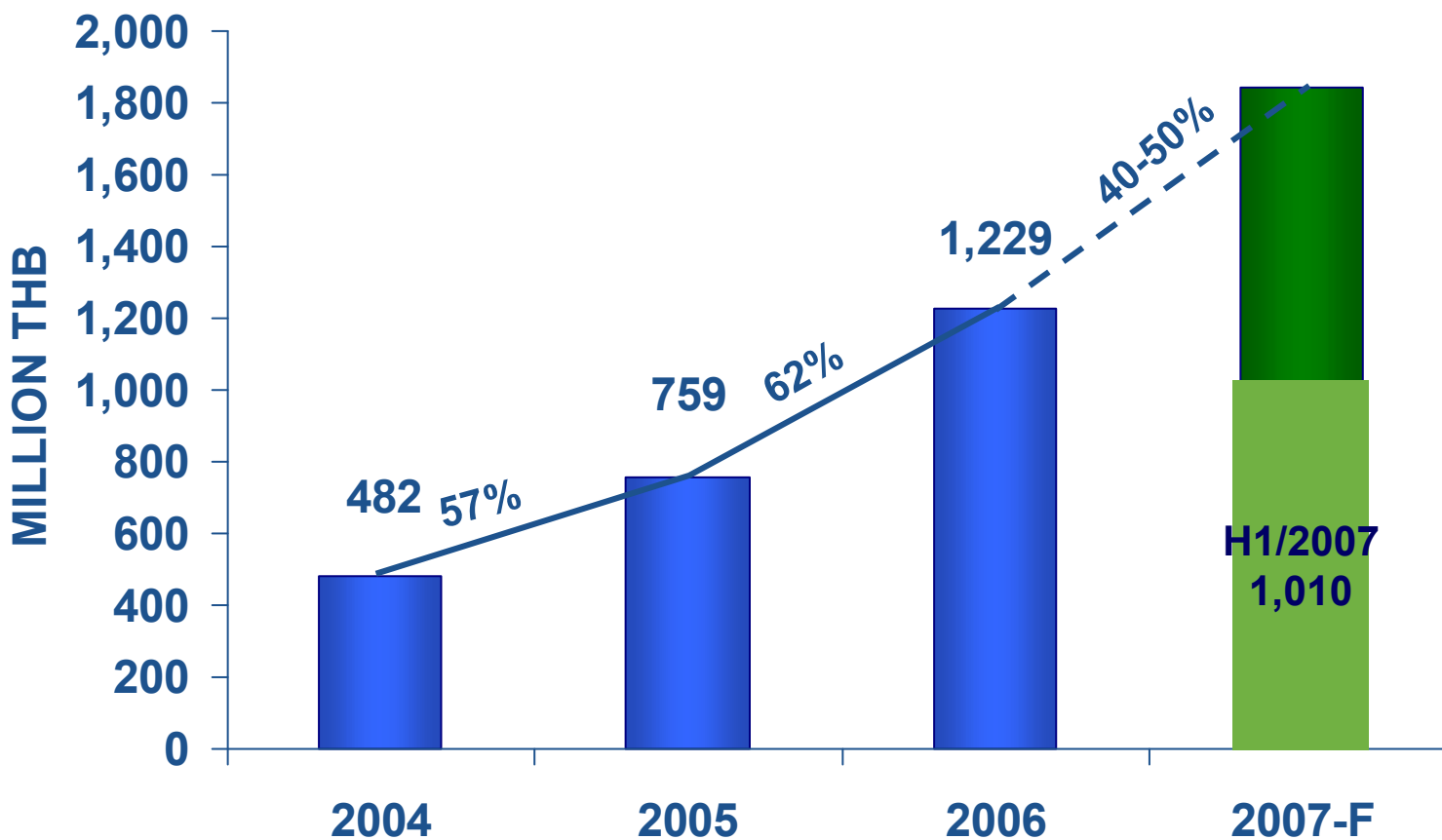
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BUSINESS PLAN 2004 - 2007 AUTOMOBILE

