



SNC FORMER PUBLIC COMPANY LIMITED

Opportunity Day 4Q2018

12 February 2019

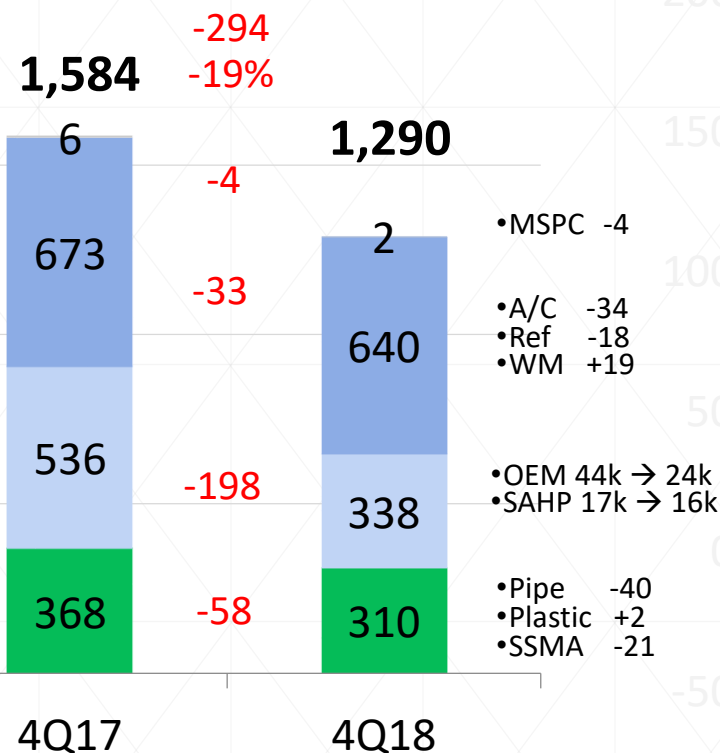
Agenda

- Company Performance
- Production Innovation
- SNC Business & Corporate Strategies
- SNC Site Visit Schedule
- Q & A

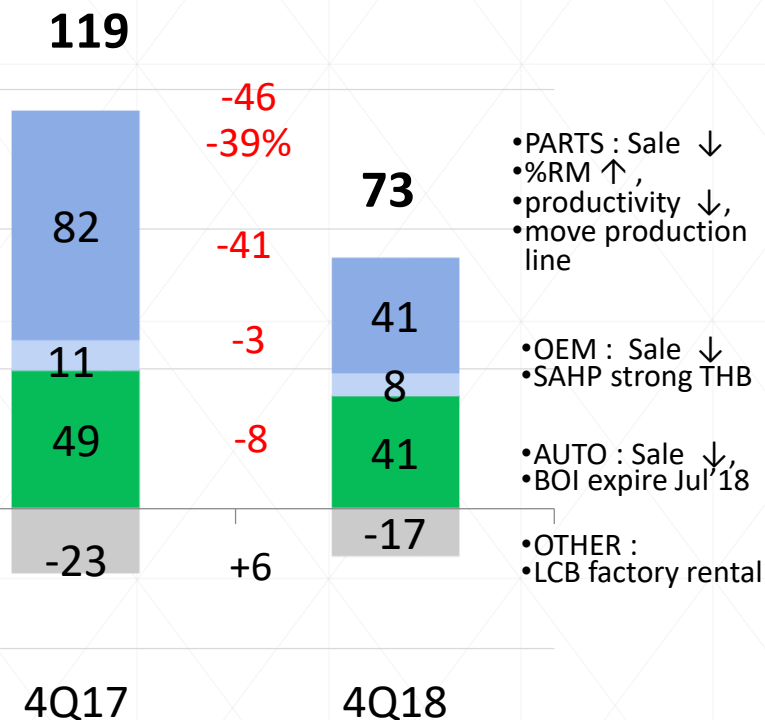
Company Performance

SNC

Sales (MB)



EAT (MB)



