

Opp Day

2025

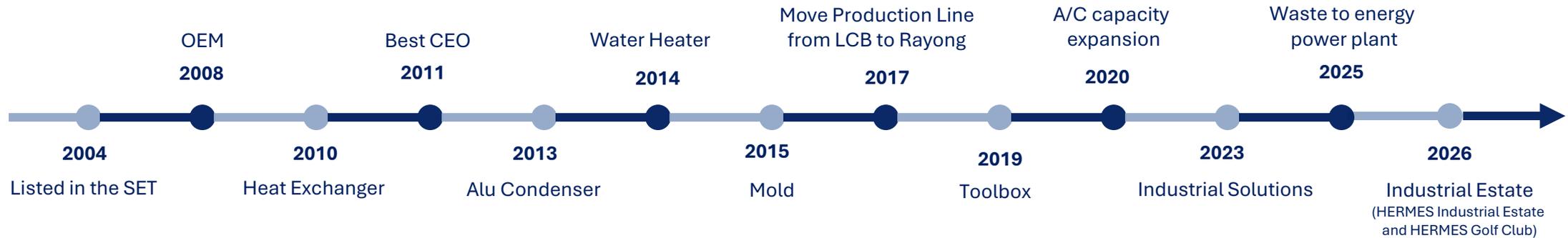
23 February 2026

Agenda

1. Company overall
2. Industries
3. Operating result
4. Project update
5. Financial highlight

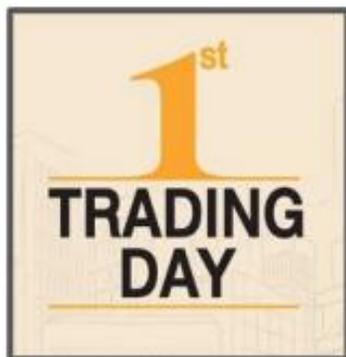
1. Company overall

Company Milestones



2004

Listed in the Stock Exchange of Thailand



2011

Best CEO Awards



2020

SET Awards



2023

SET Awards



Awards & Recognitions



ESG Ratings 2025 ระดับ A

รับรางวัลจาก : ตลาดหลักทรัพย์แห่งประเทศไทย
บริษัท : เอส เอ็น ซี ฟอर्मเมอร์ จำกัด (มหาชน)



ได้รับการจัดอันดับในกลุ่ม “ดีเลิศ” Awards 2025

รับรางวัลจาก : สมาคมส่งเสริมสถาบันกรรมการบริษัทไทย
บริษัท : เอส เอ็น ซี ฟอर्मเมอร์ จำกัด (มหาชน)



Private Sector Collective
Action against Corruption

Business Structure



Current businesses



P : Pipe

Copper and aluminum tube

Cool, IMP, SEREN-Compart,
SCAN-Pipe, Pipekit, Heat Exchanger



P : Plastic

Plastic injection parts

B2, PRD, SEREN-Injection



S : SFM

Sheet metal fabrication

IPC



O : OEM

A/C and other appliances assembly

SCAN

New businesses

Industrial Estate

HERMES



Renewable Energy

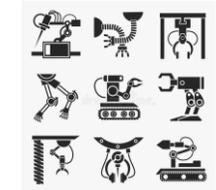
Waste to energy power plant

YALA



Industrial Solution

99IS



Status

- 1 Sale 63% from OEM (low margin)
- 2 Sale 37% from upstream parts (higher margin)
- 3 A/C production base relocation from China to Thailand brings both Opportunity and Competition.