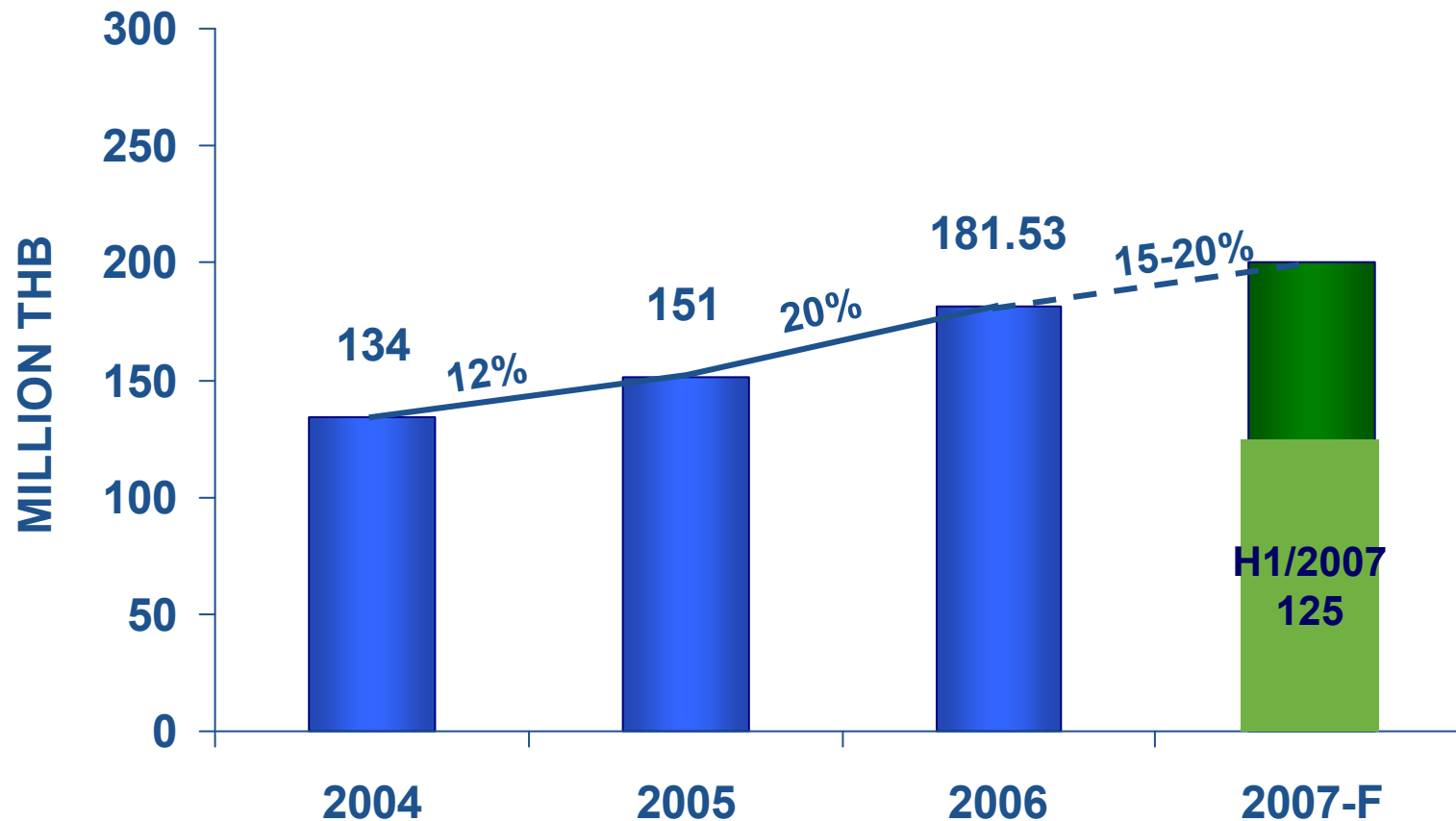


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BUSINESS PLAN 2004 - 2007 AIR CONDITIONER

