

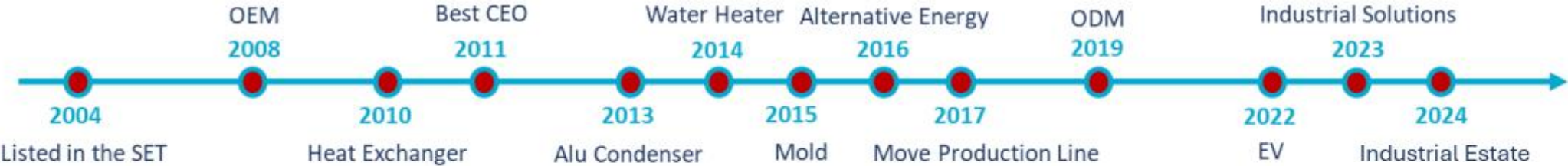


Opp Day

8 May 2025



Company Milestones



2004
Listed in the Stock Exchange of Thailand



2011
Best CEO Awards



2020
SET Awards



2023
SET Awards



Awards & Recognitions



ESG Ratings 2024 ระดับ A

รับรางวัลจาก : ตลาดหลักทรัพย์แห่งประเทศไทย
บริษัท : เอส เอ็น ซี ฟอรัมเมอร์ จำกัด (มหาชน)



ได้รับการจัดอันดับในกลุ่ม “ดีเลิศ” Awards 2024

รับรางวัลจาก: สมาคมส่งเสริมสถาบันกรรมการบริษัทไทย
บริษัท : เอส เอ็น ซี ฟอรัมเมอร์ จำกัด (มหาชน)



Private Sector Collective
Action against Corruption

Business Structure

Current businesses



P : Pipe

Copper and Aluminum Tube

Cool, IMP, SEREN-Compart,
SCAN-Pipe, Pipekit, Heat Exchanger



P : Plastic

Plastic injection parts

B2, PRD, SEREN-Injection



S : SFM

Sheet Metal Fabrication

IPC



O : OEM

A/C and other appliances assembly

SCAN

New businesses

Industrial Estate

HERMES

Renewable Energy

Waste to Energy Power Plant

YALA

Industrial Solution

99IS



Agenda

1. Industries
2. Performance
3. Project update
4. Financial highlight

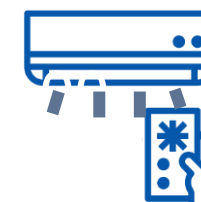
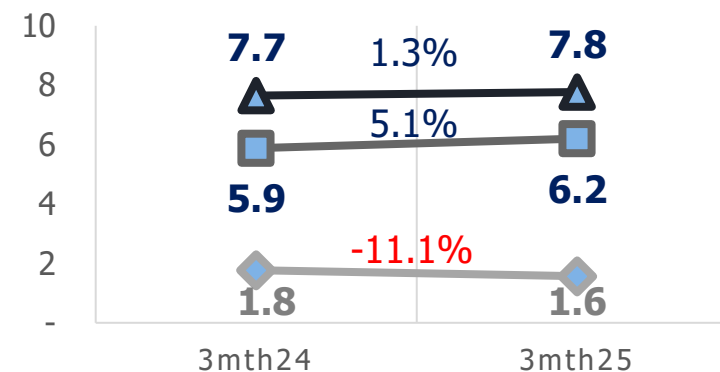
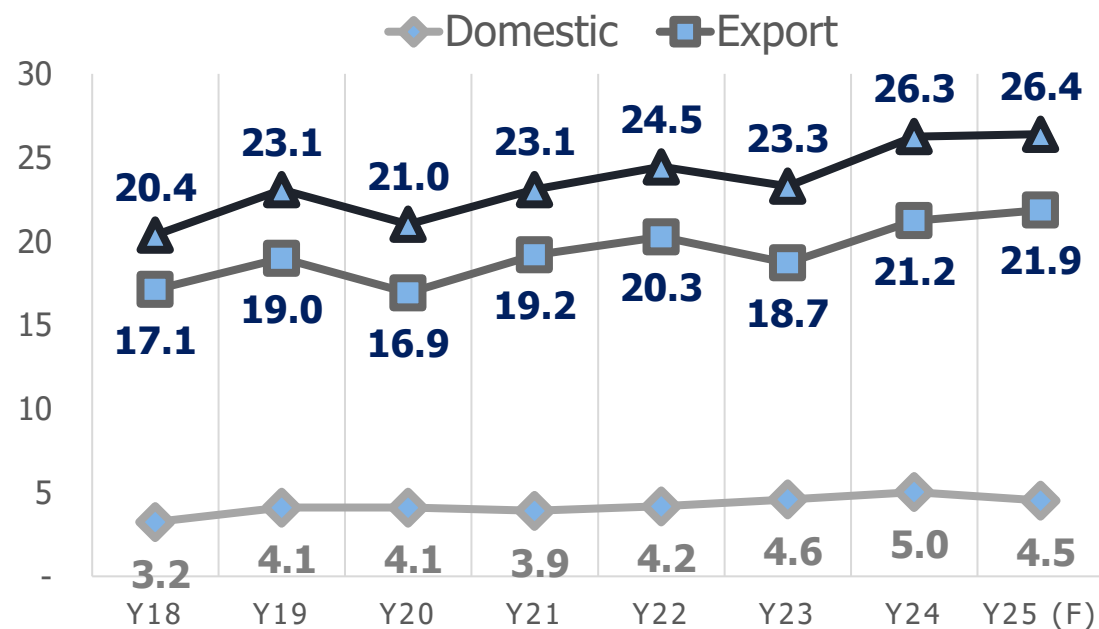
Industries