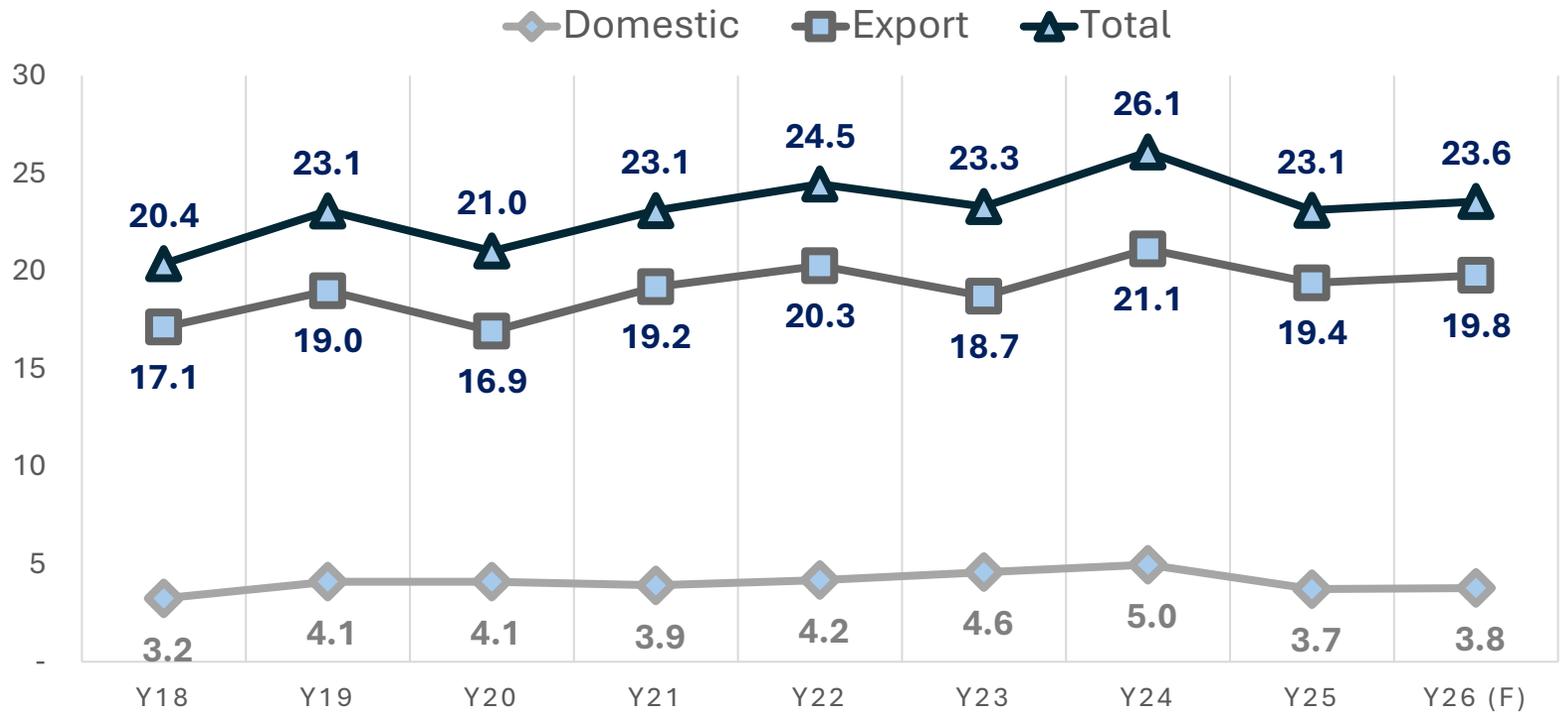
Profitability Strategies

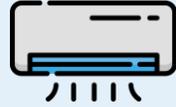
- 1 Productivity improvement by 99IS company : automation, robot, AI
- 2 Reduce non-performing assets
- 3 Focus on high-profitability clients/businesses
- 4 Balance upstream and OEM revenue mix