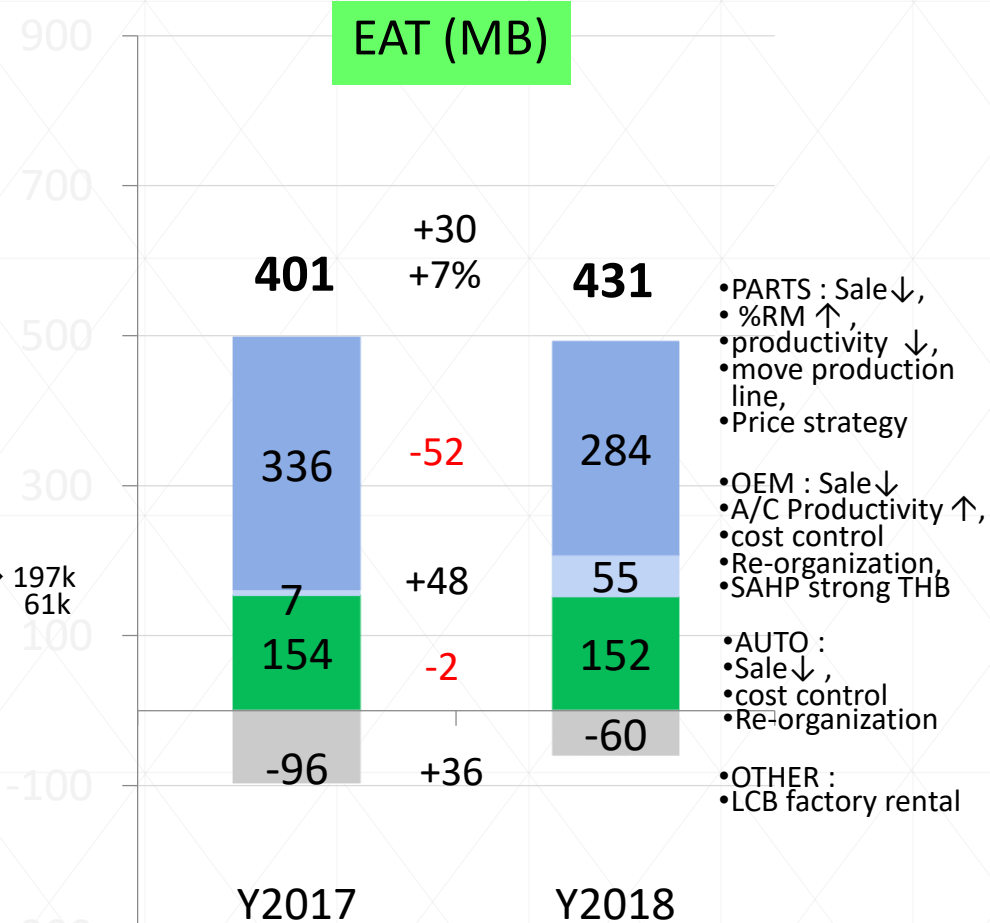
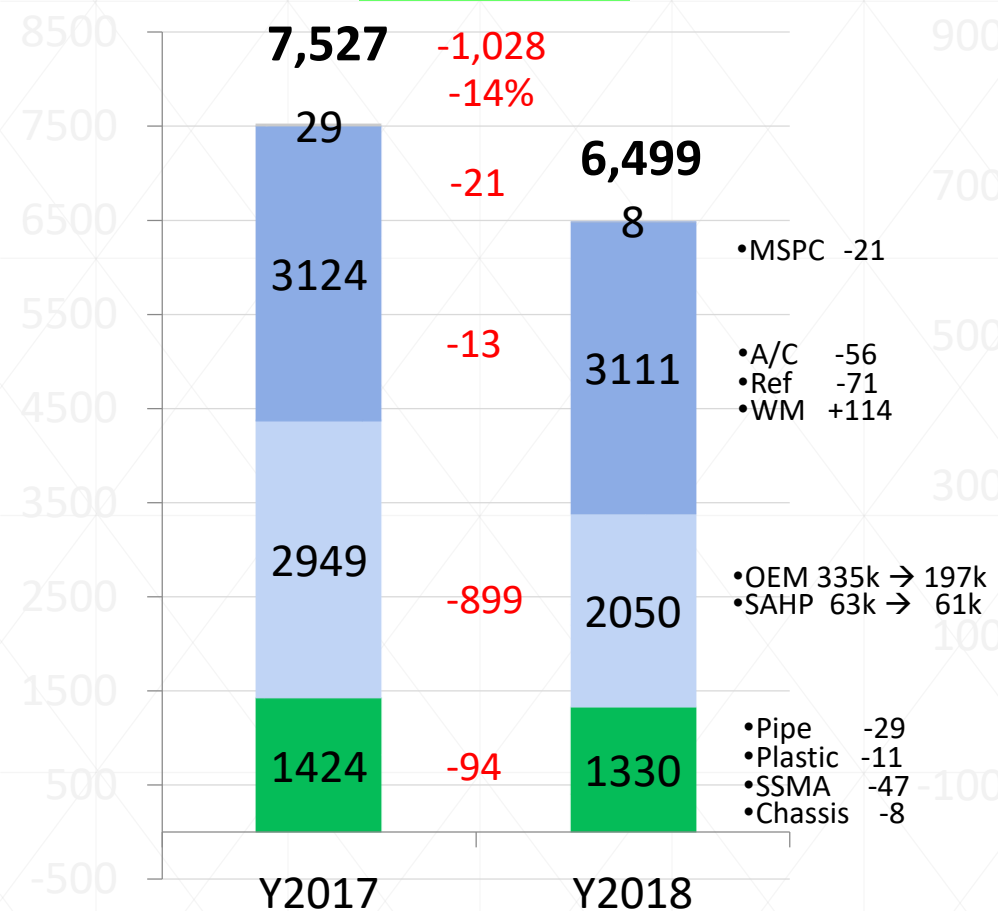
Company Performance



Sales (MB)

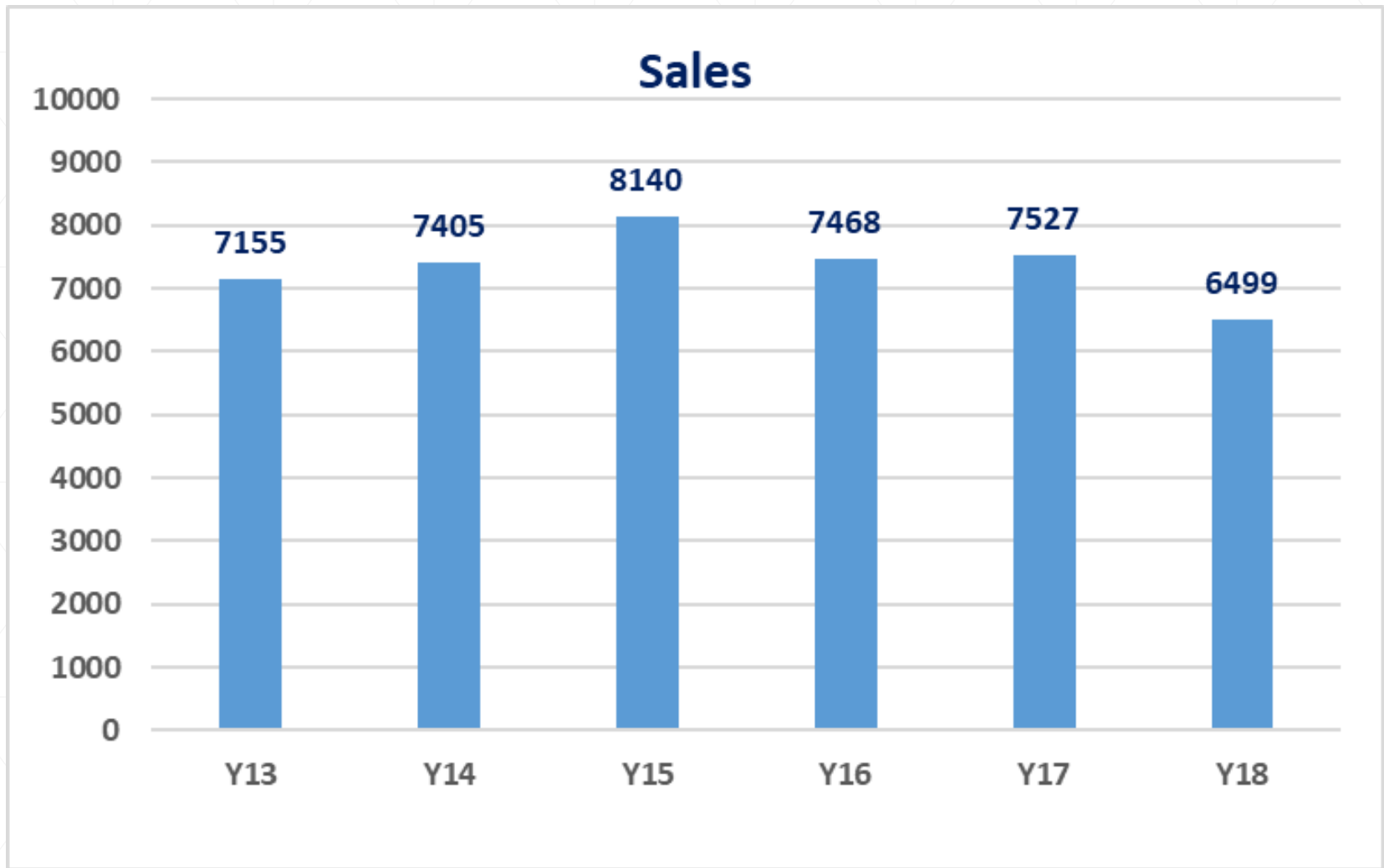
AUTO OEM PARTS OTHER

EAT (MB)