Air Conditioner Industry

Number of A/C production in Thailand





Air Conditioner Industry

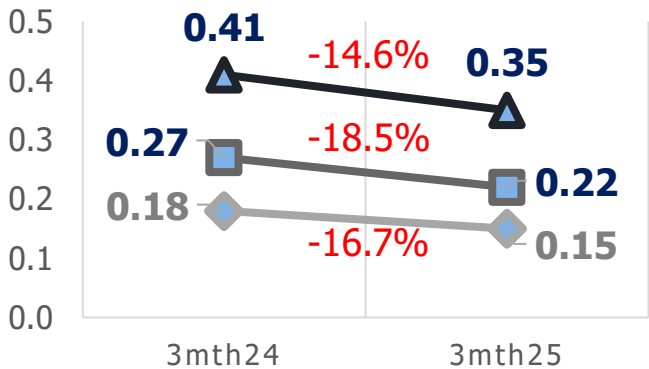
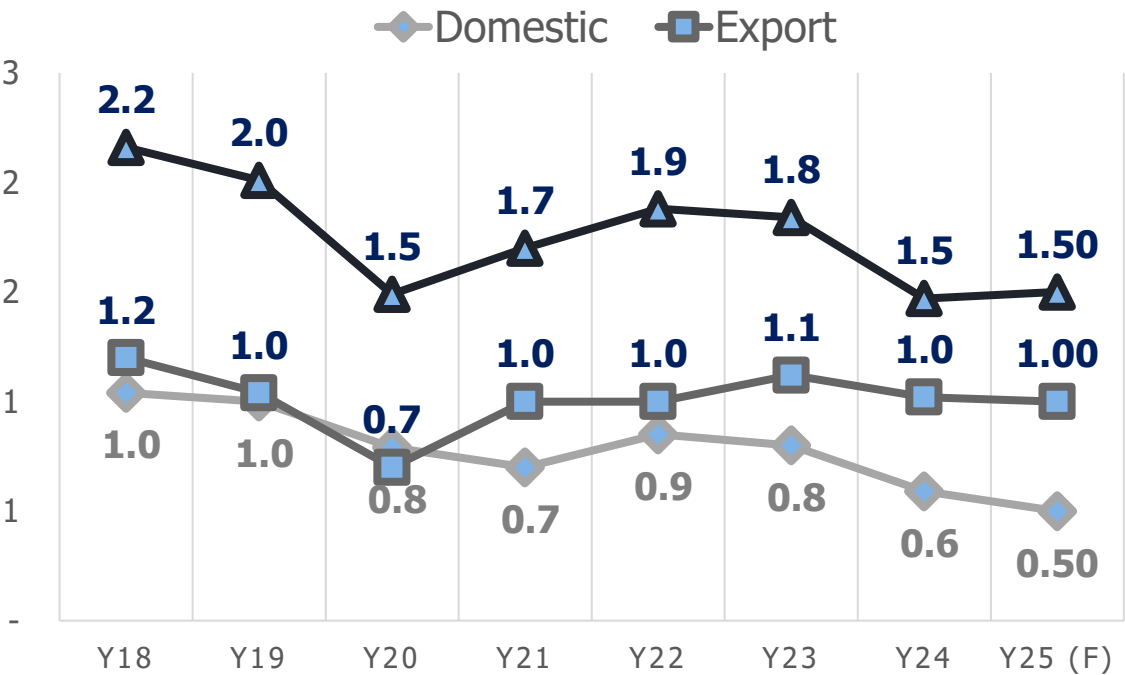
Top 10 A/C Export Market of Thailand

Country	Amount : Million Baht				Growth Rate (%)				Portion (%)			
	2023	2024	2024 (Jan-Mar)	2025 (Jan-Mar)	2023	2024	2024 (Jan-Mar)	2025 (Jan-Mar)	2023	2024	2024 (Jan-Mar)	2025 (Jan-Mar)
- USA	40,300.10	44,996.66	16,178.62	27,132.12	(14.10)	11.65	(17.69)	67.70	18.07	18.58	23.15	31.69
- Vietnam	16,443.26	21,011.99	7,328.37	9,370.29	(1.19)	27.78	47.98	27.86	7.37	8.68	10.49	10.94
- Australia	20,651.19	23,646.45	3,889.33	4,646.14	(14.93)	14.50	7.83	19.46	9.26	9.77	5.57	5.43
- India	11,311.58	12,776.13	3,169.44	3,512.97	(0.20)	12.95	(20.04)	10.84	5.07	5.28	4.54	4.10
- Taiwan	7,910.19	7,551.81	2,075.27	3,323.25	(29.50)	(4.53)	(39.41)	60.14	3.55	3.12	2.97	3.88
- Italy	8,218.90	9,387.45	3,689.59	3,297.73	4.64	14.22	(7.00)	(10.62)	3.68	3.88	5.28	3.85
- UAE	7,570.60	8,285.97	1,763.65	2,883.46	(21.62)	9.45	(36.82)	63.49	3.39	3.42	2.52	3.37
- Japan	10,435.28	11,650.62	3,059.96	2,651.03	(3.36)	11.65	25.14	(13.36)	4.68	4.81	4.38	3.10
- Turkey	5,847.71	6,330.84	1,726.74	2,630.21	43.76	8.26	(16.55)	52.32	2.62	2.61	2.47	3.07
- France	8,897.64	7,765.04	2,903.33	2,436.43	5.89	(12.73)	(8.59)	(16.08)	3.99	3.21	4.16	2.85
Total 10 countries	137,586.46	153,402.96	45,784.31	61,883.64	(8.98)	11.50	(8.53)	35.16	61.68	63.35	65.53	72.27
Others	85,482.98	88,738.24	24,087.23	23,744.85	(7.51)	3.81	(9.59)	(1.42)	38.32	36.65	34.47	27.73
Grand Total	223,069.44	242,141.20	69,871.54	85,628.49	(8.42)	8.55	(8.90)	22.55	100	100	100	100