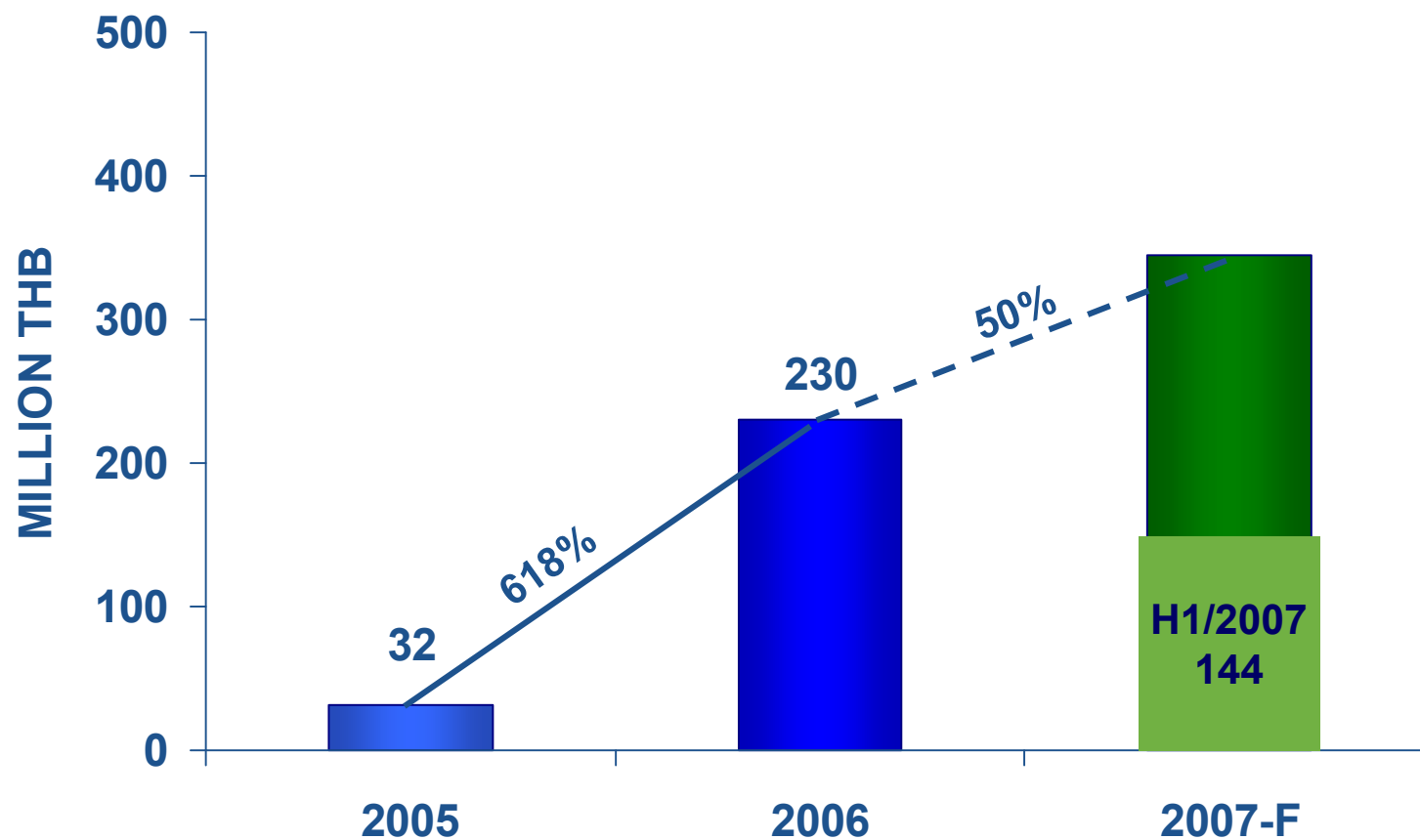


BUSINESS PLAN 2004 - 2007 COMPRESSOR

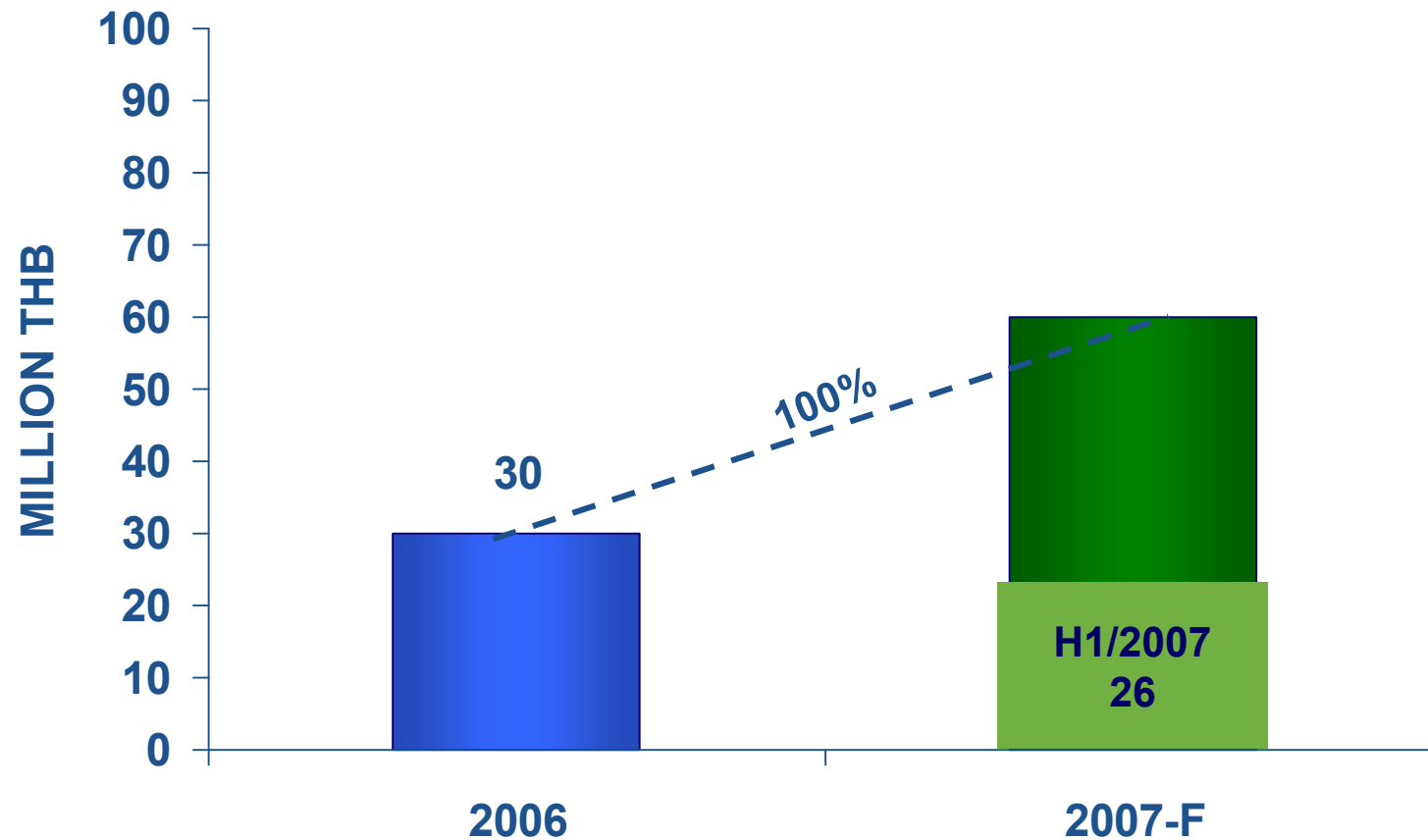


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BUSINESS PLAN 2005 - 2007 SHEET METAL



BUSINESS PLAN 2006 - 2007 OTHERS





Question & Answer





THE END



THANK YOU