Financial Highlights

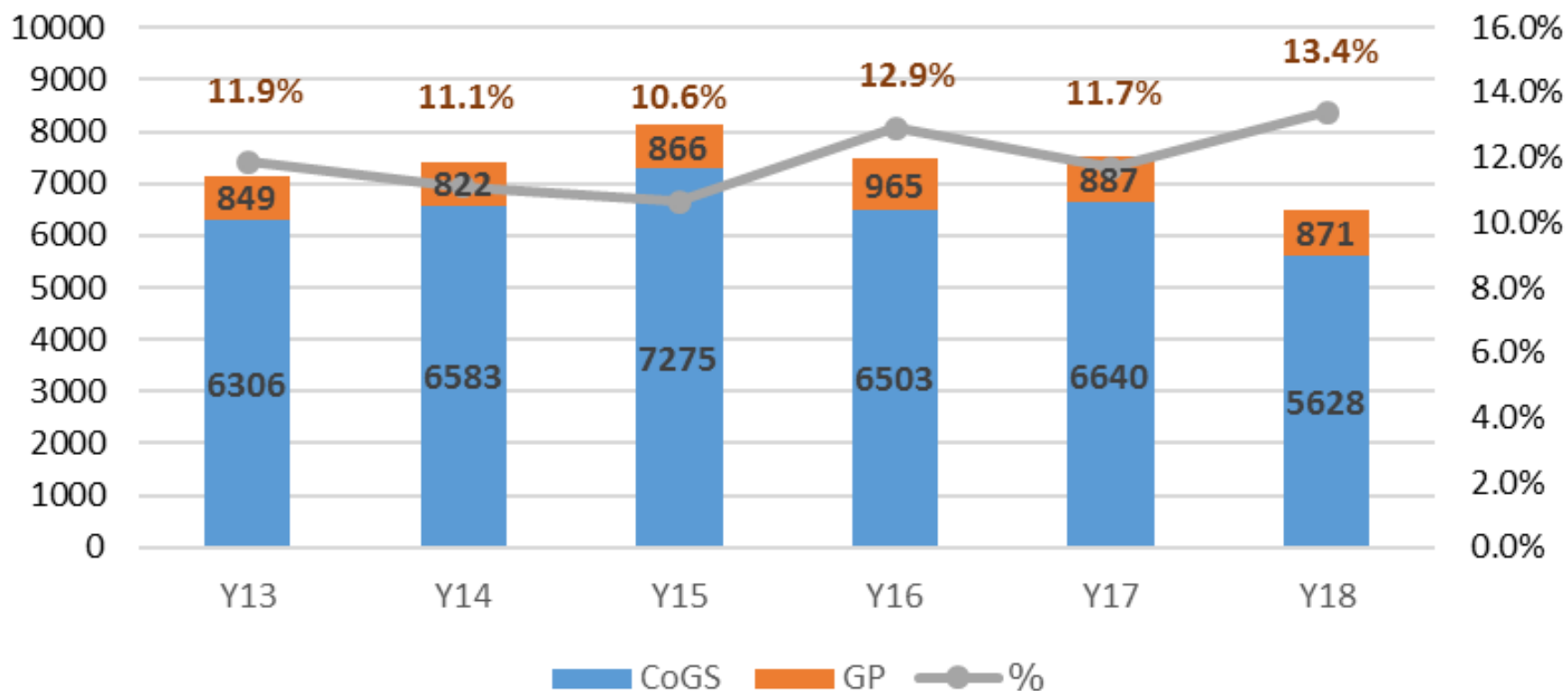
SNC



Financial Highlights

SNC

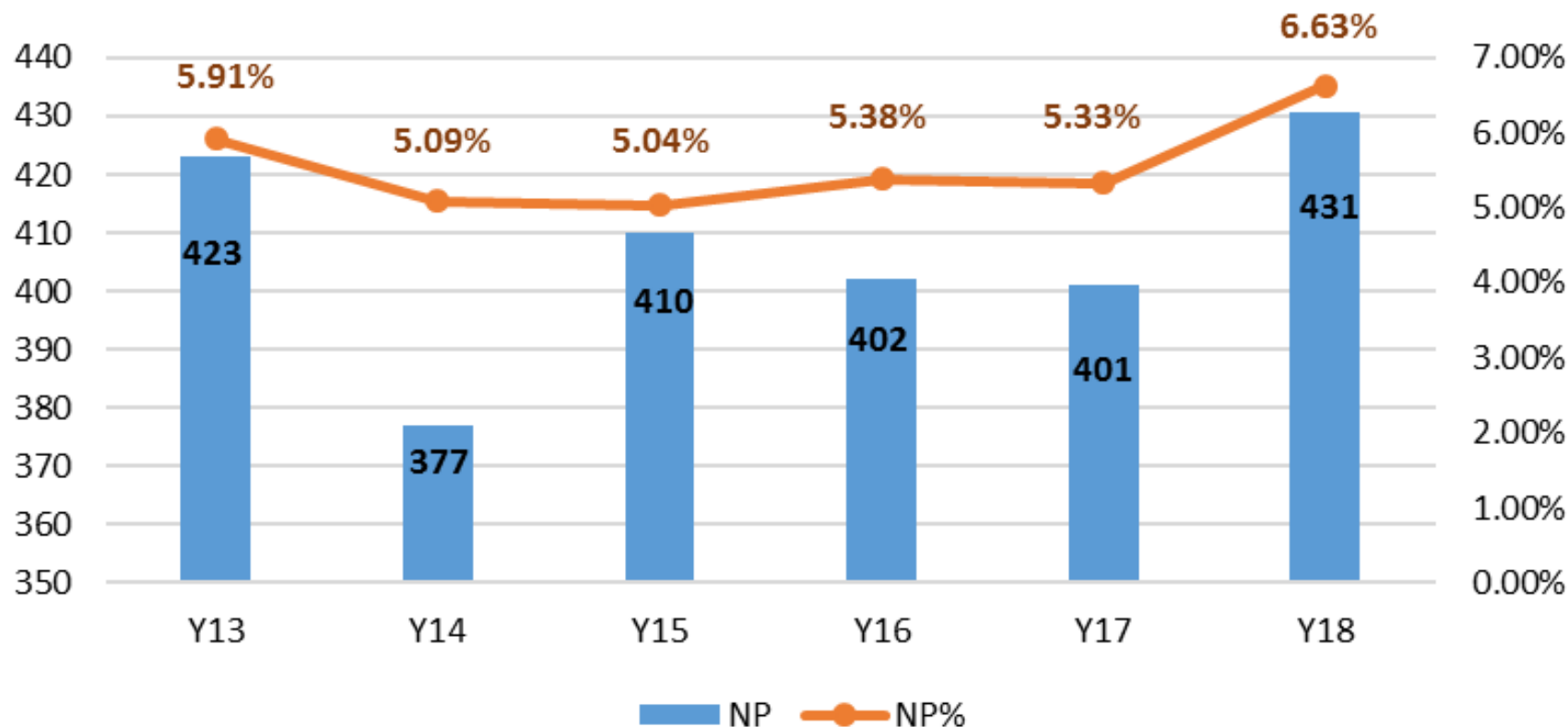