Million Units

Automotive Industry

Number of automotive production in Thailand



SNC Performance

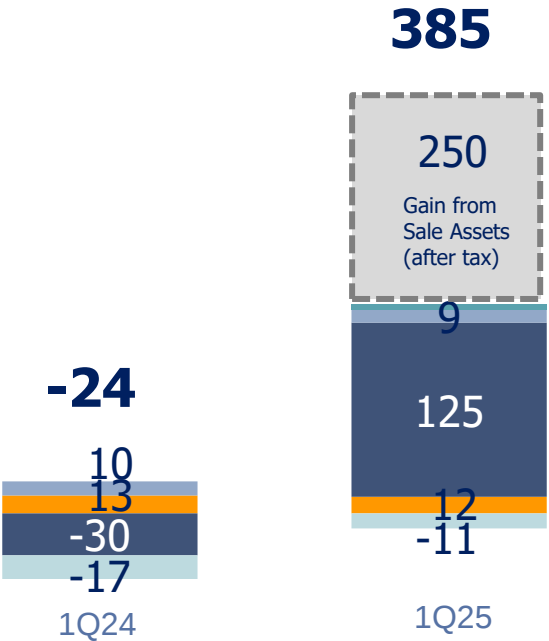
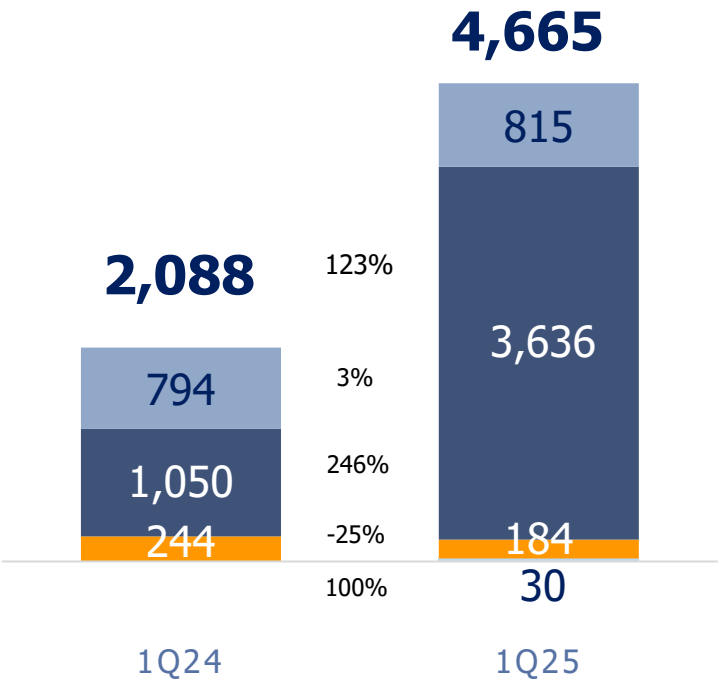


SNC Performance

AUTO OEM PARTS OTHER

Sale

EAT



Business Direction of SNC Y2025



Plant layout of SNC Rayong

Action Plan Y2024-2025 :

1. Sell unused properties ✓ ✓
2. Downsize OEM business ✓
3. Loan repayment, reduce interest expense ▲
4. Improve productivity by SNC 4.0 ▲
5. Cost saving ▲

OEM business: production capacity and utilization rate



Window A/C



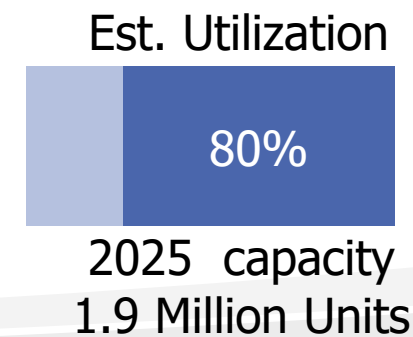
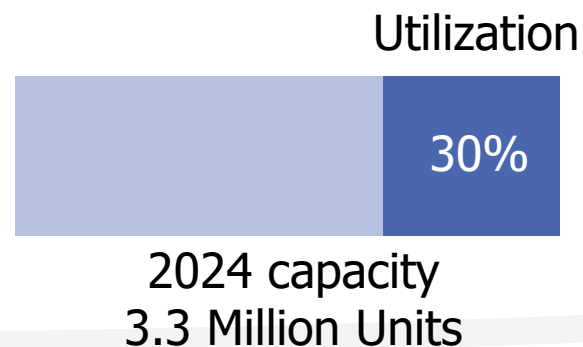
Portable A/C