2. Industries



Number of A/C production in Thailand





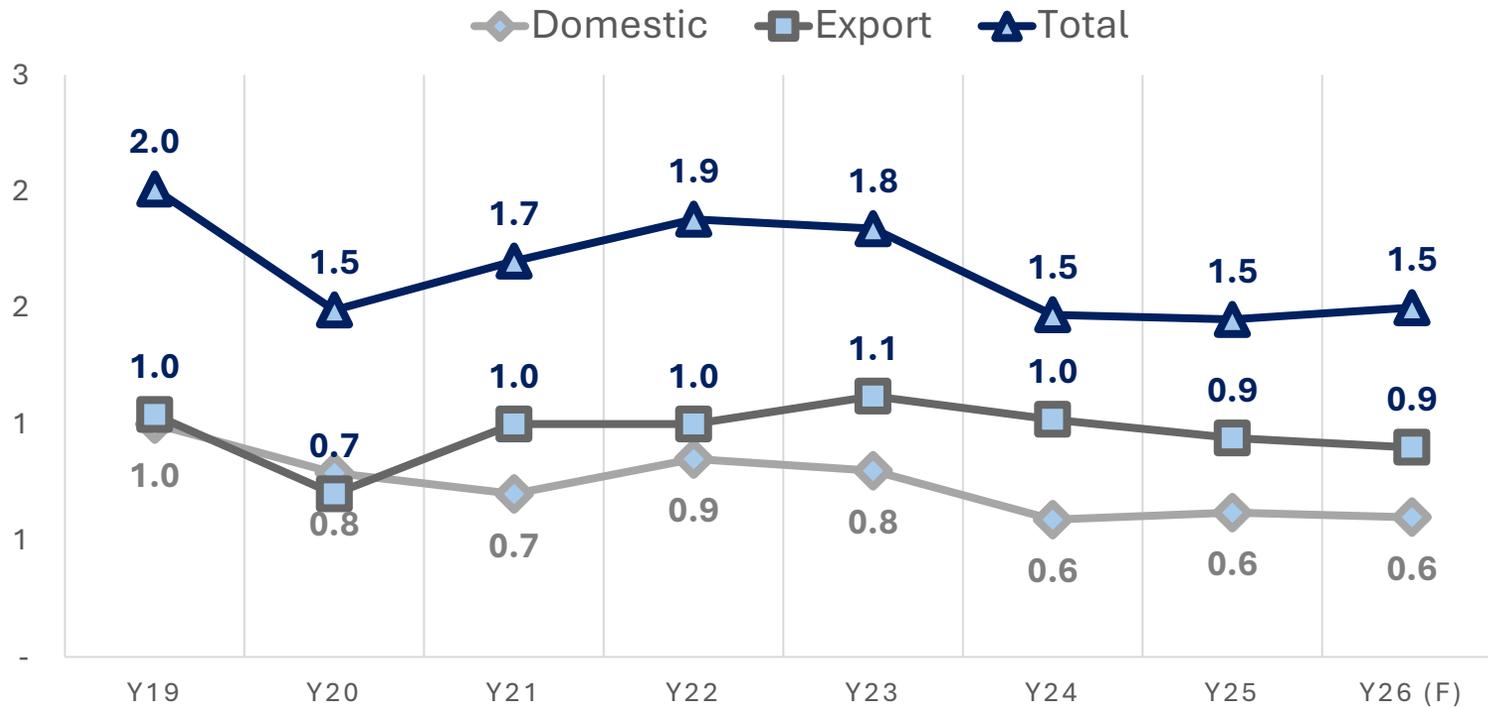
Air conditioner industry

Top 10 A/C Export Market of Thailand

Country	Amount : Million Baht			Growth Rate (%)			Portion (%)		
	2023	2024	2025	2023	2024	2025	2023	2024	2025
- USA	40,300.10	44,997.01	59,305.89	(14.10)	11.65	31.80	18.07	18.58	24.20
- Australia	20,651.19	23,646.45	22,209.29	(14.93)	14.50	(6.08)	9.26	9.77	9.06
- Vietnam	16,443.26	21,011.21	19,490.99	(1.19)	27.78	(7.24)	7.37	8.68	7.95
- India	11,311.58	12,776.64	12,117.33	(0.20)	12.95	(5.16)	5.07	5.28	4.94
- Japan	10,435.28	11,650.76	11,131.30	(3.36)	11.65	(4.46)	4.68	4.81	4.54
- Italy	8,218.90	9,387.45	9,476.89	4.64	14.22	0.95	3.68	3.88	3.87
- UAE	7,570.60	8,266.14	8,688.28	(21.62)	9.19	5.11	3.39	3.41	3.54
- Singapore	8,536.79	8,816.48	8,194.51	(4.00)	3.28	(7.05)	3.83	3.64	3.34
- France	8,897.64	7,765.04	7,990.07	5.89	(12.73)	2.90	3.99	3.21	3.26
- Taiwan	7,910.19	7,551.81	7,870.72	(29.50)	(4.53)	4.22	3.55	3.12	3.21
Total 10 countries	140,275.54	155,869.00	166,475.27	(10.08)	11.12	6.80	62.88	64.38	67.92
Others	82,793.90	86,250.49	78,635.21	(5.48)	4.17	(8.83)	37.12	35.62	32.08
Grand Total	223,069.44	242,119.49	245,110.47	(8.42)	8.54	1.24	100	100	100