CoGS GP



Financial Highlights

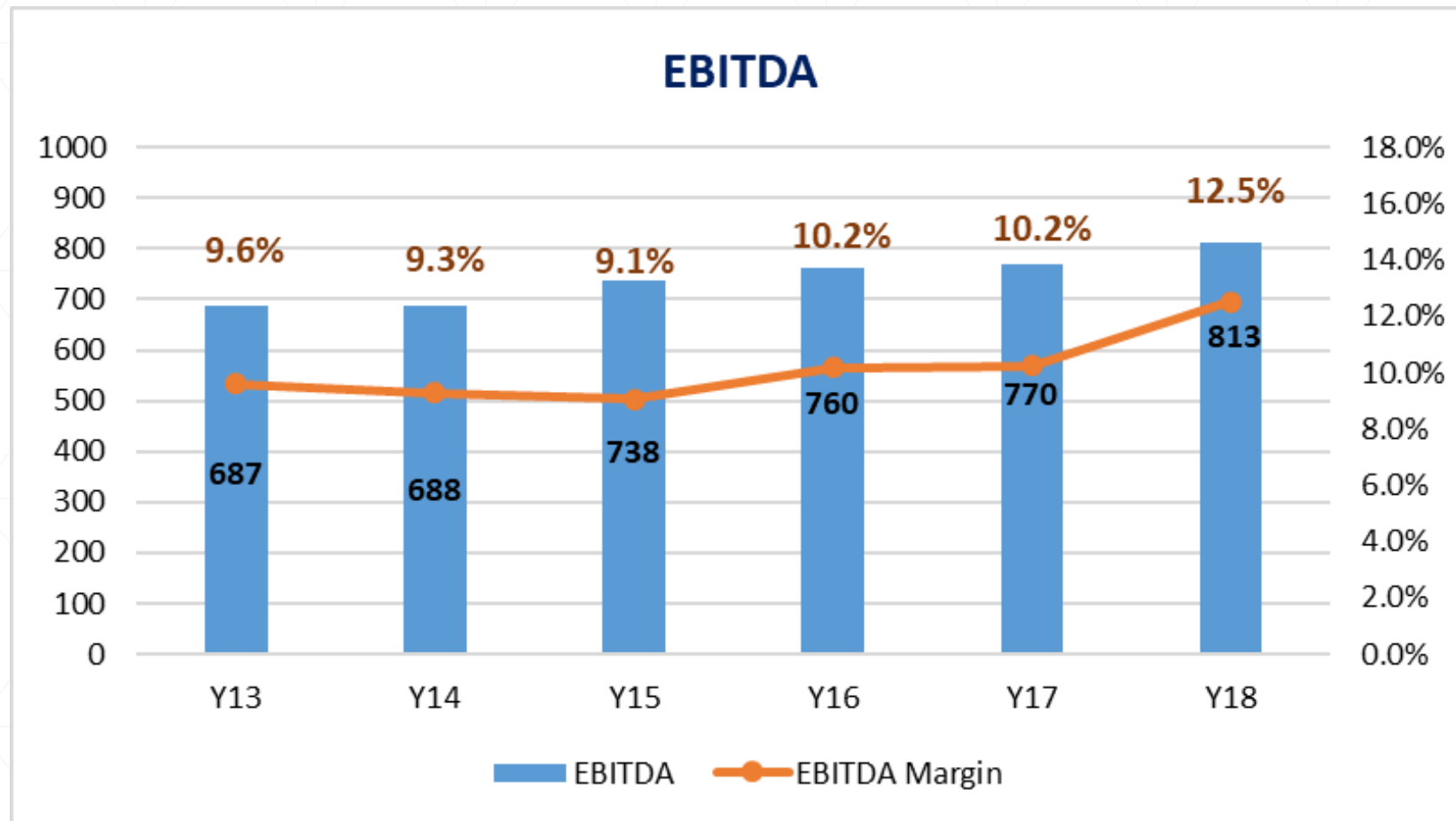
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Net Profit