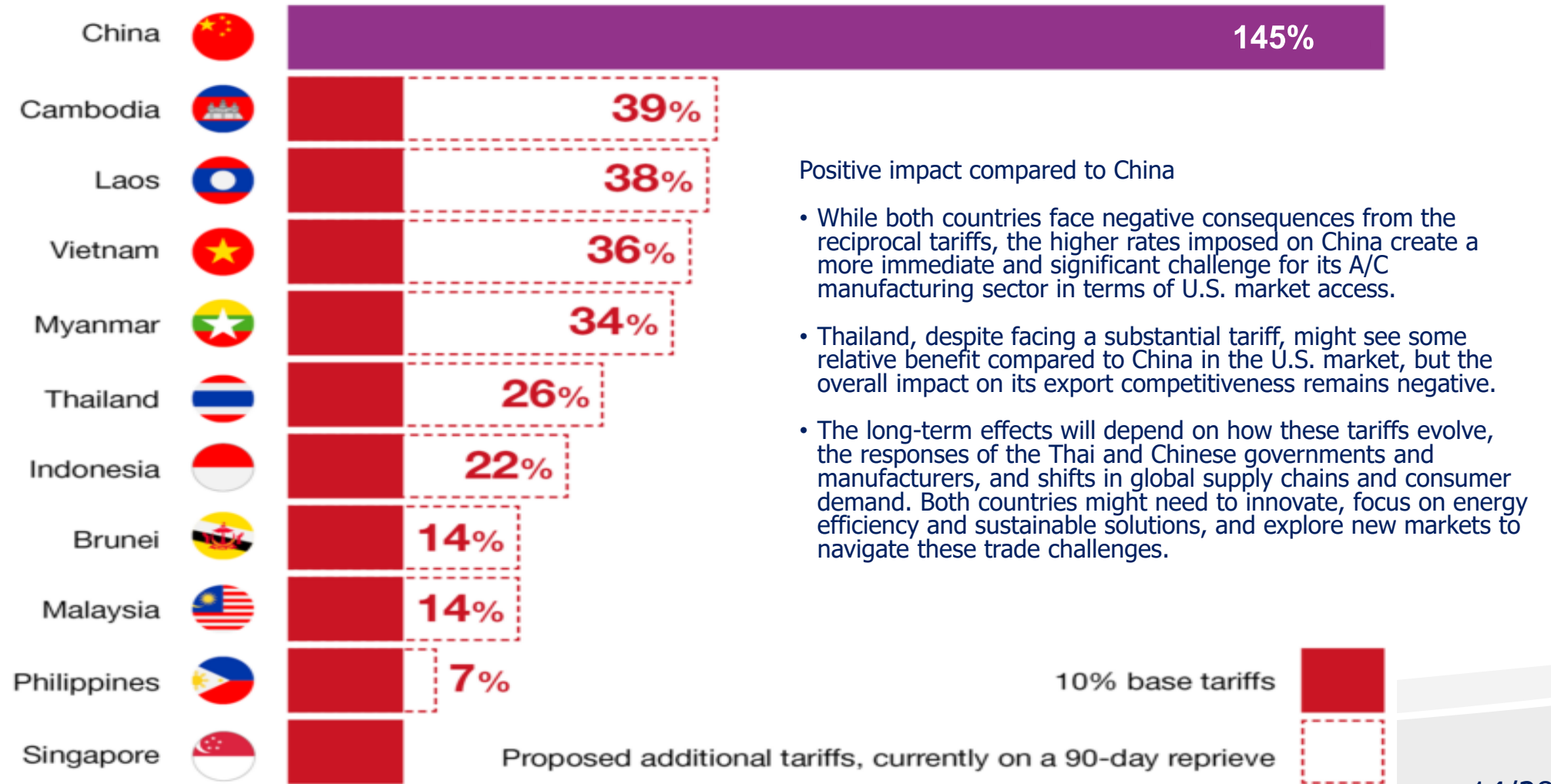
Package Terminal A/C
(PTAC)



Thru the Wall A/C
(TTW)



Impact of Trump's Policies on OEM business



Project update



HERMES Industrial Estate

SNC



HERMES
INDUSTRIAL ESTATE

HERMES Industrial Estate

<https://www.ieat.go.th/th/estates/121>



Project Developer: Hermes Cooperation Company Limited
Project Area: 1,231-1-29.4 rai
Project Location: Khao Mai Kao Sub-district, Bang Lamung District, Chonburi Province
Project Status: Declared an industrial area on October 16, 2024
Public Utilities and Facilities Arrangement:

- Road**
 - Main Road: right-of-way width of 36 meters
 - Subordinate Road: right-of-way width of 24 meters
- Water Supply** • 7,000 CBM. per day (can be extended according to usage)
- Waste Water Treatment** • 5,600 CBM. per day (can be extended according to usage)
- Electricity** • 115 kV, total electrical load capacity approximately 100 MW
- Drainage** • U-ditch concrete rainwater drainage channels, 1 - 4 meters width range
- Communication System** • Underground high-speed communication network
- Fire Protection System** **Waste Disposal System**

**Contact
Information**

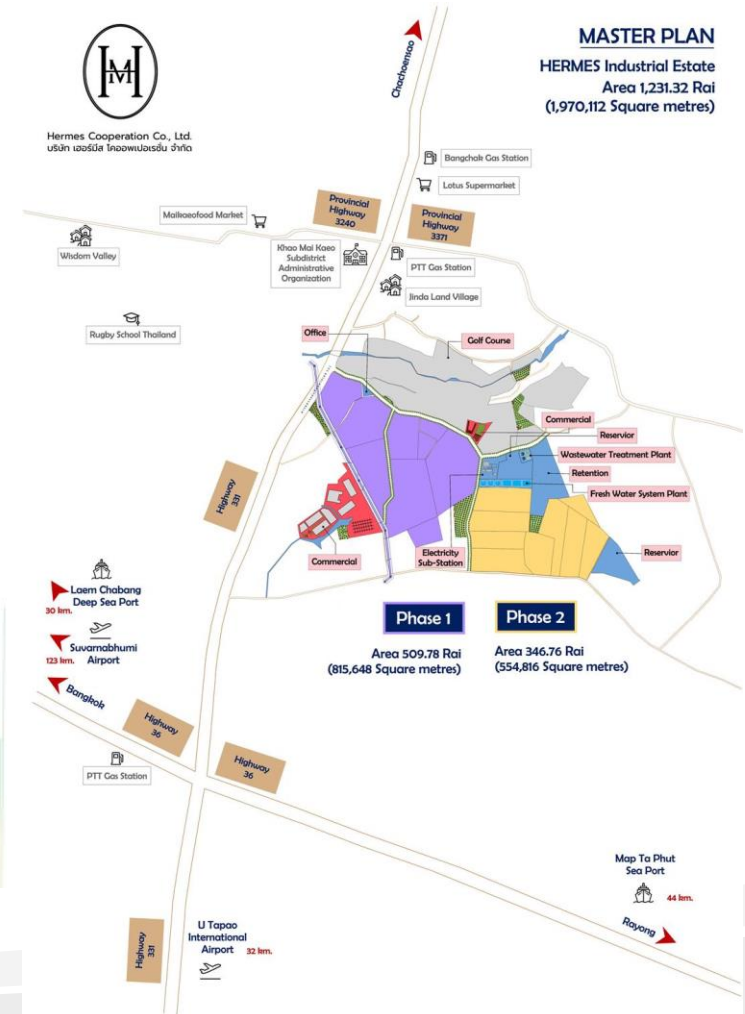


+66 83-918-9999



hermes@hermesindustrialestate.com

Kindly call for more information and site visit



HERMES Industrial Estate

SNC



HERMES Industrial Estate Billboard on Motor way

SNC



HERMES
INDUSTRIAL ESTATE
083-918-9999