Number of automotive production in Thailand



3. Operating result

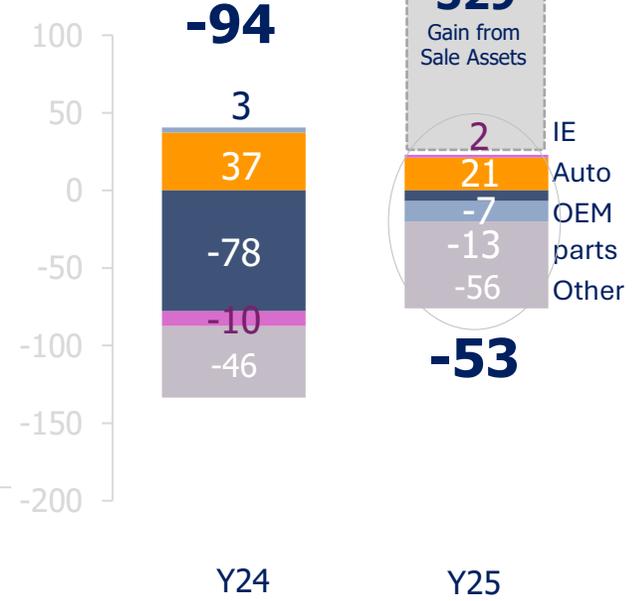
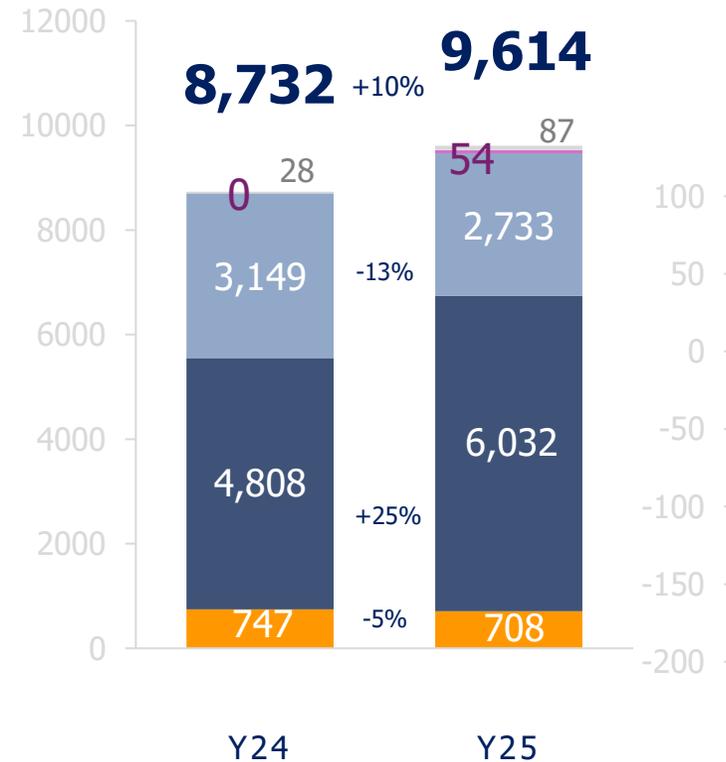
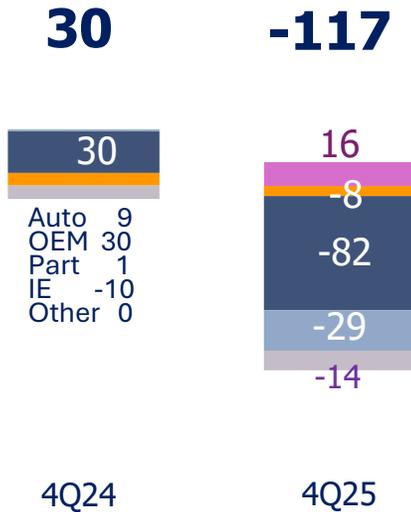
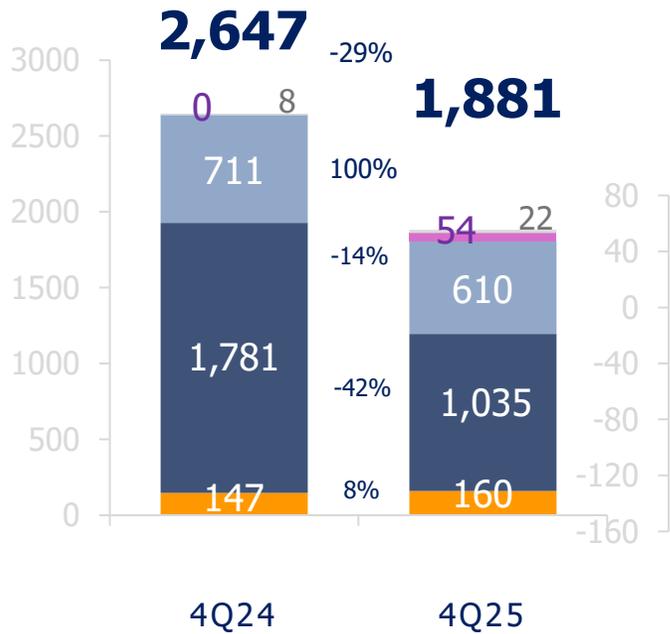
SNC Operating result