Financial Highlights

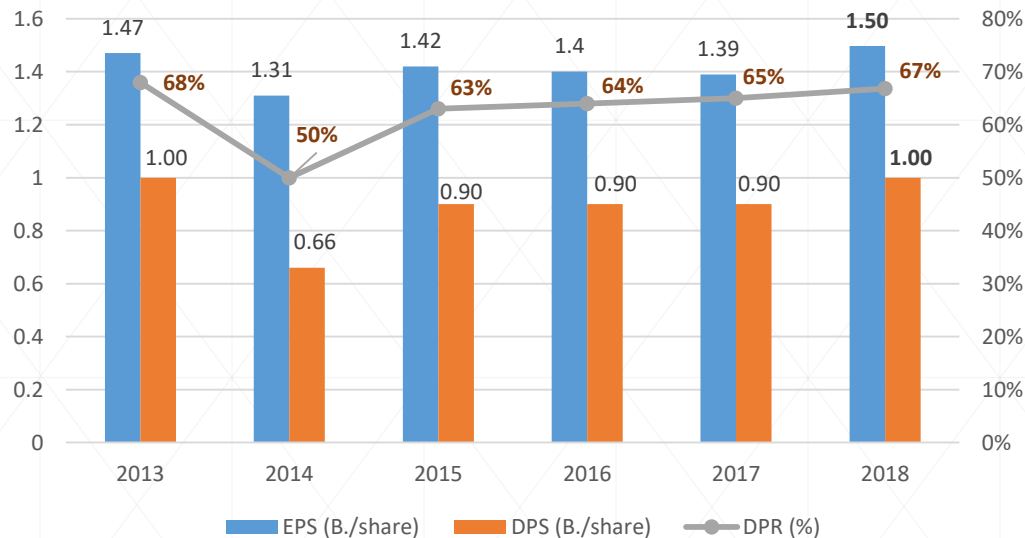
SNC



Stock Information



Dividend Policy: Minimum of 50% of net profit after tax and statutory reserve

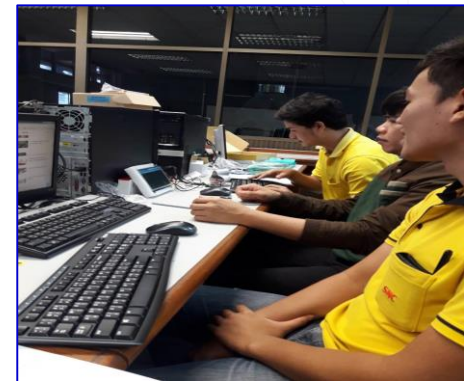
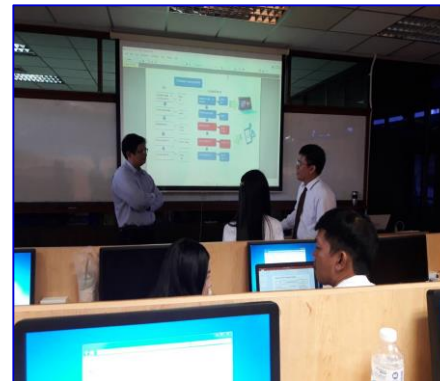
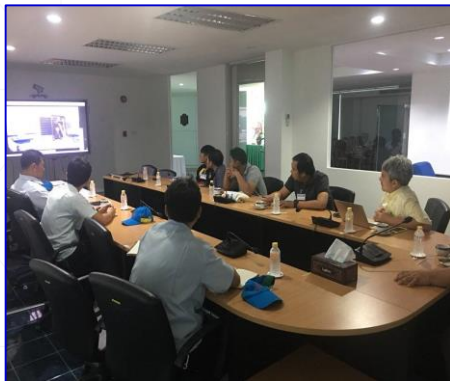


Stock Information

Par value (B.)	1.00
Listed share (M.)	287.78
Market capitalization (MB.)	4,086.44
Stock price (B.)	14.20
P/E (X)	9.49
P/BV (X)	1.47
Dividend Yield (%)	7.04