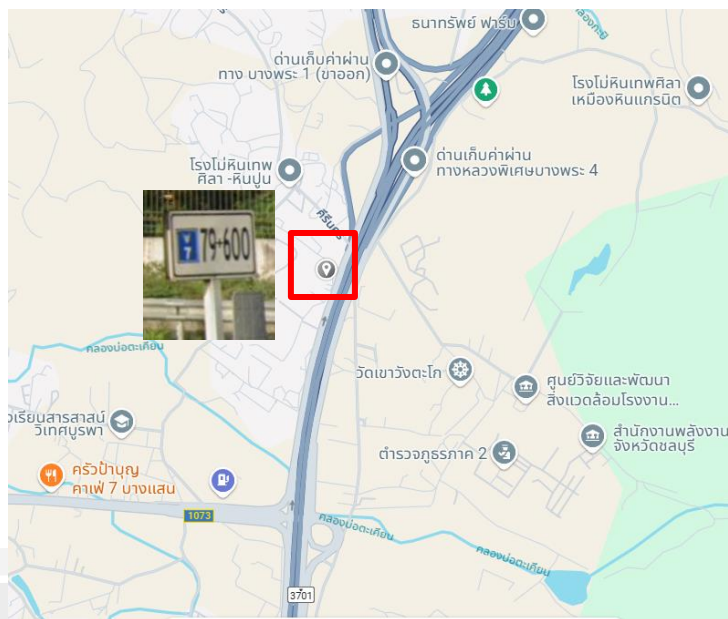
HERMES INDUSTRIAL ESTATE
INDUSTRIAL LANDS FOR SALE
CHONBURI - ROAD No. 331

นิคมอุตสาหกรรมเฮอร์มีส





✓ IEAT ✓ EIA ✓ BOI ✓ EEC ✓ NEAR HERMES GOLF CLUB



HERMES Industrial Estate
Customer visiting



February 25, 2025
130 rais



February 27, 2025
50-100 rais



March 12, 2025
100 rais



March 12, 2025
190 rais



April 3, 2025
50 rais



April 3, 2025
50 rais

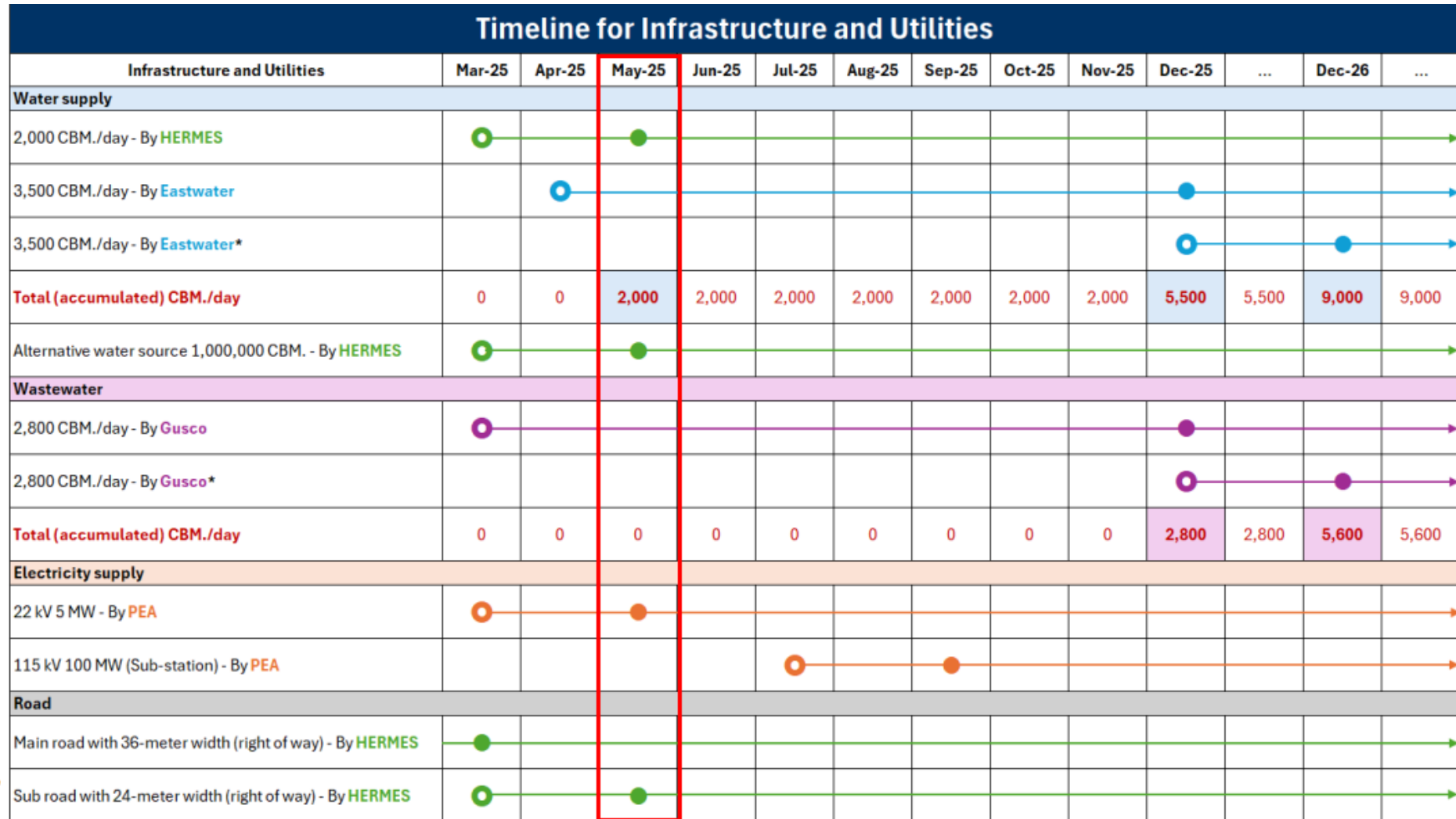


HERMES Industrial Estate

Customer visiting

	
April 18, 2025 50 rais	April 23, 2025 50 rais
	
April 29, 2025 50 rais	April 30, 2025 100 rais

HERMES Industrial Estate



Symbols:

○ - Start construction

● - Finish construction

The colors of the symbols differ depending on the service provider responsible for the construction.

Remarks:

*Construction may start sooner depending on the customer's usage, with prior notice.