■ AUTO ■ OEM ■ PARTS ■ IE ■ OTHER

Sale Q4'25 EAT

Sale Y25 EAT



4. Project update

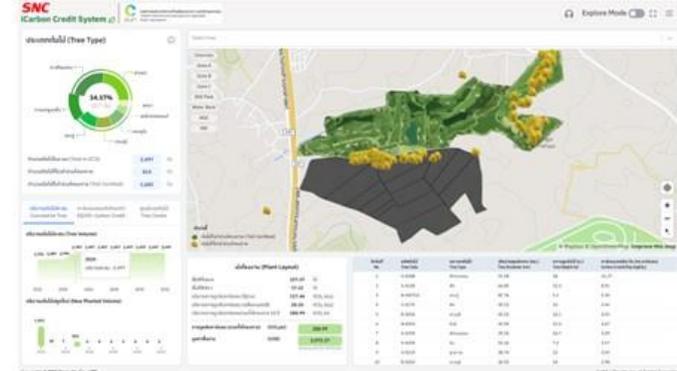


**The Engine of Demand
Strategic Business Hub
Economic Growth Driver**

**The Ultimate Deal-Closer
Brand Value Multiplier
Premier Green Amenity**

**The Gateway to Comfort
Total Service Integration
Executive Lifestyle Base**

HERMES: Golf Club

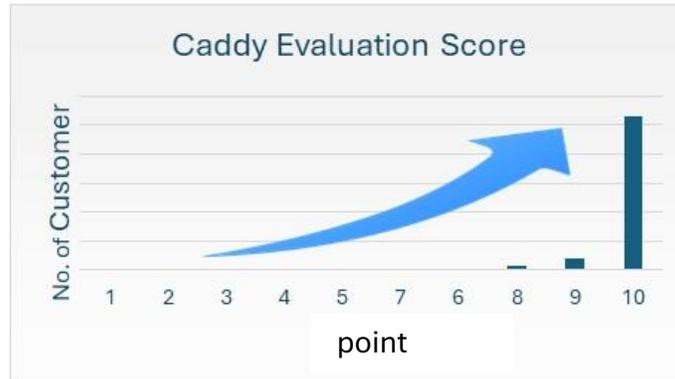


HERMES Golf Club (เฮอรั่มีส กอล์ฟ คลับ)

4.4 ★★★★★ (261) Google Maps
Golf course · 📍

HERMES Golf Club

- Area : 399 rai
- 18 Holes / Par 72
- Launch : Dec-2024
- Capacity / year : 54,000 Golfer
- Premium benefit cards for Industrial Estate customers



Caddy Improvement Program

1. Knowledge
 2. Service
 3. Elegant
- } 10 point



Green Environment & Wellness

- Green Park for all inhabitants
- Wellness & Amenity
- Carbon offset bank

HERMES: Haven Hotel



The Gateway to Comfort

REFACADE CLUBHOUSE BUILDING



PROSHOP GLASSHOUSE PERSPECTIVES



BANQUET HALL GLASSHOUSE PERSPECTIVES



Total Service Integration

ROOM TYPE PERSPECTIVES [STANDARD]



ROOM TYPE PERSPECTIVES [CONNECT]



ROOM TYPE PERSPECTIVES [SUITE]



Executive Lifestyle Base

6 SEATS BANQUET ROOM PERSPECTIVES



12 SEATS BANQUET ROOM PERSPECTIVES



18 SEATS BANQUET ROOM PERSPECTIVES



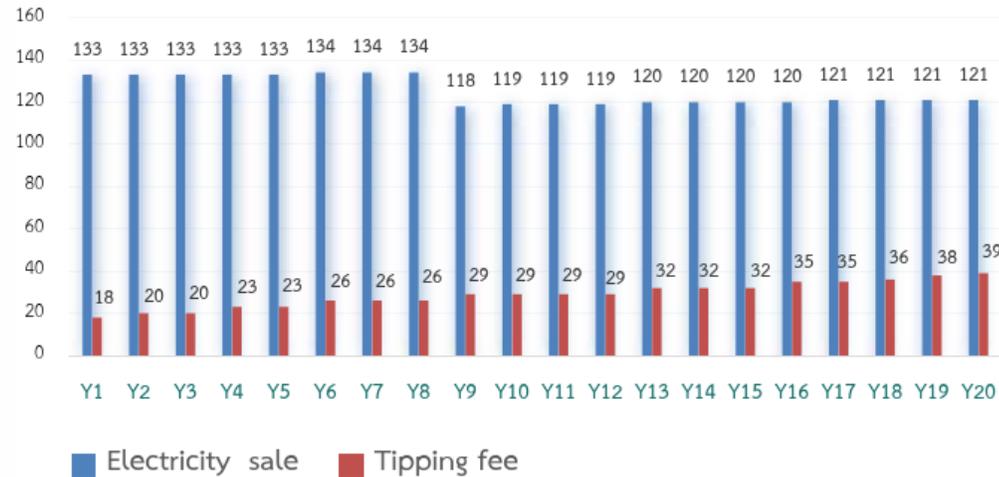
HERMES: Haven Hotel

Handover Inspection Date

- Clubhouse 1st floor 8 Feb 26
- Clubhouse 2nd floor 25 Feb 26
- Glasshouse 15 Feb 26
- Hotel left wing 20 Feb 26
- Hotel right wing 24 Feb 26