Source: www.set.or.th as of February 8, 2019

Production & Shop Floor Development



Knowledge & Skill Development to people Technology

Participate Automation Development activity with government institution

Develop information transfer system with IOT and Platform

Program Control /IOT/PLC/Python

Cost and Productivity Improvement By Innovation Concept

SNC

Machining & Piping Model Line

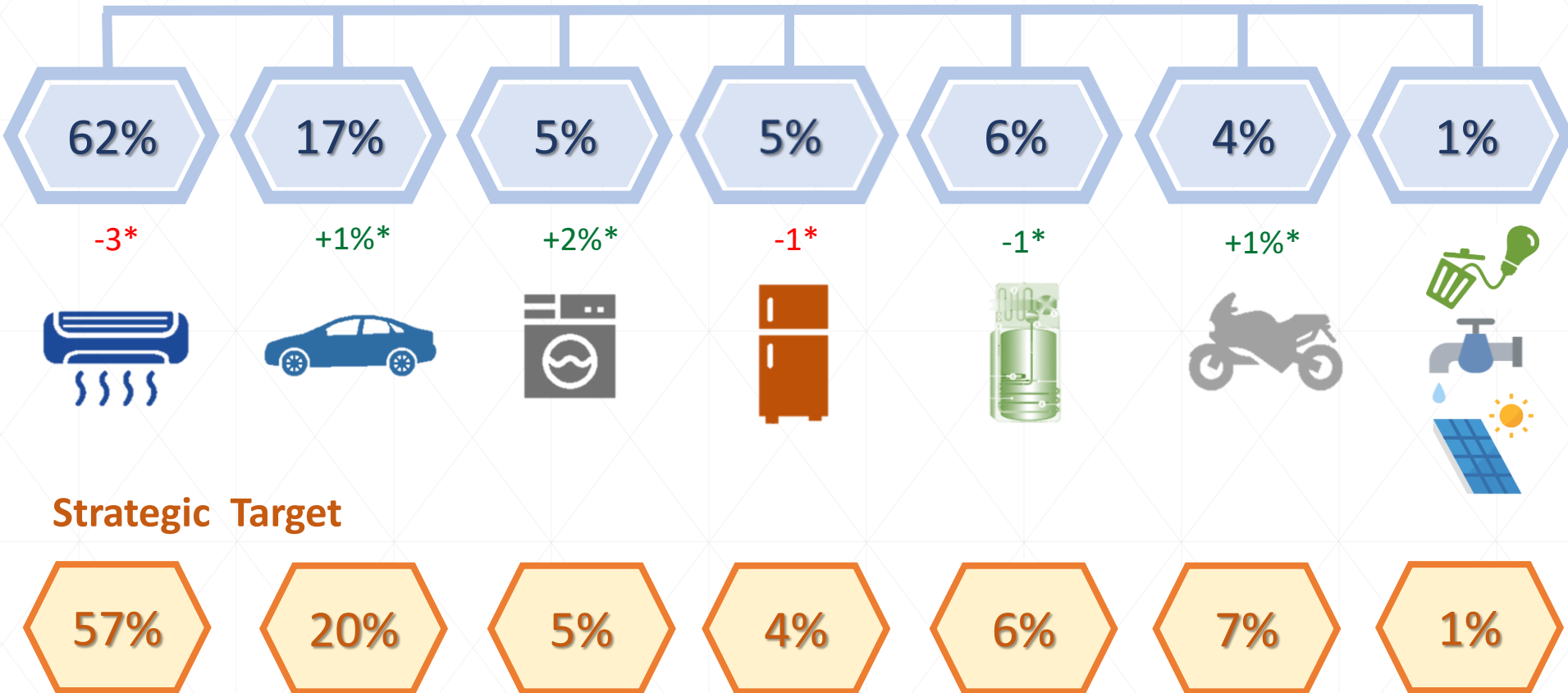
Robot & Machine Integration



Business Strategies

SNC

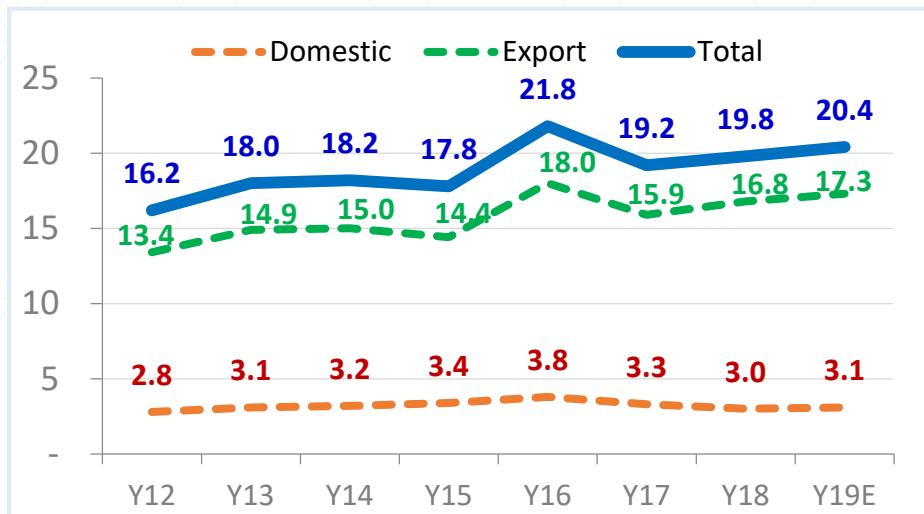
* = compare to Y2017



Business Strategies

1. A/C Business Strategies

A/C Production in Thailand



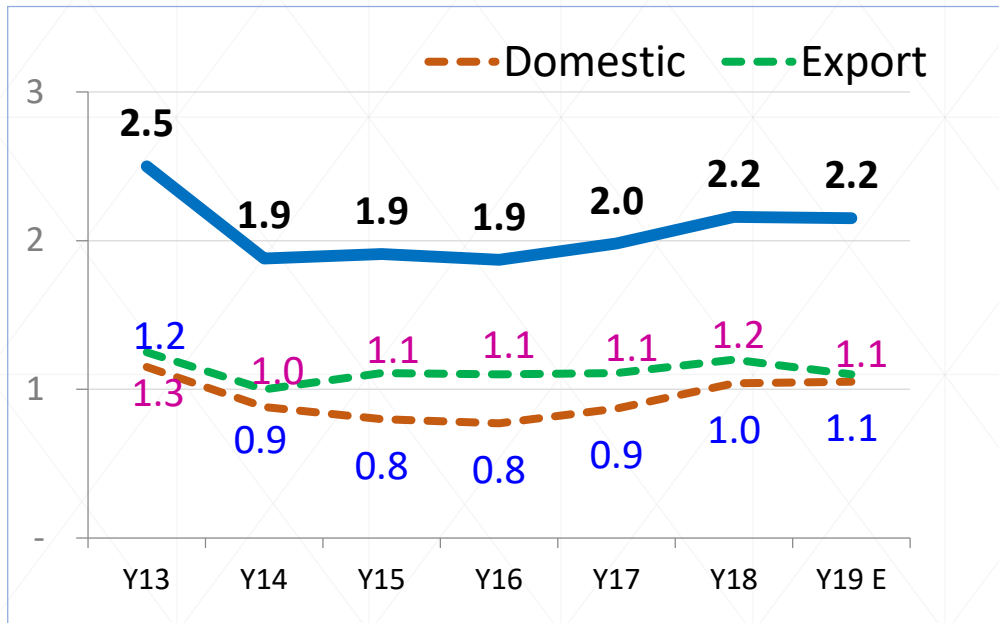
SNC Business in this category

- OEM for Room A/C (Window, Split type)
- ODM
- Parts for A/C
 - * Copper Pipe
 - * Sheet Metal stamping
 - * Plastic Injection
 - * Heat Exchanger