YALA Waste to Energy Power Plant

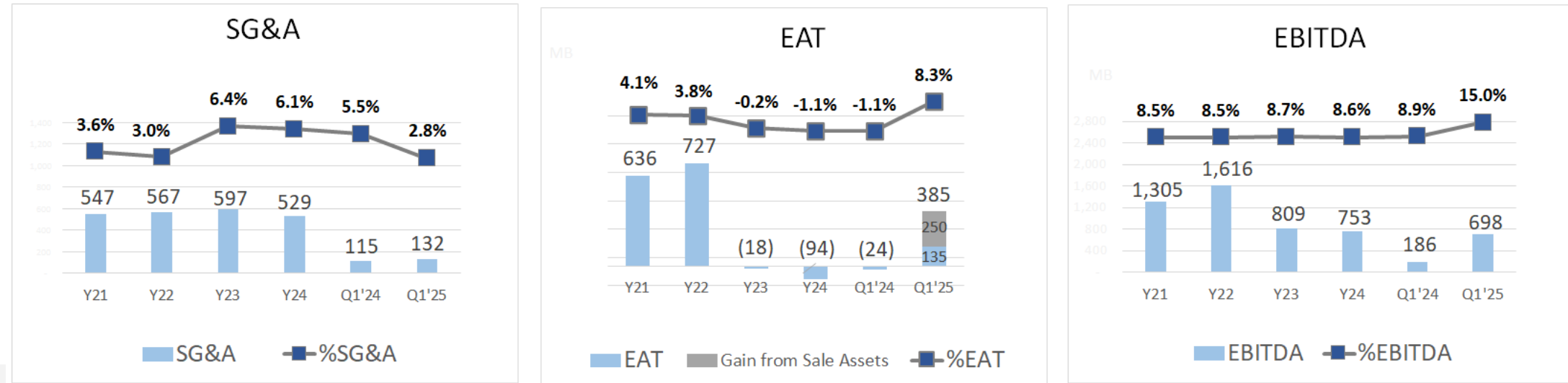
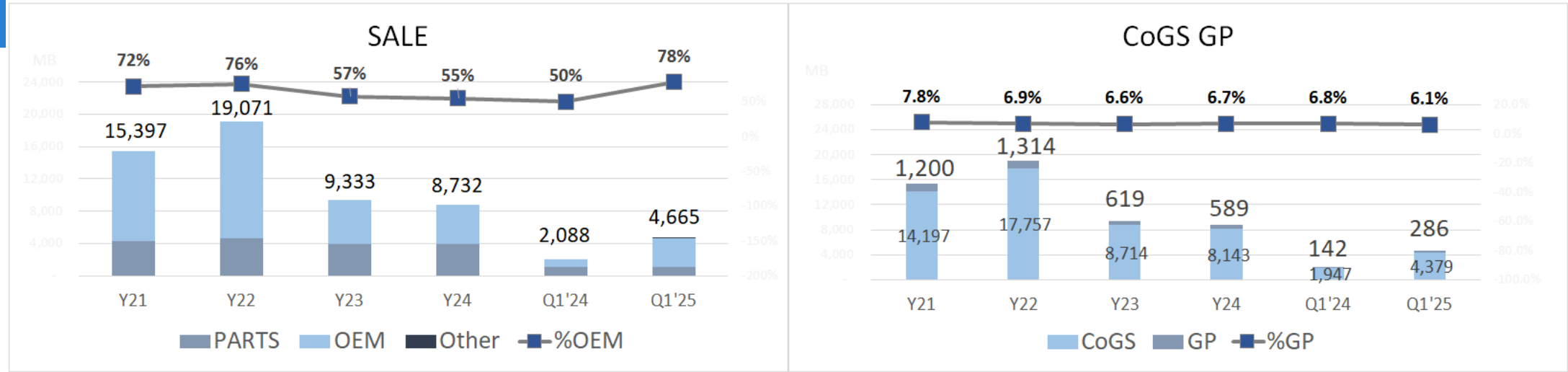
- Accelerate factory construction and machinery installation in Jun 2025 and COD in Jul 2025
- Increase collaboration with contractors and technology providers
- Construction progress 60%