YALA: Waste to Energy 3MWh

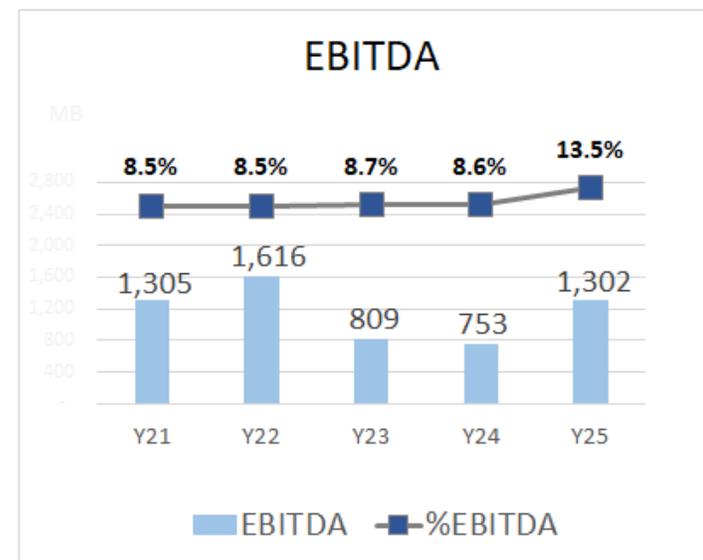
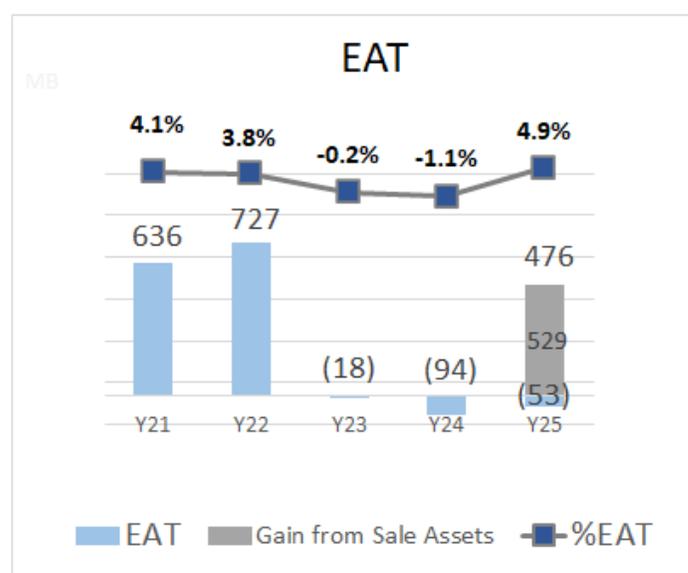
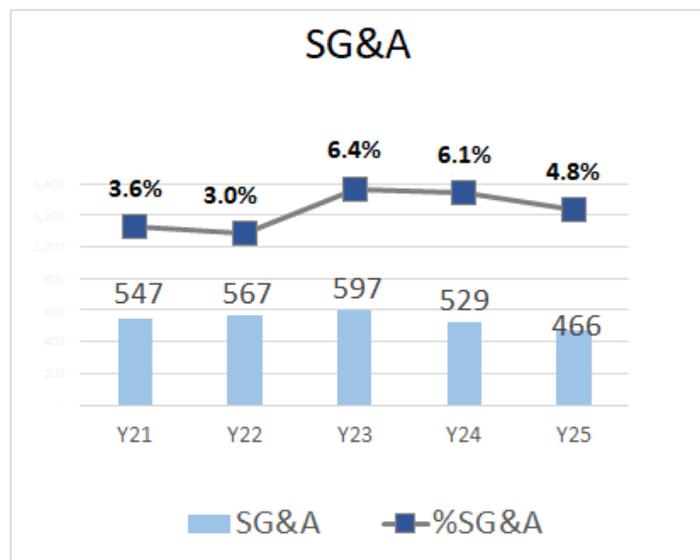
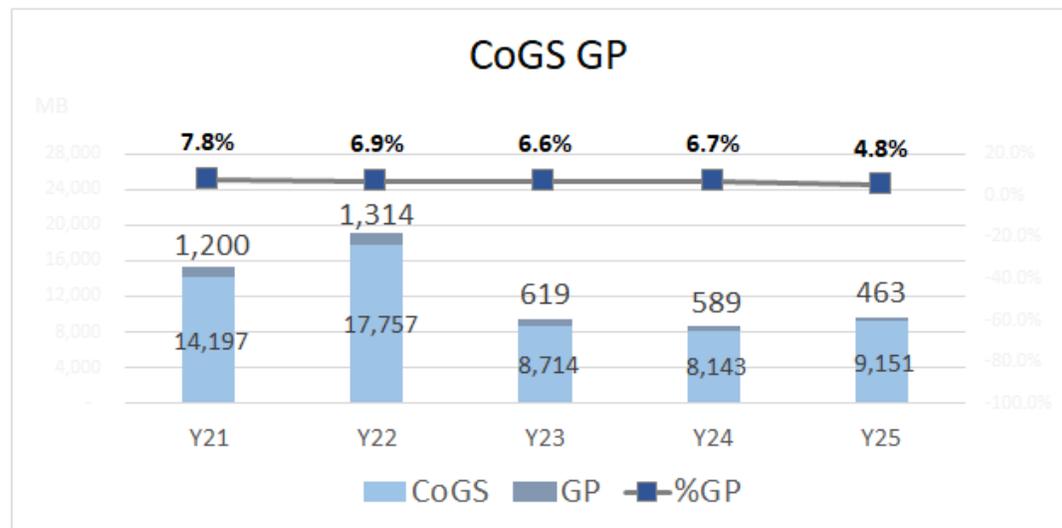
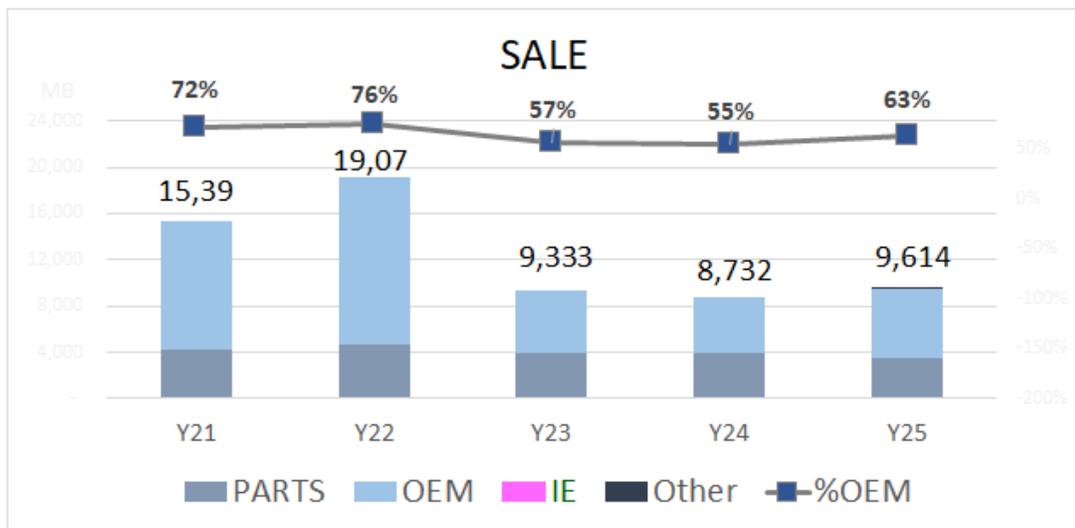