Business Strategies

2. Car Business Strategies



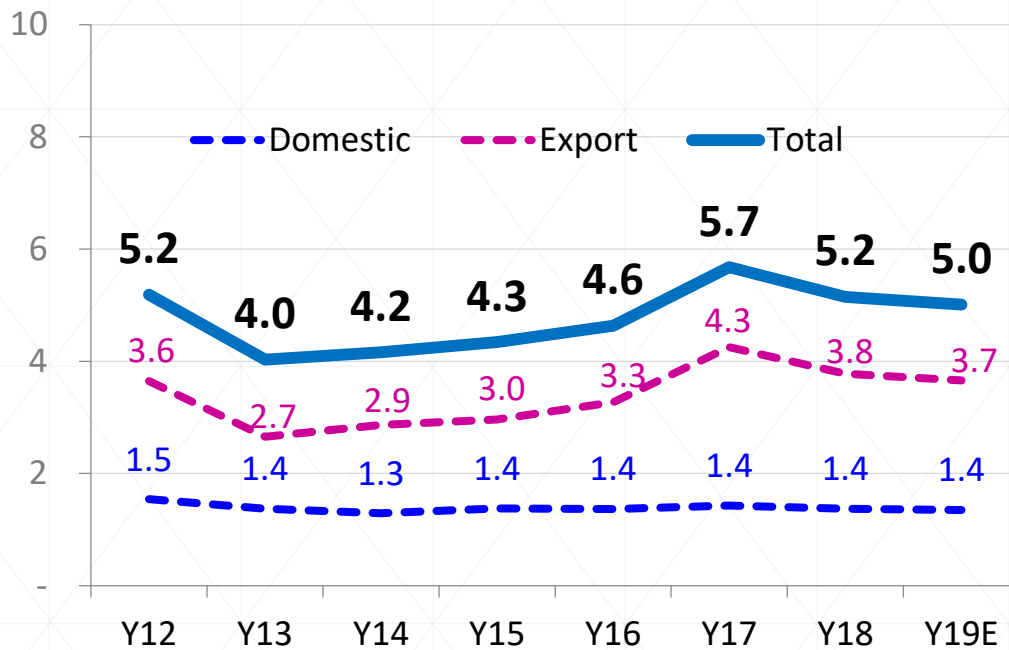
SNC Business in this category

- Al. Pipe for A/C system
- Plastic Injection
- Sheet Metal



Business Strategies

3. W/M Business Strategies



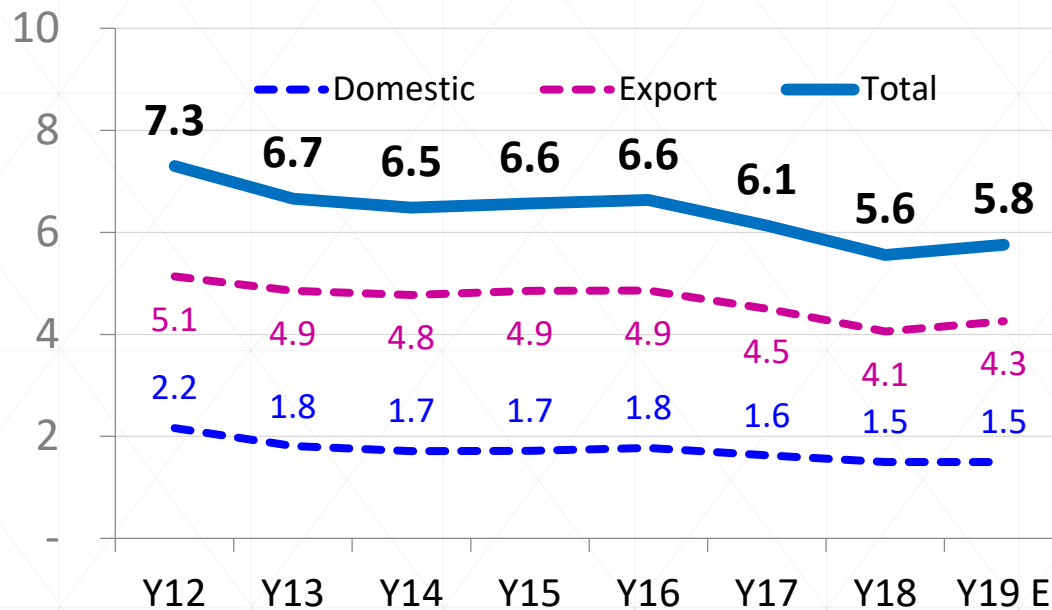
SNC Business in this category

- Plastic Injection
- Sheet Metal



Business Strategies

4. Refrigerator Business Strategies



SNC Business in this category

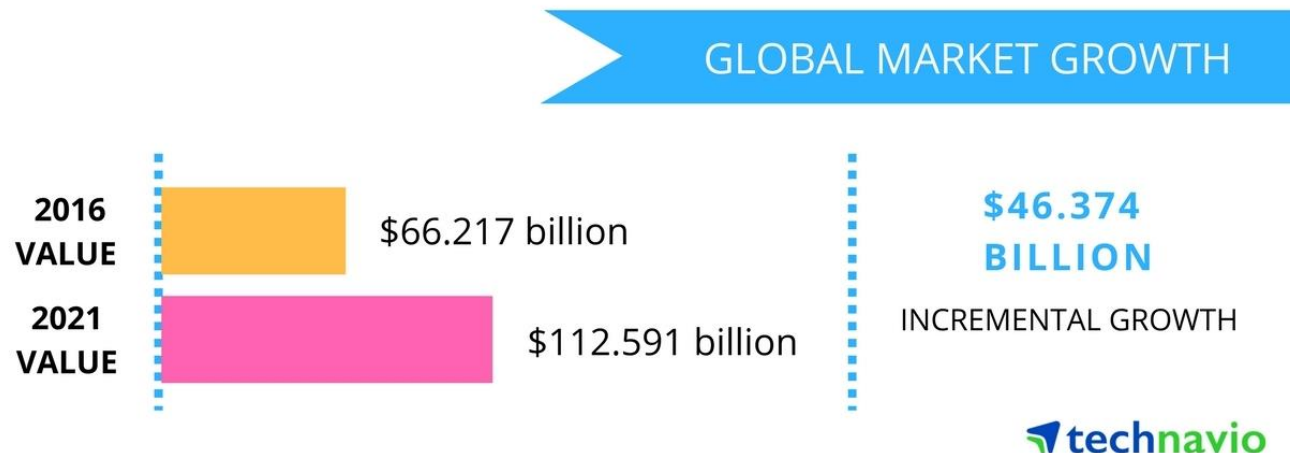
- Plastic Injection
- Sheet Metal
- Cu Pipe



Business Strategies

5. Heat Pump for Water Heater Business Strategies

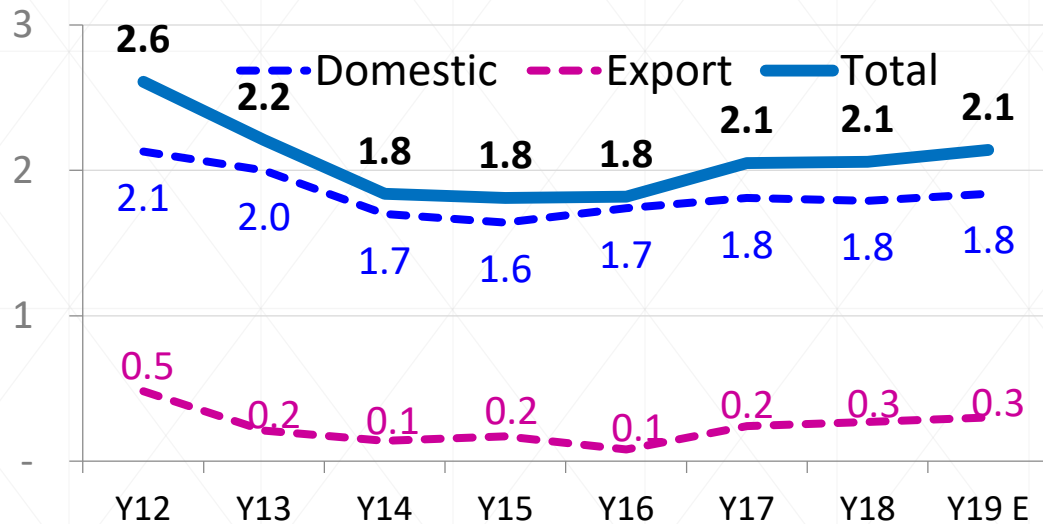
- The business is run by SAHP (JV between SNC and Groupe Atlantic).
- The trend of Heat Pump system is continue to grow along with the Global Energy Saving trend.