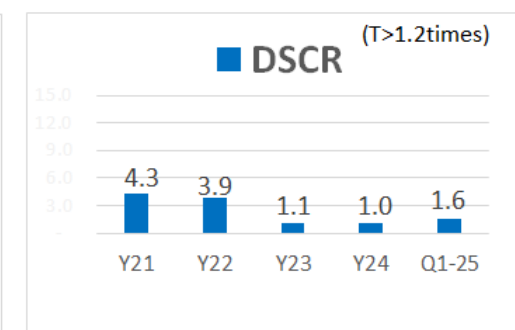
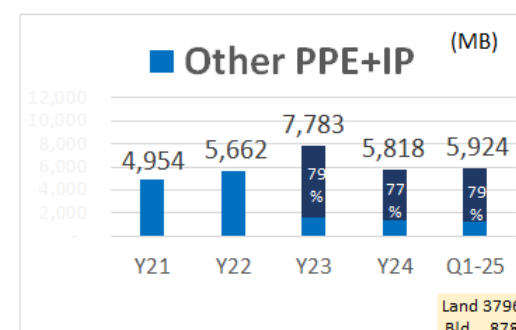
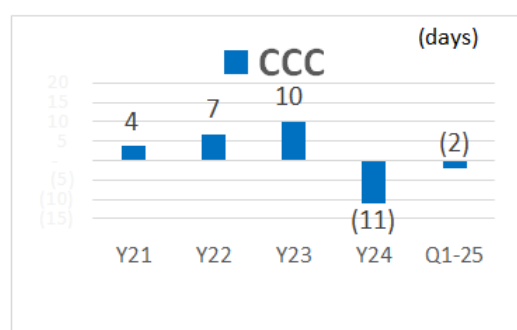
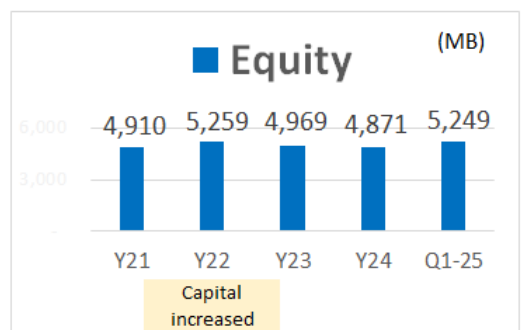
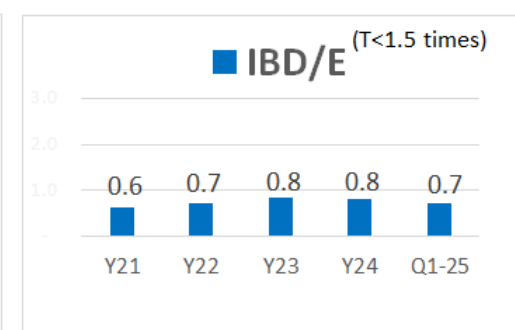
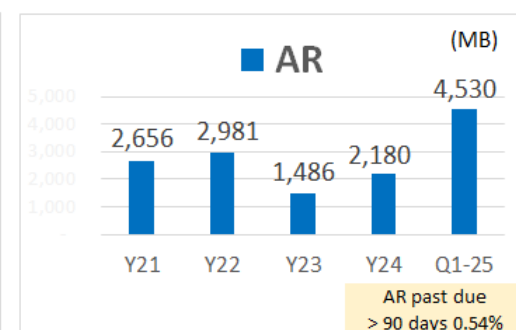
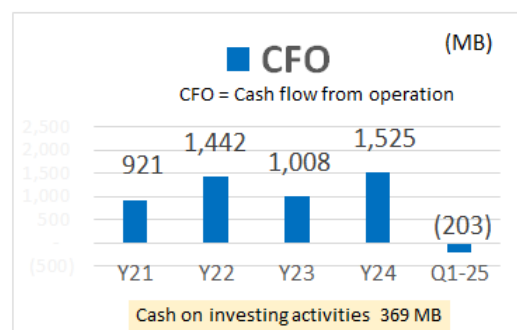
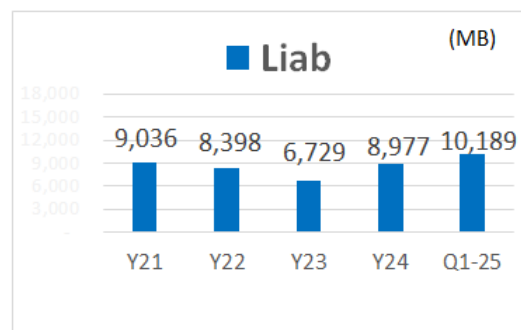
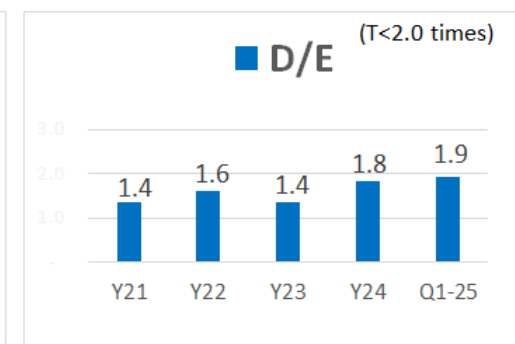
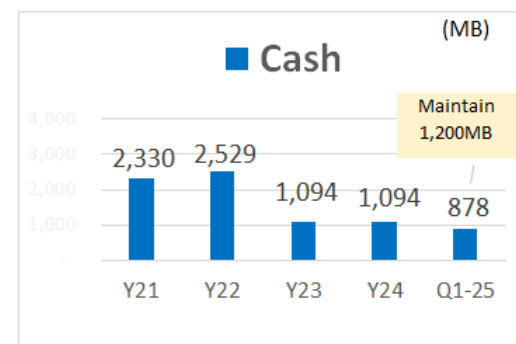
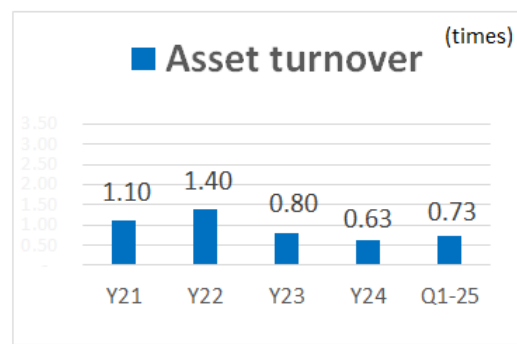
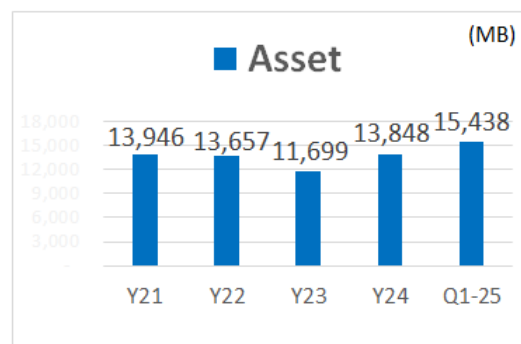
Financial Highlight



Financial Highlight



Financial Highlight





CAPEX 2025

Projects	MB
Hermes Industrial Estate	1,300
Waste to energy power plant	300
Others	200
Total	1,800

Q&A