	20 years	Year 1
Sale	3,088	154
GP	1,031	65
% GP	33%	43%
EAT	765	46
% EAT	25%	30%
EBITDA	1,794	100
% EBITDA	58%	65%

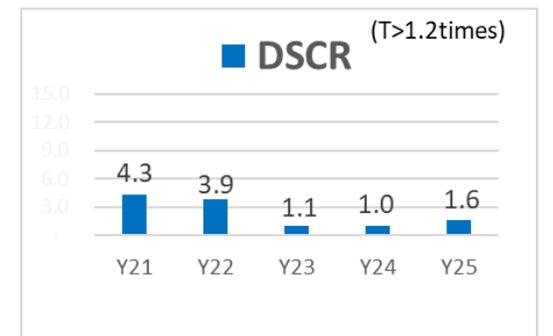
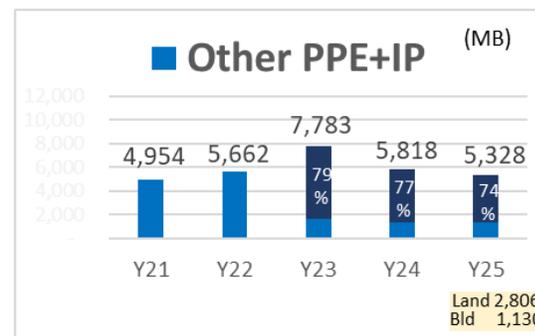
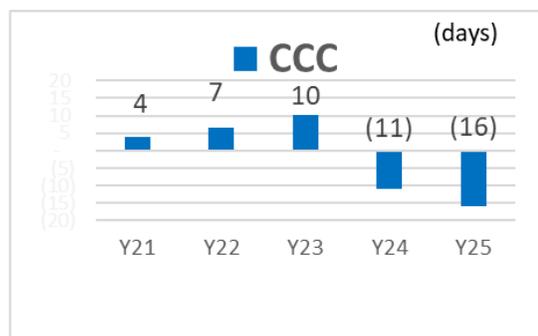
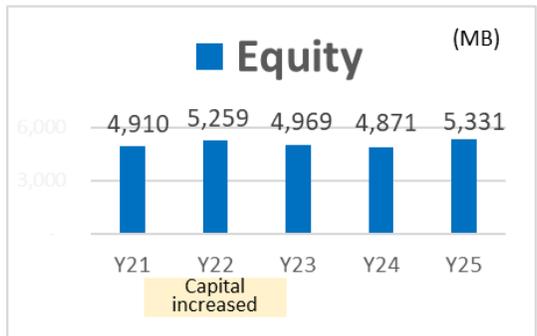
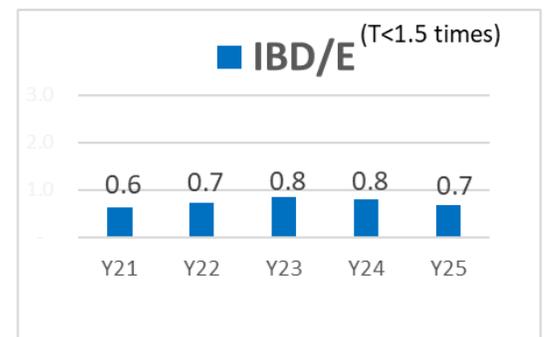
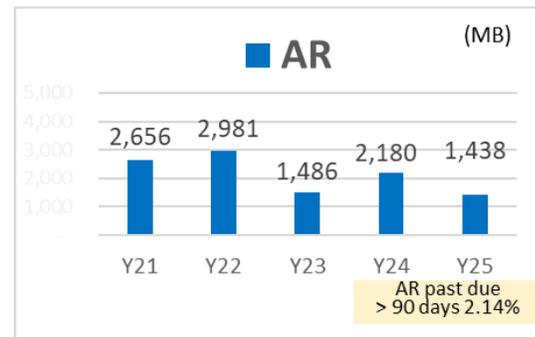
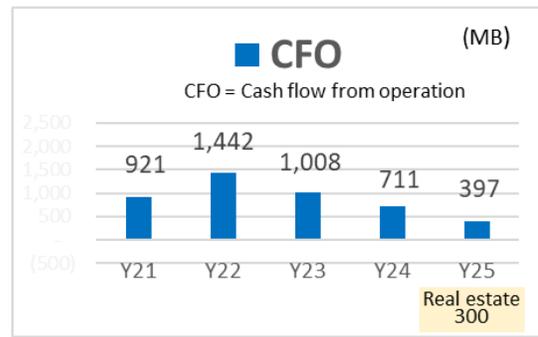