Business Strategies

6. Motorcycle Business Strategies

Unit : million



SNC Business in this category
- Plastic Injection



Business Strategies

7. Other Business Strategies

Infrastructure
related businesses



Waste-to-Energy



Tap Water

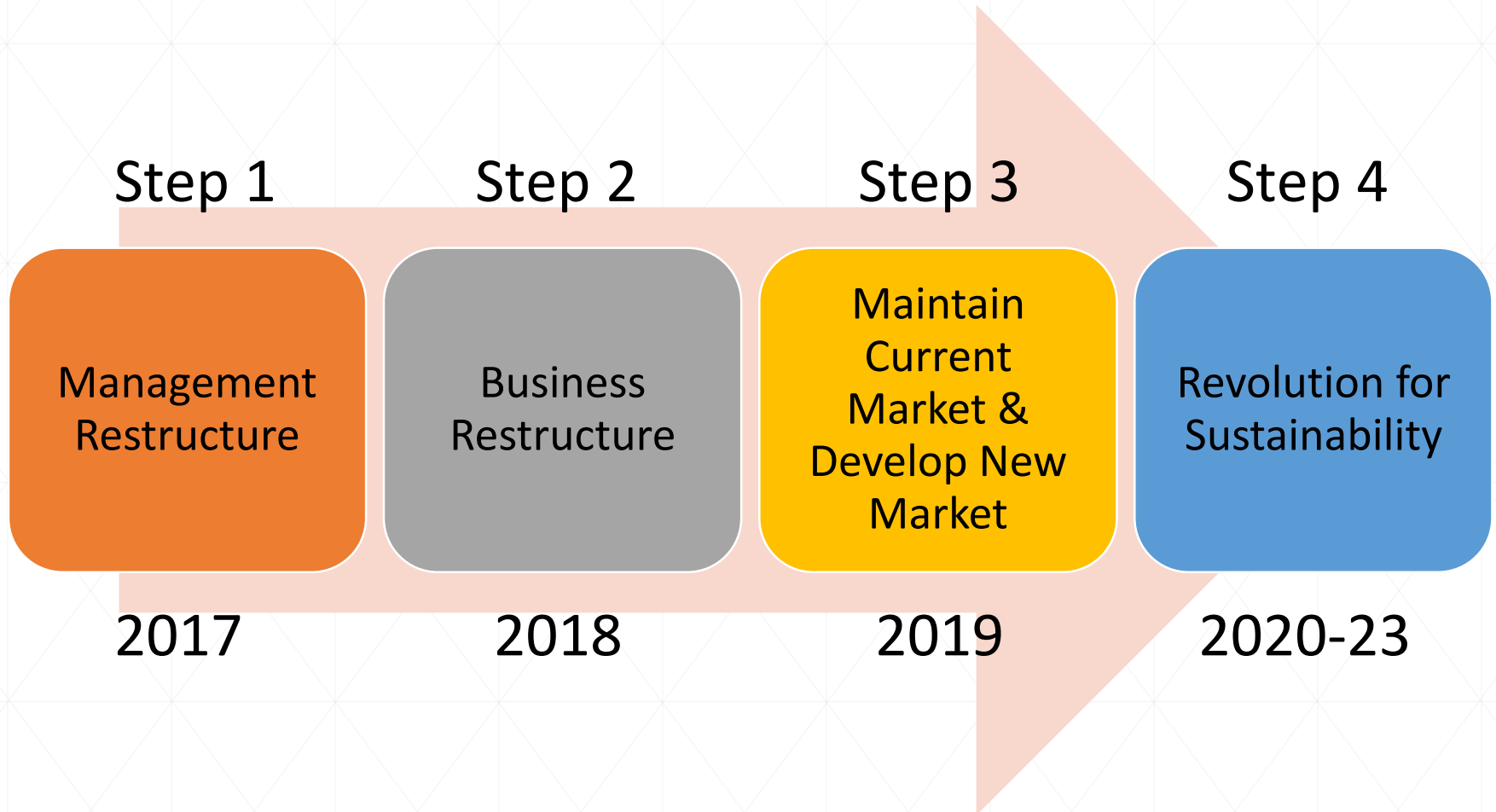


Solar Energy

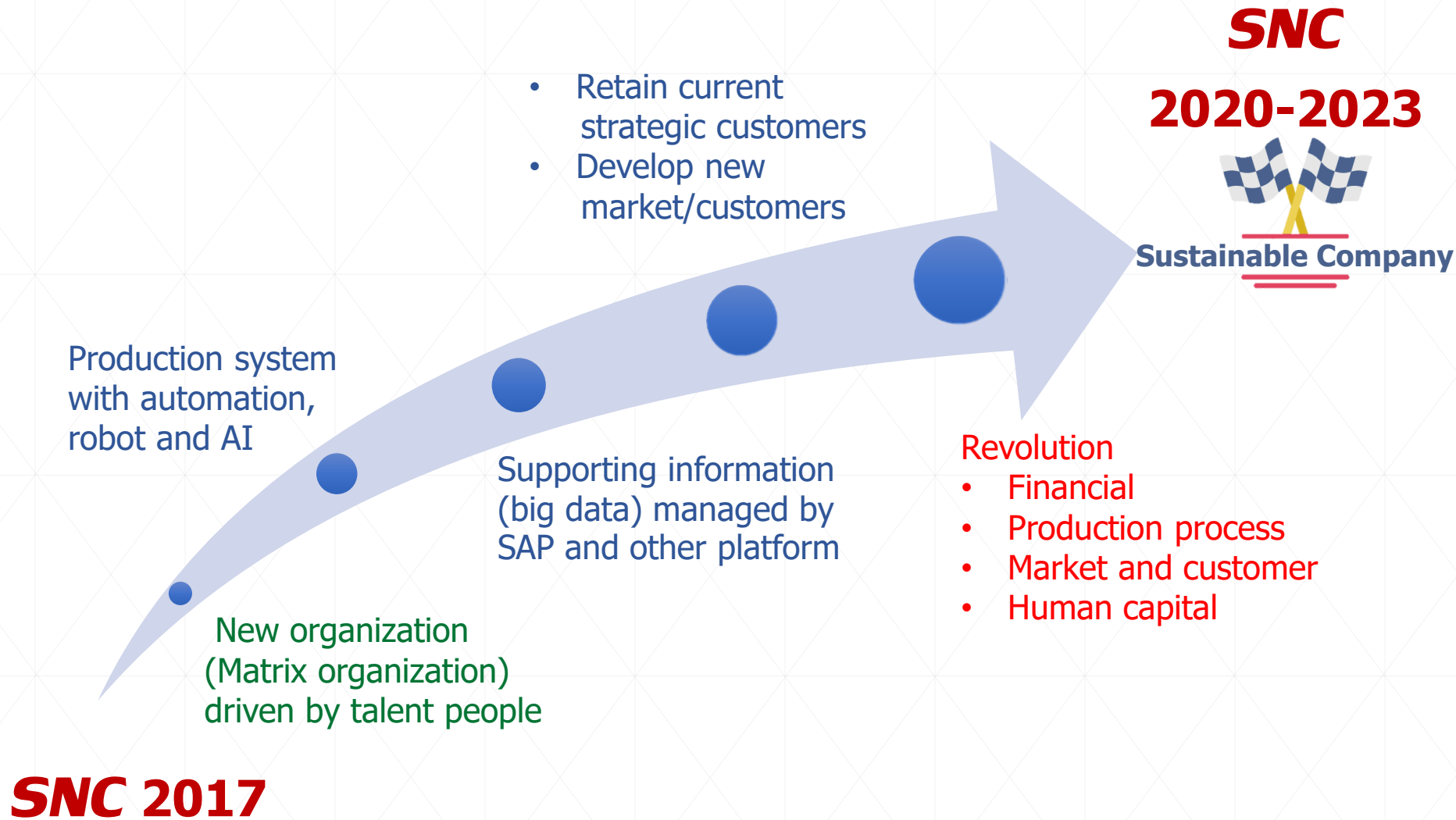
Mold /Die
businesses



Plastic Injection Mold
Stamping Mold



The Idea to Restructure Business



Site Visit Schedule

SNC

กำหนดการเยี่ยมชมกิจการ

บริษัท เอส เอ็น ซี ฟอ์เมอร์ จำกัด (มหาชน) จ.สมุทรปราการ

16 กุมภาพันธ์ 2562

- | | |
|-----------------|---|
| 08.30น.-09.00น. | นักลงทุนที่ลงชื่อเยี่ยมชมกิจการ ลงทะเบียนที่ ด้านหน้า
ของศูนย์การประชุมแห่งชาติสิริกิติ์ (สถานี MRT ทางออกที่ 3) |
| 09.00น.-10.00น. | ออกเดินทางจาก ลานจอดรถฯ ไปยังบริษัท SNC |
| 10.00น.-10.20น. | ถึงบริษัทฯ ฟังบรรยายการดำเนินธุรกิจ |
| 10.20น.-11.00น. | เยี่ยมชมกระบวนการผลิต พร้อมซักถามข้อสงสัย |
| 11.00น.-12.00น. | ร่วมรับประทานอาหารที่ร้าน Home Garden |
| 12.00น.-13.00น. | เดินทางกลับ |

Q & A





SNC *Building Human Capital as a Key to Social Development*

www.sncformer.com