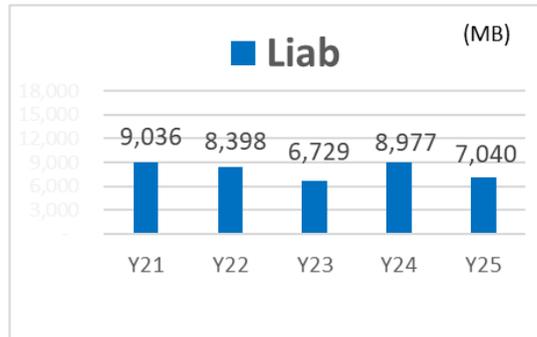
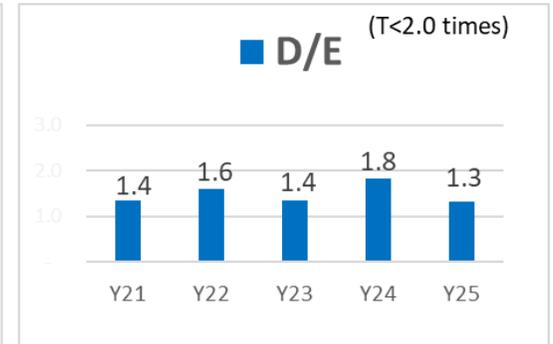
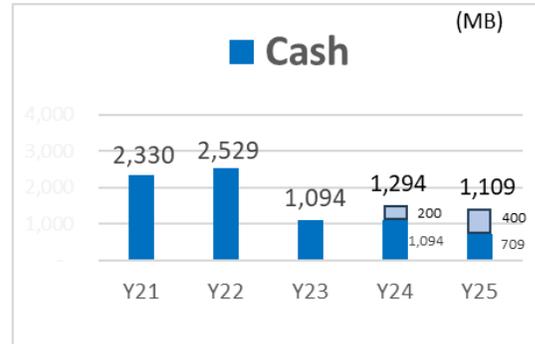
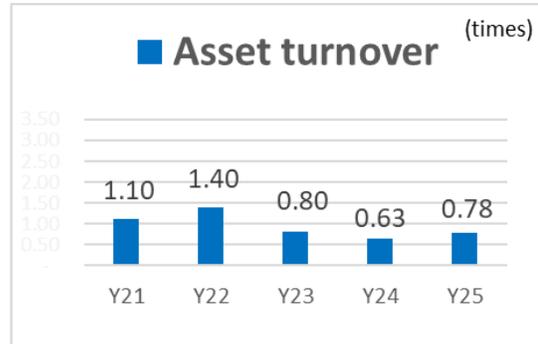
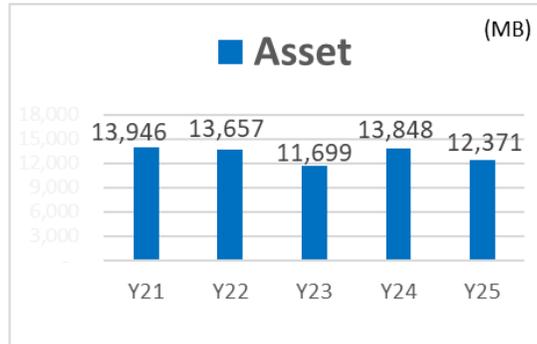
- Construction progress 87%
- Jan-Feb 2026: Construction
- Feb-Mar 2026: Test run and COD

5. Financial highlight

Financial Highlight



Financial Highlight



Q&A

